

# ΣΥΝΑΝΤΗΣΗ ΜΕ ΤΣΕΧΟΥΣ ΚΑΤΑΣΚΕΥΑΣΤΕΣ ΙΑΤΡΙΚΟΥ ΕΞΟΠΛΙΣΜΟΥ

- ▶ Παρουσιάσεις
- ▶ B2B συναντήσεις
- ▶ άτυπες συζητήσεις ...

.... επιχειρηματιών από τον κλάδο ιατρικών συσκευών, εξοπλισμού και υλικών από την Τσεχία που έρχονται με παραδοσιακές αλλά και καινοτόμες λύσεις, ποιότητα και ανταγωνιστικές τιμές να προσελκύσουν το ενδιαφέρον της ελληνικής αγοράς.



Τετάρτη

**27** Μαρτίου 2019

Εμπορικό και Βιομηχανικό Επιμελητήριο Αθηνών

**ΑΘΗΝΑ**

*Συνδιοργανωτές:*

**Πρεσβεία της Τσεχικής Δημοκρατίας στην Ελλάδα**

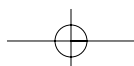
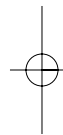
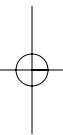
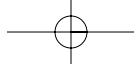
**και Εμπορικό & Βιομηχανικό Επιμελητήριο Αθηνών (Ε.Β.Ε.Α.) ... σε συνεργασία με:**

Embassy of the Czech Republic  
in Athens

ΕΜΠΟΡΙΚΟ & ΒΙΟΜΗΧΑΝΙΚΟ  
ΕΠΙΜΕΛΗΤΗΡΙΟ ΑΘΗΝΩΝ



Τσεχικό Σύνδεσμο Κατασκευαστών και Προμηθευτών  
Ιατρικών Συσκευών (AVDZP)  
και Σύνδεσμο Επιχειρήσεων Ιατρικών & Βιοτεχνολογικών Προϊόντων (ΣΕΙΒ)







## ELLA-CS, s.r.o.

Milady Horákové 504, CZ 500 06 Hradec Králové 6

Tel.: +420 495 279 111, Fax: +420 495 265 655

E-mail: info@ellacs.eu

[www.ellacs.eu](http://www.ellacs.eu)

The company was established in 1991 and specializes in production of special medical equipment. ELLA-CS is a purely domestic company without any foreign ownership. At present it has 110 employees.

The company came into existence as a logical continuation of production activity dating from 1986 under the auspices of the Medical Faculty of Charles University, Institute of Experimental Oncology in Hradec Králové. Export activities began with special thermocouple probes for radiothermotherapy that were developed in the above mentioned institute.

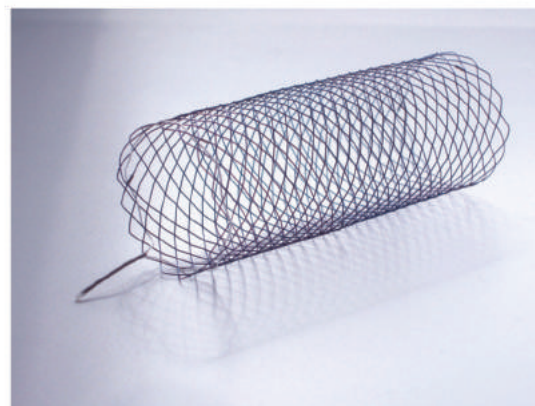
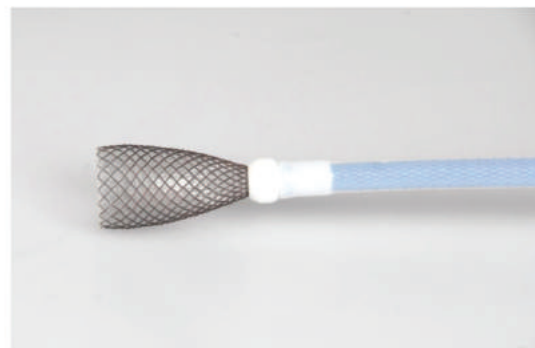
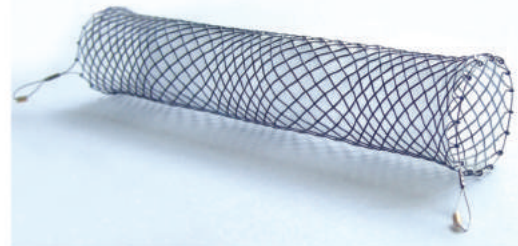
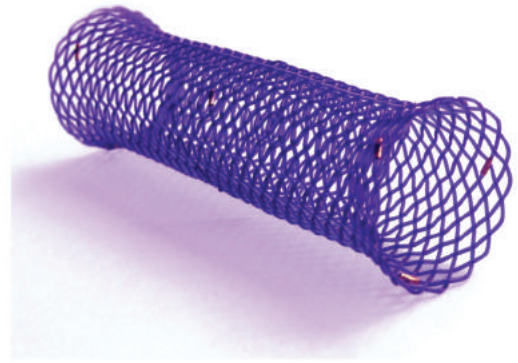
The company extended its range of products to include production of implantable stents, extractors and other special devices. Our core business is the development of original products in close cooperation with eminent clinical centres. Currently, the company has a portfolio of 3 globally unique products – biodegradable BD Stent, Danis Stent to stop bleeding from esophageal varices and ELLA Extractor for easy and safe removal of implanted stents in the esophagus.

