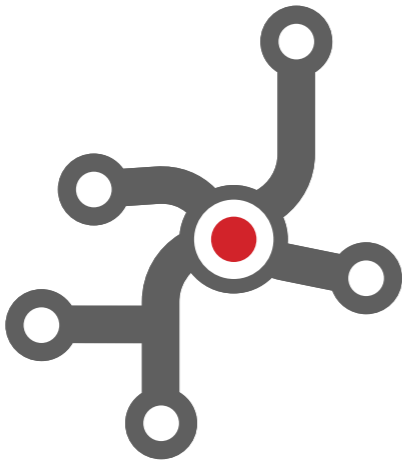


A TOP-LEVEL LARGE
LOGISTICAL HUB
IN SOUTHWESTERN EUROPE



VIAL



Vitoria Álava Logistics
Solution



1 WHAT IS VIAL?

2 WHAT CAN VIAL OFFER?

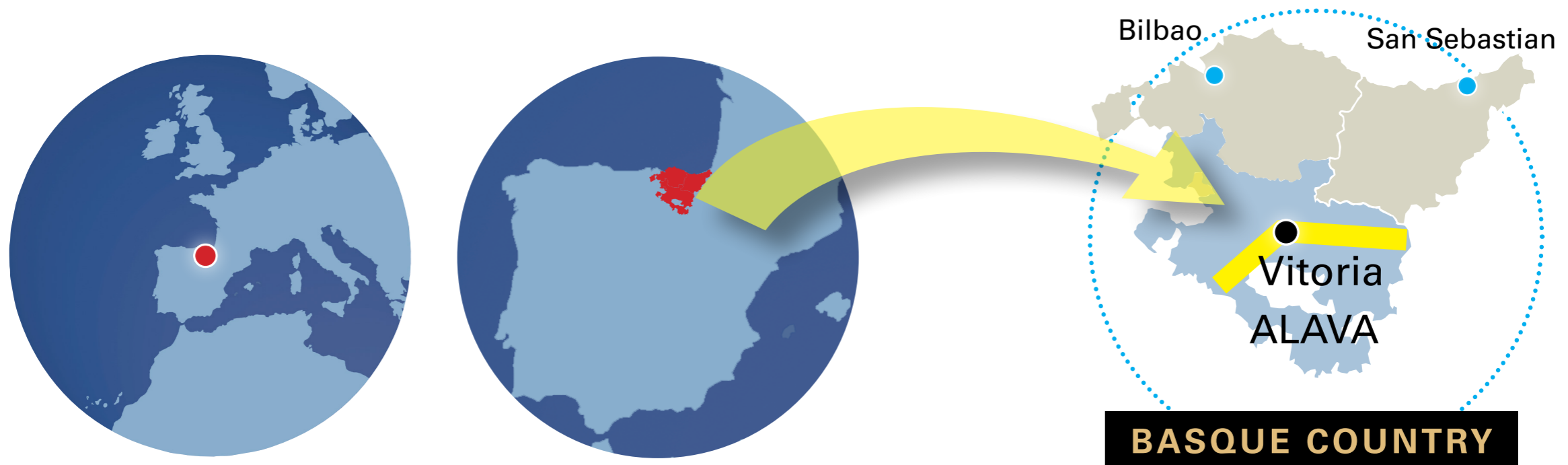
1 WHAT IS VIAL?

The most important logistics area in the North of Spain



1 WHAT IS VIAL?

The most important logistics area in the North of Spain.



**DEVELOPED STRATEGICALLY AND GEOGRAPHICALLY
AROUND VITORIA.**

1 WHAT IS VIAL?

THE MOST IMPORTANT LOGISTICS AREA IN THE NORTH OF SPAIN

along the section of the Priority Trans-European Transport Route which passes through Alava.



