

## List of participants - Contact-Contract 2013-2014

Total: 18 companies interested in cooperation with USA

No.	Organisation	Country
1	AIR ČENKOV a.s.	CZ
2	ANECT a.s.	CZ
3	Arako s.r.o.	CZ
4	Bibby Financial Services, a.s.	CZ
5	CeramTec Czech republic, s.r.o.	CZ
6	CZECH INTERNATIONAL, a.s.	CZ
7	ELDAM group, s.r.o.	CZ
8	GF Machinery, s.r.o.	CZ
9	Ing. Ivo Bálský	CZ
10	Jan Fiedler NC Steel	CZ
11	KOEXPRO OSTRAVA, a.s.	CZ
12	KULIČKOVÉ ŠROUBY KUŘIM, a.s.	CZ
13	MATEX PM s.r.o.	CZ
14	Nemo&Selecta s.r.o.	CZ
15	OptimSys, s.r.o.	CZ
16	ROmiLL, spol. s r.o.	CZ
17	Šmeral Brno a.s.	CZ
18	STEELTEC CZ, s.r.o	CZ
19	Vítkovické slévárny spol. s r. o.	CZ
20	ZTS VVU Košice a.s.	SK

## 1. **AIR ČENKOV a.s.** (Key words: Electromagnetic valves)

*Manufacture of electromagnetic valves, metalworking, machining*

Cenkov is situated between Pilsen and Prague, 40 km south of Prague.

The company is specialized in the field of engineering and electromagnetic valves production, metalworking, production of scissors and cutters of plastic tubes/pipeline + seats for public transport.

### We are offering:

Electromagnetic valves, intended for the air systems of trucks. Solenoid valves with possibilities of NC or NO connections (DC or AC voltage), intended for welding units, etc. Older series of electromagnetic valves, used as spare parts for trucks and commercial vehicles. Constant-pressure and constant-volume discharge valves. Customer subassemblies for new generation of injection pumps for combustion engines.

### We are searching:

We are looking for new buyers (domestic or foreign) of own manufactured electromagnetic valves.

We are offering subcontract cooperation – deliveries of parts to electromagnetic valves, installation of electrical equipments. We are also ready to produce machine parts (turning and milling) based on drawings (technical documentation). Fields: engineering, electromechanical, automotive, suppliers of spare parts.

Already engaged in Trans-National Co-operation: yes

## 2. **ANECT a.s.** (Key words: Technology of users logging – ALUCID)

*Delivery of solutions and services for the ICT Infrastructure*

ANECT a.s. is your business partner in communication and information technologies. Our team of experienced professionals will maximize your IT investments by identifying and optimizing your communication and information technologies, particularly the ones that are crucial for realizing your business strategy and vision. With the products and services from our portfolio we can always bring you a solution that works well both for you and your customers.

### We are offering:

We offer a user-friendly, operationally efficient as well as strong authentication, which protects the privacy of users. Compared to the other differs in that it has all these properties. No need to make compromises between user friendliness and high security, between the amount of operating costs and safety, or between power

### We are searching:

We are looking for providers of cloud services (SaaS), who need to deal with the issues associated with secure sign-on for users of their services.

Manufacturers of the application, who are looking for suitable solutions for secure user authentication.

Already engaged in Trans-National Co-operation: no

## 3. **Arako s.r.o.** (Key words: valve, strainers, high pressure globe and gate valve)

*Production of industrial valves*

Company Arako. s.r.o. is a major manufacturer of industrial valves for conventional and nuclear power plants and other industries due to global quality standard ISO 9001. The company has a 50-years tradition of development and production associated with the concern SIGMA in Opava.