Clean room technology, utilizing GMP (Good Manufacture Practice) in ISO Class 7 (EN ISO 14644) was installed for our two production facilities. GMP meets the highest criteria for production of implants and is validated for this kind of activity.

The audit (TÜV) for obtaining the ISO 9001, EN 46001 and first CE Mark certificate was successfully conducted in 1996. Since 2004 the company is certificated and meets the requirements of EN ISO 13485 standard. The credo of the company has been since the very beginning to be a partner to physicians when solving their problems – either in experimental or clinical fields – and to react in a flexible way to their demands.

The company has also focused on solving developmental tasks in cooperation with prestigious foreign and domestic institutions. The company intends to be a leader in development of new types of medical devices in the Czech Republic and to be a direct commercial provider. In addition, the company intends to gradually extend the range of newly developed products and further expand exports and future branch offices outside the Czech Republic.

- **Gastrointestinal stainless steel and nitinol stents**
- **Esophageal biodegradable stent**
- **Extractor for esophageal nitinol stents**
- **Quality System in accordance with EN ISO 13485:2003**







## Erba Lachema s.r.o.

Karásek 2219/1d, CZ 62100 Brno

Tel.: +420 517 077 111

E-mail: [diagnostics@erbamannheim.com](mailto:diagnostics@erbamannheim.com)

[www.eralachema.com](http://www.eralachema.com)

Erba Lachema, part of the Erba Group, is a company with nearly 50 years of tradition and experience in the development, manufacture and sale of in-vitro diagnostic products. Today the group consists of 15 companies operating all over the world and proudly serves over 25,000 customers in more than 100 countries. The Group's main areas of expertise are clinical chemistry, urine analysis, haematology, immunology, clinical microbiology, haemostasis and, the newest addition, Molecular Diagnostics.

Using the wealth of experience collected during an already over 50 years spanning tradition in IVD, Erba's development teams all over the globe are constantly pushing to keep up with, and excel market trends.

Our mission is to provide high quality and easy accessible products for reliable, quick and comfort analysis enable right diagnosing and shorten the time of patient treatment. With a strong distributor network and a growing direct sales network, Erba touches the lives of some 200 million patients across the world.



### Product portfolio:

- Clinical Chemistry
- Hematology
- Molecular Diagnostics
- Urinalysis
- Immunology
- Diabetes Testing
- Microbiology
- Coagulation
- Critical Care






**wissner-  
bosserhoff**


**LINET®**

## Members of LINET Group

LINET spol. s r.o. is a leading global manufacturer and distributor of beds for hospital and nursing-care settings. The company was founded in 1990 by Zbyněk Frolík; its manufacturing facilities and corporate headquarters are located in Želevčice u Slaného, Czech Republic. Annual production capacity is 80,000 beds, over 90 percent of which is exported to more than 100 countries around the world.

In addition to beds for hospital and nursing-care settings, LINET also manufactures passive and active systems for the prevention and treatment of pressure ulcers, as well as hospital furniture and mobiliary. The company's product portfolio is rounded out with a sophisticated offering of comprehensive services, including educational and training activities for caregivers, an advanced system for monitoring the technical status of beds, and consultancy in the interior design of clinics and patient rooms.