Trans-European transport route
Corridor:
PARIS-VITORIA-MADRID-LISBON
Iberian Peninsula North-South
and East-West Axes

1 WHAT IS VIAL?

THE MOST IMPORTANT LOGISTICS AREA IN THE NORTH OF SPAIN

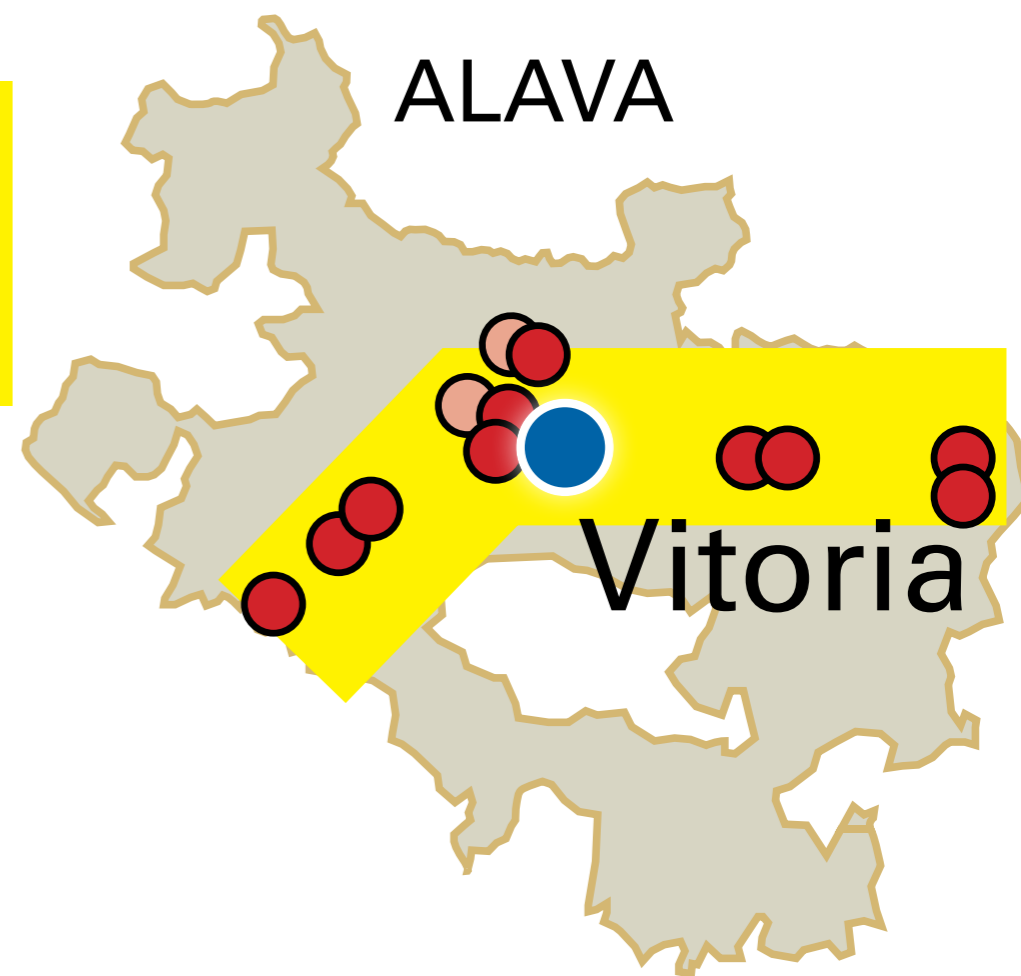
9,223,285 m²

10 logistics activity centres with many years of operating experience

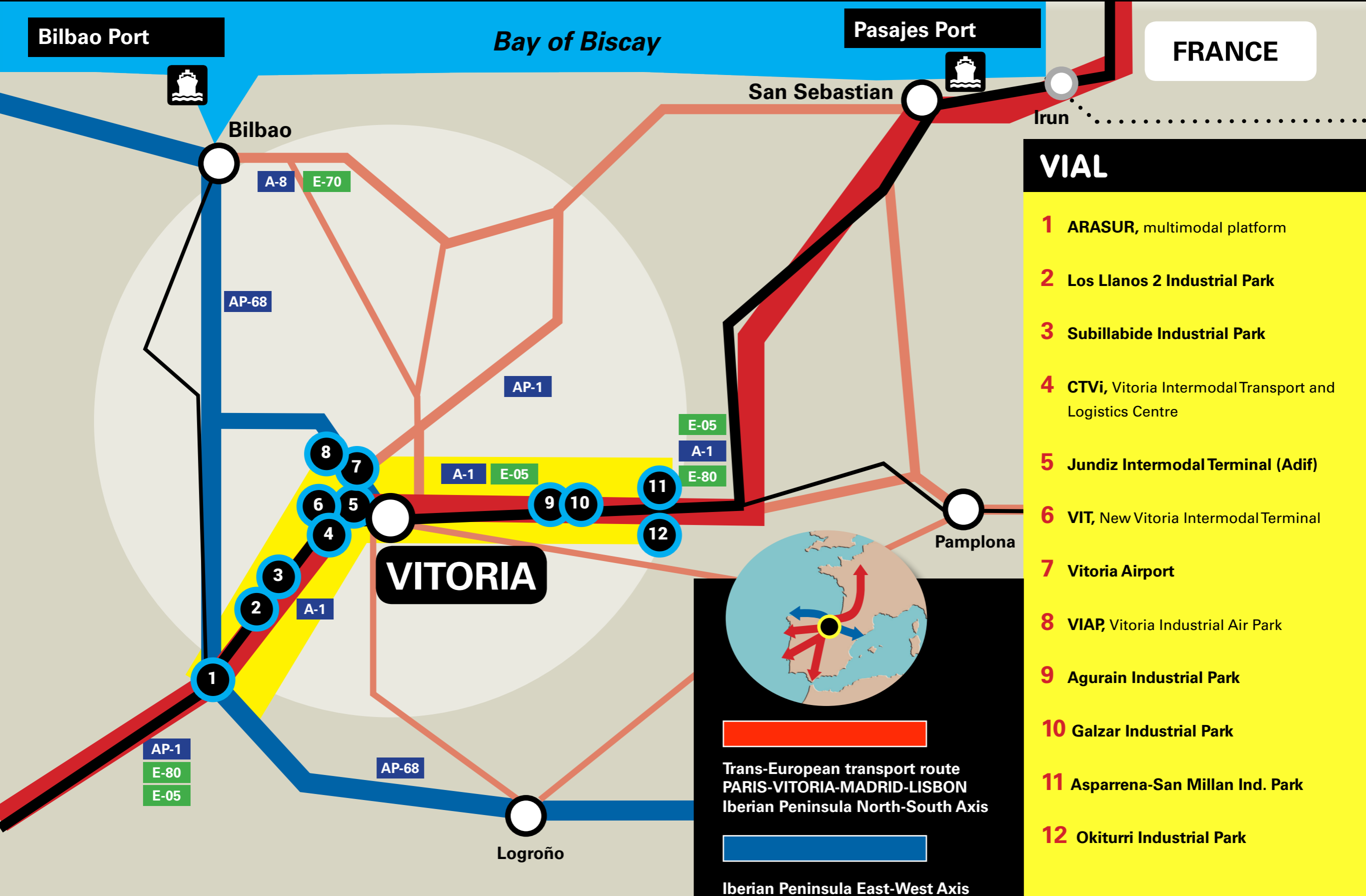
- 2 Logistics platforms, Arasur and CTVi
- Vitoria Airport, specializing in air cargo
- The Adif Intermodal Terminal in Jundiz (road-rail)
- 6 Industrial parks for logistics activities

and 2 new centres in the pipeline

- VIT (the new Intermodal Terminal in Vitoria)