LINET is a technological leader in its field. Thanks to its intensive collaboration with healthcare professionals, the company regularly unveils innovative solutions that contribute to a greater level of comfort and safety for patients and caregivers alike. By integrating unique features and functions with outstanding design, LINET has forged a path to success in international markets.

In 2011, the owners of LINET, together with their longstanding strategic partner Wissner-Bosserhoff GmbH, a German manufacturer of nursing care beds, established the holding LINET Group SE. Today, the holding employs approximately 900 people in the Czech Republic, Germany, Belgium, Holland, France, Italy, Spain, Great Britain, Sweden, Russia, the USA, Mexico, Brazil, and China. Thanks to its extensive distribution network, LINET Group SE has also launched successful undertakings in other markets in South America, Africa, the Middle East, and India. With an annual production capacity of 120,000 beds is LINET Group SE the European market leader.

**LINET spol. s r.o.**

Želevčice 5, CZ 274 01 Slaný

Tel.: +420 312 576 111, Fax: +420 312 522 668

E-mail: [info@linet.cz](mailto:info@linet.cz)

[www.linet.com](http://www.linet.com)



### Product portfolio:

- Intensive care beds
- Universal hospital beds
- Hospital furniture
- Social care beds
- Home care beds
- Pressure sore mattresses
- Social and nursing home furniture
- Hospital and social care equipment







**MEDIN, a.s.**

Vlachovická 619, CZ 592 31 Nové Město na Moravě

Tel.: +420 566 684 248

E-mail: export@medin.cz

[www.medin.eu](http://www.medin.eu)

MEDIN is the biggest Czech producer of humane-medicine implants and instruments. The complete offer includes solution for all main medical fields, esp. implants for traumatology, dental instruments, both rotary and surgery, and surgical instruments. A long-standing tradition of medical instruments production, founded as early as 1949, has established a know-how that enables us to take a leading position in the Czech market and also to compete successfully with foreign producers.

Satisfied customers that have chosen our company with expectation of fulfilling their wishes and needs are our highest priority. As a means to the customers satisfaction we choose quality that is above all of the other criterions and it is a main condition of the competitiveness.

To meet the customers' demands we use the quality system corresponding with provisions of the ČSN EN ISO 9001 international standard and also ČSN EN ISO 13485 for medical devices. In the area of environment protection, the compliance with international norm ČSN EN ISO 14001 Systems of Environment Management is ensured.

According to the legal standards for the product distribution either to abroad or to the local territories, there are all the processes prepared for their fulfillment. We are authorized to mark our products by international marks of the Czech Republic, Russia and Ukraine and also by the CE Conformity mark.

### Traumatology

- bone screws
- plates
- angularly stable plates
- small-implants for bone fragments fixation
- nails
- dynamic hip and condylar screws
- implants for acetabular protrusion
- reconstruction of ligaments
- instruments for traumatology
- hook, retractors
- spatulas
- specula
- elevators
- raspatories
- spoons
- curettes
- saws, files
- chisels, mallets
- drills, burs
- needles, needle holders

### Dentistry

- dental instruments
- rotary instruments
- laboratory instruments
- probes
- trocars, suction tubes
- dilators
- special instruments
- sets
- others

### Surgery

- diagnostics
- cutting instruments
- scissors
- forceps
- clamp-forceps
- bone rongeurs
- grasping forceps





## ProSpon spol. s r.o.

Jiřího Voskovce 3206, CZ 272 01 Kladno  
Tel.: +420 312 247 763, Fax: +420 312 248 927

E-mail: [prospon@prospon.cz](mailto:prospon@prospon.cz)

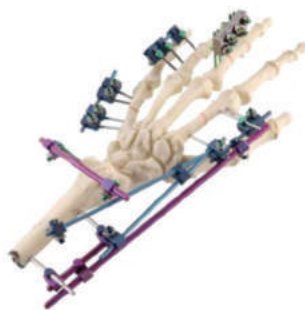
[www.prospon.cz](http://www.prospon.cz)

ProSpon is a Czech company established in 1992. We are developing, manufacturing and distributing implants and instruments for orthopaedic surgery and traumatology. Since the company was established it focused on external fixators, currently supplies also implants and instruments for ACL reconstruction, spinal fixators, oncological replacements of all big joints and successful shoulder replacement Sosna. Most of the distributed products are manufactured by our company, moreover we are Czech distributor of companies Orthomed (France), Implantcast (Germany), Teknimed and JEIL Medical Corporation (Korea). Our products are sold in most Czech hospitals, both public and private. We have customers also in Slovakia, Russia, Baltic countries, in Greece, Turkey and France.