- VIAP (Vitoria Industrial Air Park)



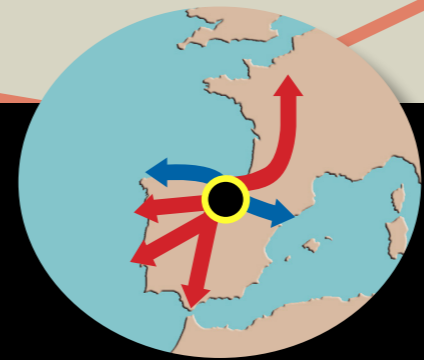
1 WHAT IS VIAL? 10 CENTRES WITH YEARS OF OPERATING EXPERIENCE AND 2 NEW CENTRES IN THE PIPELINE – 9,223,285 m²



FRANCE

VIAL

- 1 ARASUR, multimodal platform
- 2 Los Llanos 2 Industrial Park
- 3 Subillabide Industrial Park
- 4 CTVi, Vitoria Intermodal Transport and Logistics Centre
- 5 Jundiz Intermodal Terminal (Adif)
- 6 VIT, New Vitoria Intermodal Terminal
- 7 Vitoria Airport
- 8 VIAP, Vitoria Industrial Air Park
- 9 Agurain Industrial Park
- 10 Galzar Industrial Park
- 11 Asparrena-San Millan Ind. Park
- 12 Okiturri Industrial Park