Company collaborates with many scientific organizations at the development (CVUT - Czech technical university Faculty of mechanical engineering, The first Medical Faculty of Charles University in Prague) Manufacturing takes place mostly in our premises, we are equipped with both mechanical and CNC turning machines and milling machines and with EDM (wire cutting) machine. Our production department manufactures aside medical devices also custom made products following customers technical drawings.

### External fixators:

- UNI-FIX
- PH-FIX
- Hybrid fixator
- MP-FIX
- ACL reconstruction
- Individual oncological implants
- Spinal fixators
- Shoulder EP Sosna
- Knee replacement VEKTOR
- Cervicocapital endoprosthesis of hip joint
- Wrist replacement
- Metatarsophalangeal joint replacement
- Set for knee joint fusion
- Set for compression arthrodesis of knee joint







## STERIWUND spol. s r.o.

Lidická 43/886, CZ 736 01 Havířov - Šumbark

Tel.: +420 733 110 862

E-mail: [steriwund@steriwund.cz](mailto:steriwund@steriwund.cz)

[www.steriwund.cz](http://www.steriwund.cz)

Steriwund is a 100% Czech-owned progressive company with more than 25 years of experience in development and production of disposable medical products class I, Is, IIa and IIb under the own EN ISO 13 485 certification. Our own production area, packaging line, external sterilization chambers (using ethylene oxide and radiation) and delivery chain represent main benefits for our clients. We can meet various customers' needs and specific requirements in a very short time thanks to our integrated production and distribution system.



### STERI-AID

first aid kits and components, emergency blankets

### STERI-CARE

cosmetic products

### STERI-CELL

### STERI-COVER

gauze swabs, gauze lap sponges, folded gauze, gauze balls, non woven swabs and wound dressing

### STERI-DRY

absorbent under pads and diapers, kids backings

### STERI-GEL

medical gels

### STERI-HOLD

elastic crepes, hydrophilic and individual bandages

### STERI-INJECT

syringes, needles, cannulas and infusion sets

### STERI-PROTECT

cellulose and non woven rolls, cellulose cuttings and tampons, non woven pillows, blanket covers and sheets, face masks, gloves, non woven clothes and equipment covers

### STERI-TUBE

urine bags and catheters





**TSE spol. s r.o.**

Mánesova 390/74, CZ 371 52 České Budějovice

Tel.: +420 386 721 149 (107)

E-mail: [medical@tse.cz](mailto:medical@tse.cz)

[www.tse-medical.cz](http://www.tse-medical.cz)

TSE spol. s r.o. has been engaged in the development, design, manufacture, installation and service of the neonatology medical equipment since 1992. More than 50-year tradition in electronic manufacturing, own development and production plus qualified staff system ensure high quality of our products, which are exported to countries all around the world through our distribution channels.

Our company specializes in the production of neonatal equipment such as stationary incubators, transport incubators, radiant warmers and phototherapy lamps. The latest line of stationary incubators "Shelly" is designed for intermediate as well as intensive care. It provides a protective and comfortable environment for the smallest patients and enables staff to be one step ahead of their demanding needs. The incubators may also be supplemented with a phototherapeutic unit, in case hyperbilirubinemia has to be treated. The phototherapy unit "Lilly" corresponds to the latest medical trends, it combines a highly effective treatment with an economical operation thanks to a long life of LEDs (min. 60,000 hours).

TSE spol. s r.o. focuses on high added value products, supporting its customers with the full range of services from installation to professional training and warranty & after-warranty service. The company has implemented a quality management system according to ISO 9001, ISO 13485, ISO 14001 in accordance with Directive 93/42/EEC and its products meet all the relevant requirements. We also distribute and supply a range of products and accessories for neonatology from domestic and foreign manufacturers and partners (infant cribs, phototherapy protection disposables, apgar timer, etc.).