Trans-European transport route
 PARIS-VITORIA-MADRID-LISBON
 Iberian Peninsula North-South Axis

Iberian Peninsula East-West Axis

2 WHAT CAN VIAL OFFER?

TO COMPANIES INTERESTED IN OPERATING FROM THE SOUTH WEST OF EUROPE VIAL CAN OFFER:

- A prime strategic **LOCATION**.
- **INFRASTRUCTURE** and installations of the highest level.
- **AN IDEAL ENVIRONMENT** for company growth and the wellbeing of their employees.



2 WHAT CAN VIAL OFFER?

A PRIME STRATEGIC LOCATION

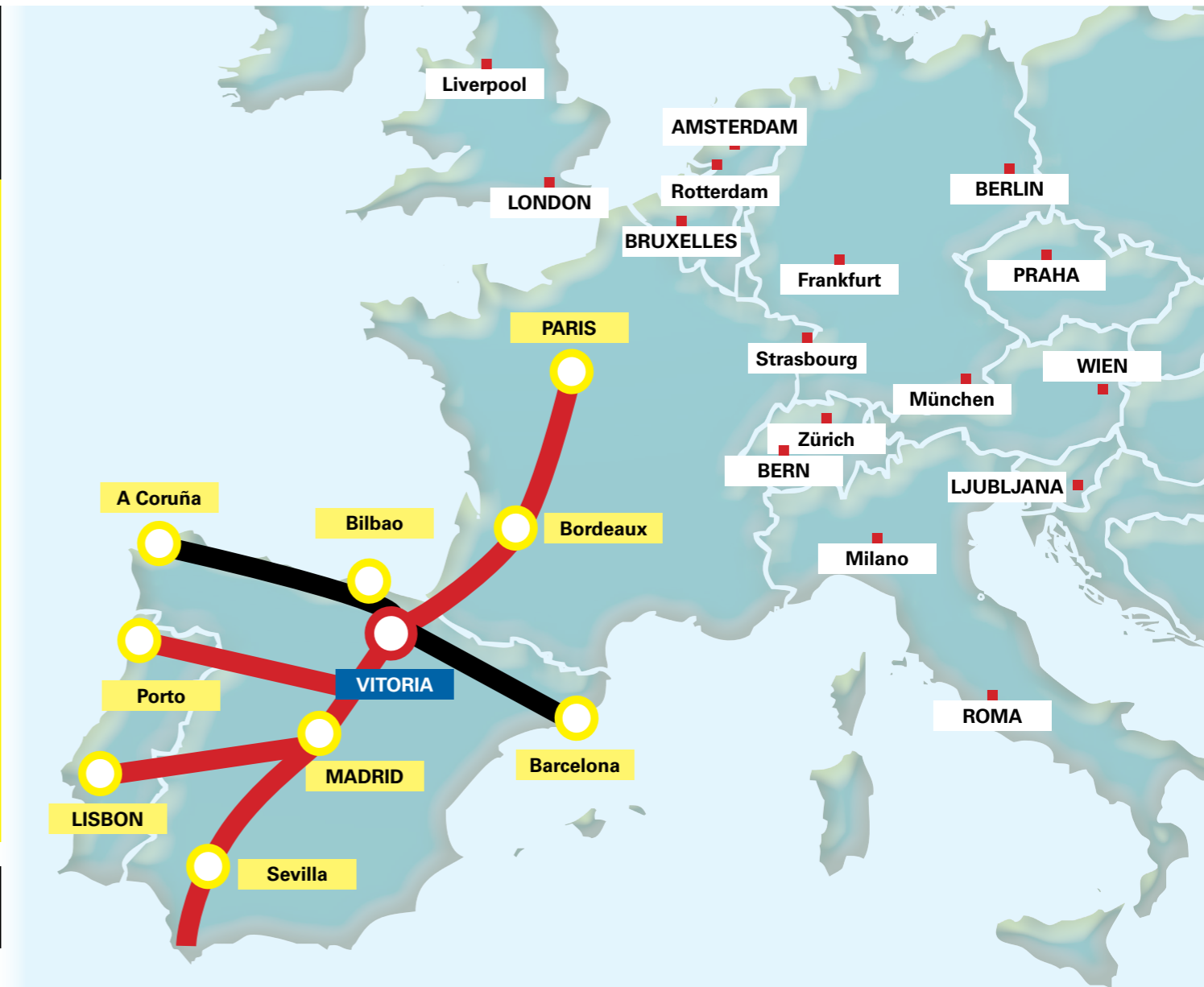
To be at the gateway to the South-West of Europe

VIAL, THE KEY LINK IN THE LOGISTICS CHAIN OF SOUTH-WEST EUROPE

- MIDWAY between the centre of Europe and the North of Africa.
- AT THE INTERSECTION of the European Atlantic Arc and the North-South and East-West Axes of the Iberian Peninsula
- IN A CRUCIAL SECTION of the Overland Trans-European Network: PARIS-VITORIA-MADRID-LISBON

Distances from Vitoria

Bilbao: 65 km (50 minutes by truck)
San Sebastian: 102 km (75 minutes by truck)
France: 124 km (90 minutes by truck)
Madrid: 353 Km (4 hours by truck)
Barcelona: 653 Km (7 hours by truck)



TRANS-EUROPEAN PRIORITY TRANSPORT NETWORK

IBERIAN PENINSULAR EAST-WEST AXIS



2 WHAT CAN VIAL OFFER?

A PRIME STRATEGIC LOCATION

Near major ports

BILBAO PORT under an hour by truck.

One of the most important logistics centres in the European Atlantic Arc. Leader in *shortsea shipping*. Regular services with 800 ports worldwide.



PASAJES PORT 90 minutes by truck.

Leader in Spain in auto shipping, with a capacity for 600,000 vehicles per year.

Plays a major role in the shipping of iron and steel.



2 WHAT CAN VIAL OFFER?

EXCELLENT INFRASTRUCTURE AND INSTALLATIONS

ARASUR

THE BIGGEST MULTIMODAL LOGISTICS PLATFORM IN THE NORTH OF SPAIN: **2,000,000 m²**

- Direct connection to the railway and to the container yard.
- Warehouse centre, regulation and distribution.
- Shuttle service to the port of Bilbao in under 120 minutes (rail).
- 65,000 m² of dry port.
- Administrative and commercial centre.
- Security. Guarded access, perimeter fencing, 24*7*365 CCTV security cameras.
- Restaurant and cafeteria (24 Hours).
- Hotel with 95 rooms.
- Parking with surveillance for 194 vehicles.
- Truck centre, rest areas.
- Fuel filling station, green areas, etc....



Direct access from:

AP-1

A-1

E-80

E-05

N-1

AP-68

E-804



2 WHAT CAN VIAL OFFER?

EXCELLENT INFRASTRUCTURE AND INSTALLATIONS

CTVi Vitoria Intermodal Transport and Logistics Centre

718,141 m²

CONNECTED TO THE ADIF INTERMODAL TERMINAL IN JUNDIZ

- Opened in 1989.
- In the Jundiz Industrial Park (7,000,000 m²).
- 120,000 m² of industrial sites with railway branch line for warehouses, with double access truck-rail carriage.
- Specific installations for each area of activity.
- Full customs service.
- Security service and guarded access.
- Business centre.
- Parking with surveillance and rest areas for drivers.
- Financial services, catering facilities, technical assistance services...etc.
- 3 Quality Certificates: ISO 9001, ISO 14001 and OHSAS 18001



500m from the link road which connects to:

A-1

E-80

E-05

AP-68

N-240



Jundiz Intermodal Terminal

THIS ADIF LOGISTICS CENTRE HAS REGULAR CONNECTING SERVICES WITH THE PORTS OF BILBAO AND BARCELONA

- Two 550m despatch lines.
- A third line which connects to the CTVi.
- Two 550m platforms with container handling facility.
- One 550m asphalted platform for loading and unloading bulky goods and iron and steel goods.
- Container Depot.
- Three loading machines for full containers and 2 cranes for handling empty containers