#### Product portfolio:

- Stationary infant incubators
- Transport incubators
- Radiant warmers on casters
- Phototherapy units
- Infant cribs for hospitals
- Phototherapy protection disposables



## Association of Manufacturers and Suppliers of Medical Devices

Vinařská 6, CZ 603 00 Brno

Tel.: +420 543 243 032

E-mail: info@avdzp.cz

Full members list: [www.avdzp.cz/members-list.html](http://www.avdzp.cz/members-list.html)



A production of medical devices has a long tradition in the Czech Republic. Since 20th of the 20th century surgical instruments, x-rays, and other orthopaedic and rehabilitation devices have been manufactured in the country.

A qualitative development started in 50th of the last century with electronics development. A production of ECG machines, sterilizers, ventilators, anaesthetic devices, laboratory devices and other products has started. As early as in those years the Czech industry reached outstanding successes in the world. In 1958 we were awarded a gold medal for a cardiology defibrillator at the world exhibition in Brussels. Another world success was reached with a polarograph invention for which professor Heyrovsky was awarded the Nobel Prize. Engineering and electrical products have gradually been supplemented with products from plastics. Professor Wichterle has registered an invention of hydro gel contact lenses. Industry has started to produce disposable syringes and needles.

Health care area continued its development and started to supply complicated technical systems such as central sterilizers, dental units, x-ray units, cobalt irradiator, lithotripter etc.

In 90th of the last century a transformation of the industry into market economy conditions took place in the Czech Republic. Today, the sector of medical devices represents a wide complex of various entrepreneurial subjects comprising of production, designer, business, and distribution companies. The Czech medical devices industry meets majority of key needs of health care facilities.

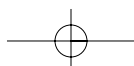
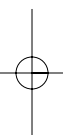
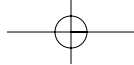
Companies are able to supply products from surgical instruments, various types of hospital beds, sterilizers including central sterilisation, ventilators, anaesthetic devices, x-rays including panoramic x-rays, dental technique, ambulances, mobile hospitals, orthopaedic and rehabilitation devices, kitchen and laundry equipment, technical gases and their distribution, and other assortment. The medical devices industry in the Czech Republic is able to deliver complex supplies from a design to the equipment with technology products.

Our goal is to implement best solution from the viewpoint of technical excellence, quality and cost effectiveness. A complex program meeting individual requirements of our customers from counselling, training to servicing is guaranteed.

All our companies use quality assurance system ISO. Their products have CE mark.

The aim of the catalogue is to inform health care workers of the possible product range for equipping their workplaces. More detailed information of individual companies together with prices of products can be obtained on given contact addresses.





# " ΙΗΤΡΙΚΗ ΤΕΧΝ'ΕΩΝ ΜΕΝ ΠΑΣ'ΕΩΝ ΕΣΤΙΝ ΕΠΙΦΑΝΕΣΤ'ΑΤΗ " " MEDICINE IS OF ALL THE ARTS THE MOST NOBLE "

Ίπποκράτης / Hippocrates

## Συμμετέχουν:



ELIA-CS s.r.o.



Erba Lachema, s.r.o.



Members of LINET Group

LINET spol.s.r.o.



MEDIN a.s.



ProSpon spol.s.r.o.



Steriwund spol.s.r.o.



TSE spol.s.r.o.

## Συνδιοργανωτές:



Embassy of the Czech Republic  
in Athens

Πρεσβεία της Τσεχικής Δημοκρατίας στην Ελλάδα



ΕΜΠΟΡΙΚΟ & ΒΙΟΜΗΧΑΝΙΚΟ  
ΕΠΙΜΕΛΗΤΗΡΙΟ ΑΘΗΝΩΝ

Εμπορικό & Βιομηχανικό Επιμελητήριο Αθηνών

## Σε συνεργασία με:



Σύνδεσμο Κατασκευαστών και Προμηθευτών Ιατρικών Συσκευών



Σύνδεσμο Επιχειρήσεων Ιατρικών & Βιοτεχνολογικών Προϊόντων

## Πρεσβεία της Τσεχικής Δημοκρατίας στην Ελλάδα

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