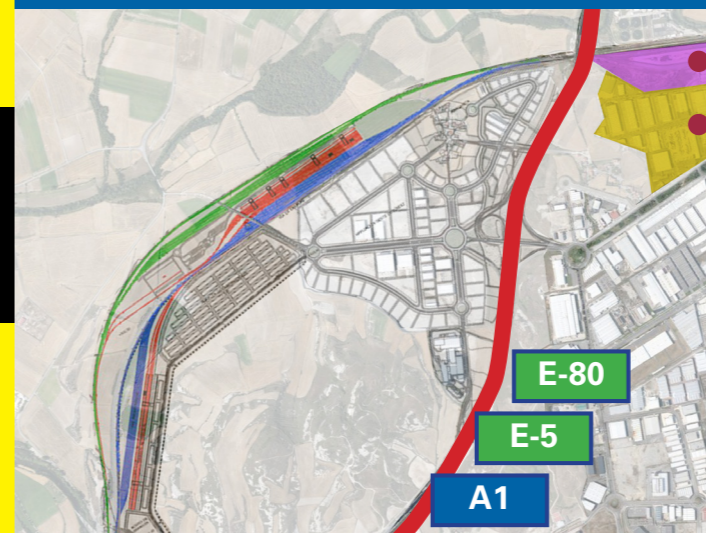
NEW INTERMODAL TERMINAL OF VITORIA (VIT), WITH DUAL GAUGE (IBERIAN AND INTERNACIONAL)

- 48 hectares.
- Able to take convoys up 750m in length.
- Lane dimensions 2,200m long by 220m wide

IT WILL BE CONNECTED TO THE HIGH SPEED TRAIN NETWORK (IN THE PRIORITY TRANSPORT AXIS OF THE TRANS-EUROPEAN NETWORK -CORRIDOR 7-LISBON-STRASBURG)



NEW INTERMODAL TERMINAL OF VITORIA



● Current ADIF Centre
● CTVi

JUNDIZ IND. PARK

Vitoria International Airport

DAILY ACCESS TO 18 MILLION COMPANIES AND 136 MILLION CUSTOMERS

- The leader in Spain for air freight and fourth in terms of volume loaded.
- 12 direct destinations daily.
- Able to reach any destination in the world within 12 to 36 hours.
- A specialist in cargo projects, complex projects for handling merchandise.
- Offering a made to measure service including all the aerial loading procedures: Ramp Handling, Terminal Handling, Charter Operations, etc...
- A hub for major service companies such as DHL, TNT and FedEx.
- Customs services and a terminal for perishable goods and livestock.

**IN THE PIPELINE: VITORIA INDUSTRIAL AIR PARK (VIAP)
933,835 m²**

- An Industrial Park linked to the aeronautic sector (a major sector in Alava), with the characteristics of a technological park with highly valued infrastructure.
- Specific areas for industrial and business activity, a technological centre and a logistics park.



2 WHAT CAN VIAL OFFER?

EXCELLENT INFRASTRUCTURE AND INSTALLATIONS

6 industrial park for logistics purposes

STRATEGIC LOCATION IN THE TRANS-EUROPEAN
TRANSPORT ROUTE, HIGHWAY A-1:
15,000 trucks daily

- Including well-known multi-national hauliers,
international transport and logistics companies.

ALMOST **3,500,000 m²** FOR LOGISTICS PURPOSES

Los Llanos 2:	226,140 m ²	(10 km from Vitoria)
Subillabide:	994,685 m ²	(8 km from Vitoria)
Agurain:	460,564 m ²	(25 km from Vitoria)
Galzar:	340,591 m ²	(25 km from Vitoria)
Asparrena-San Millan:	1,317,700 m ²	(33 km from Vitoria)
Okiturri:	145,322 m ²	(33 km from Vitoria)



2 WHAT CAN VIAL OFFER?

An ideal situation for company growth

Productive fabric
Quality and technological
development
Human capital



One of the most important industrial concentrations in Spain

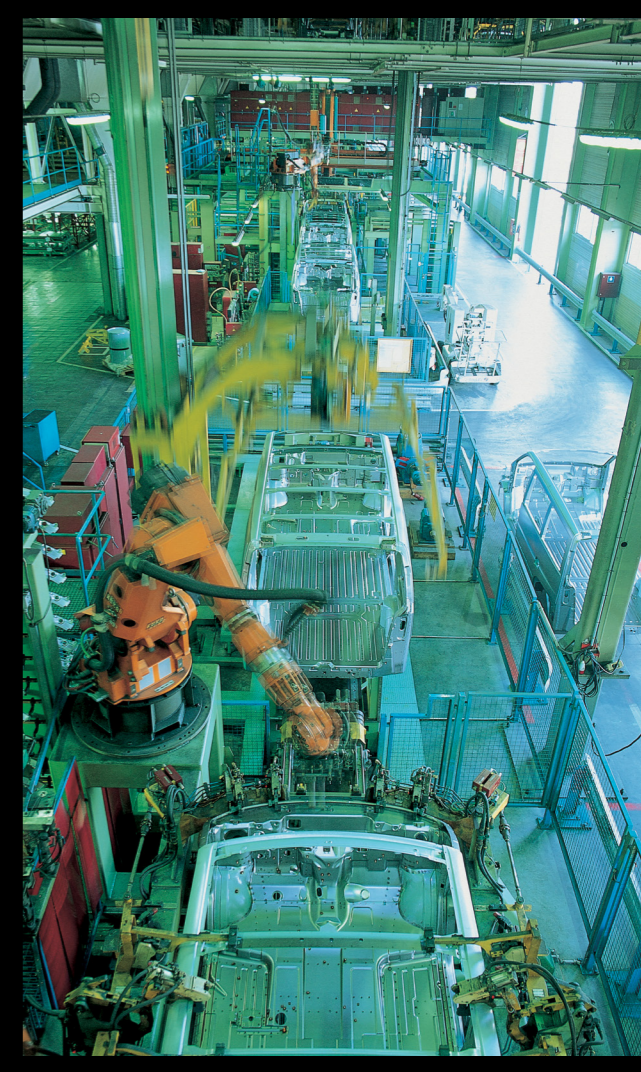
Your company will have an ideal environment in which to grow.

A HUGE GENERATOR OF CARGO

- The Basque Country has a flow of merchandise of nearly 200 million tonnes a year.
- In the VIAL centre: Jundiz Industrial Park (7,000,000 m²), hosts a significant volume of the auxiliary industry for the north of Spain.

AN INTERNATIONAL ECONOMY

- The Basque Country, which covers 1.4 % of the area of Spain, generates 9.12% of exports and 6.12% of imports to Spain.
- Within a radius of 100 km from VIAL: more than 3,000 established exporting companies.
- Alava is, after Barcelona, the Spanish province with the highest percentage of internationalized companies as part of its business fabric.



2 WHAT CAN VIAL OFFER?

AN IDEAL SITUATION FOR COMPANY GROWTH

Some companies which are in VIAL and its nearby surroundings



MERCEDES BENZ • MICHELIN • AERNNOVA • PEPSI • NESTLÉ • FOURNIER • GUARDIAN • ABB • BOMBARDIER • SAUNIER DUVAL • PFERD • SMC • GENERAL ELECTRIC • BRIDGESTONE • KIMBERLY-CLARK • OTIS • BBVA • IBERDROLA • CAF • TALGO • IRIZAR • PETRONOR • TUBACEX • GRUPO MCC • EROSKI • EUSKALTEL • GRUPO EULEN • BATZ • ULMA • IDOM • VIDRALA • SENER • GAMESA • TUBOS REUNIDOS • CIE AUTOMOTIVE • TECNALIA • PERFUMERÍAS IF • ATUSA • ONA ELECTROEROSIÓN • ZF GROUP • GUASCOR • LANTEK • AEG POWER SOLUTIONS • COMPAÑÍA LOGÍSTICA DE HIDROCARBUROS • CONDESA GRUPO • OMRON • ZAYER • DHL • TNT • FEDEX • DECOEXSA • VIAS • IBERIA • MORGAN AIR • PATINTER • NORBERT DENTRESSANGLE • BARLOWORLD LOGISTICS • BLG LOGISTICS • DB SCHENKER SPAIN-TIR • LTK SERVICES • CEGA LOGISTICS • FCC LOGISTICS • TRUCK AND WHEEL • GEFCO • VICARLI • COMPASS TRANSWORLD • AZKAR • SEUR • CHRONO EXPRESS • CORREOS Y TELÉGRAFOS • ZELERIS • BUYTRAGO • PALLEX • UTI • EMDIPA • GRUPO TT • GRUPO VIA AUGUSTA • NACEX • EYNORTE •



2 WHAT CAN VIAL OFFER?

AN IDEAL SITUATION FOR COMPANY GROWTH

A destination committed to quality and to technological development

Your company can benefit from an environment which is ideal to seek an efficient network of suppliers and collaborators.

BASQUE COMPANIES ARE THE LEADERS IN SPAIN IN VARIOUS FIELDS FOR QUALITY CERTIFICATES

- Eco-design, Sustainability, ICTs, Products and Services, Quality Management Systems, Implantation of Environmental Management Systems and the Certification for Health and Safety at Work.

Your company can benefit from an ideal environment in which to develop its technology

ONE OF THE BEST ESTABLISHED TECHNOLOGICAL NETWORKS IN EUROPE

- 4 Technological Parks: (more than 300 companies), 4 Universities, 9 Basic Centres of Excellence and Research, 7 Centres of Cooperative Research, 15 Technological Centres, 3 Public Research Bodies, 3 Venture Capital companies, 65 Business R+D Units, 5 Health R+D Units and 3 Laboratories.



Highly qualified human capital

Your company will benefit from being in the ideal situation to recruit highly qualified personnel.

THE PROPORTION OF UNIVERSITY GRADUATES AMONG THE POPULATION OF THE BASQUE COUNTRY RANKS HIGHEST IN SPAIN AND IS ABOVE THE AVERAGE IN THE EU27.

THE BASQUE COUNTRY MODEL OF PROFESSIONAL TRAINING IS RESPECTED THROUGHOUT EUROPE

- The European Commission has recognized the innovative and ground breaking characteristics of the Basque model of Professional Training and considers it to be a reference point for the other European regions.
- Specific university degree training is available in Logistics, along with a wide range of in-company training courses with recognized European qualifications.



2 WHAT CAN VIAL OFFER?

An ideal environment for the wellbeing of your company employees

Healthy surroundings and a commitment to environmental sustainability:

**VITORIA:
A BENCHMARK IN EUROPE FOR ENVIRONMENTAL
POLICIES: EUROPEAN GREEN CAPITAL 2012**

**ALAVA:
68% OF THE PROVINCE IS PROTECTED LAND**



2 WHAT CAN VIAL OFFER?

An ideal environment for the wellbeing of your company employees

An location with a high standard of living

Your company will have an environment in which its employees can enjoy quality of life and a high standard of living

**VITORIA:
ONE OF THE CITIES WITH THE BEST LEVELS FOR QUALITY OF LIFE IN SPAIN**

ACCESSIBILITY AND QUALITY OF PUBLIC SERVICES

A MODEL OF URBAN DEVELOPMENT

ONE OF THE EUROPEAN CITIES WITH THE HIGHEST PERCENTAGE OF GREEN AREAS PER INHABITANT



2 WHAT CAN VIAL OFFER?

An ideal environment for the wellbeing of your company employees

A place in which to enjoy your leisure time

Your company is in the ideal location for leisure activities

ONE OF THE MOST HIGHLY REGARDED CUISINES IN THE WORLD

- Vitoria, Gastronomy Capital of Spain 2014.

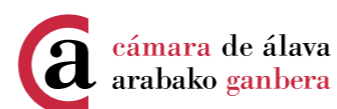
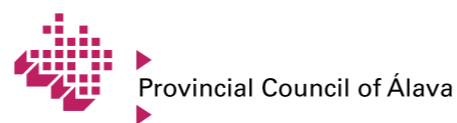
A WEALTH OF CULTURAL ACTIVITIES: VITORIA, 7 MUSEUMS AND AN ATTRACTIVE AND VARIED CULTURAL PROGRAM

- There are also major cultural attractions nearby: The Bilbao Guggenheim and The Kursaal in San Sebastian...etc

IDEALLY LOCATED FOR SPORTS AND THE COUNTRYSIDE

- Alava: 5 Natural Parks and a vast network of green routes
- Vitoria: an extensive public network of sports installations and equipment





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ANNEX



**ARASUR:
2,000,000 m²**



ARASUR

- (Operating area)
- (Area under development)

**Miranda
de Ebro
Rail Terminal**

Rivabellosa

**ARASUR
Talgo**

Aernnova

**Vitoria Intermodal
Transport and
Logistics Centre
(CTVi):
718,141 m²**