### We are offering:

Our valves are used for power engineering and nuclear power engineering, chemical and petrochemical industry and other industrial plants. The production is firmly rooted in tradition lasting for fifty years of development and production closely connected with the enterprise SIGMA. The experience – gained in the course of that time – assures our customers of the completion of their either standard or special demands. Our services: Development and modification of industrial valves as required by the customers, valve overhauling, consultancy

### We are searching for:

Manufacturers or distributors in the manufacture of industrial valves for the nuclear industry, heating industry, chemical and petrochemical industries.

Already engaged in Trans-National Co-operation: yes

#### 4. Bibby Financial Services, a.s. (Key words: factoring, financial services)

*Companies operating funding*

Financing of small and medium enterprises, and provide information and receivables management (debt collection)

We are offering:

We provide financing for SMEs. Our clients are transport, construction companies, wholesalers and others.

Main advantages:

- Speed.
- Finance within 24 hours.
- Security for your business.
- We will not examine as a bank.
- Complete service.

Belong to the Bibby Financial Services, the largest independent factoring companies of Great Britain with global reach, owned by Bibby Line Group Ltd

We are searching:

We are looking for transporters, wholesalers, construction companies, engineering firms and other businesses that need to finance the operation.

Finance the newly established company, as well as exporting company. We have 46 international branches on 4 continents.

Already engaged in Trans-National Co-operation: yes

#### 5. CeramTec Czech republic, s.r.o (Key words: Production of ceramic components)

*Your expert and guide of the world of advanced ceramics*

CeramTec Czech Republic Ltd. as part of an international group CeramTec is sourcing and sales organization in the field of advanced ceramic products based in Šumperk, Czech Republic. We are experts in technical ceramic materials and applications for the Czech and Eastern European market.

Silicon carbide has the following basic features:

- resistance to high temperatures
- excellent thermal conductivity
- excellent resistance to abrasion
- low thermal expansion

We are offering:

We produce ceramic parts on order from silicon carbide (SiSiC / SSiC). Silicon carbide is highly resistant to abrasion and chemical and thermal loads. This makes it ideal as a suitable material used in aggressive chemical environments at elevated temperatures and the while tribological loading. Silicon carbide is toxicologically safe and can be used in the food industry or as mechanical seals, such as pumps and fuel systems. Compared to metals, silicon carbide enables highly economical solutions with longer life when used in aggressive environments at high temperatures.

We are searching:

We are looking for customers who need to solve the problem with a lifetime of industrial components. Customers who are looking for innovative materials and solutions that provide extended service terms and operational savings.

Already engaged in Trans-National Co-operation: no

## 6. CZECH INTERNATIONAL, a.s. (Key words: Customs and logistics services)

*Customs and logistics services*

Customs services (e-JSD, T1, VDD), electronic clearance procedure - simplified procedures  
- Ensuring customs debt and SPD (CZK 33 million-other modes of CZK 14 million-transit)  
- INTRASTAT, project logistics, forwarding and storage services  
- Implementation of the Helios Orange, e-shop [www.internethity.cz](http://www.internethity.cz)  
- 13 stores in the Czech Republic, [www.czechint.cz](http://www.czechint.cz)

We are offering:

Customs services (e-JSD, T1, VDD), electronic clearance procedure - simplified procedures

We are searching:

We are looking for customers for distribution and trade of most industrial sectors.

Already engaged in Trans-National Co-operation: yes

## 7. ELDAM group, s.r.o. (Key words: Electronical engineering)

*Our quality, your degree of perfection*

We provide comprehensive solutions in the areas of industrial automation and measurement.  
Dismantling, installation, equipment supply, project work, software, service coordination, service.

We are offering:

Our company offers a partial delivery of complex solutions in the following areas:

- measurement and control (sensors, control systems)
- low voltage electrical (EPS, CCTV, ACS); electrical (motor and light divorce)
- h-speed electronics (production lines, testers); production switchboard; sale of LED lighting

We are searching:

Our young company is looking for business opportunities for our activities. We are looking for partners active in engineering, construction, who need to make in terms of electricity such as solution design, installation, measurement and control, testing and servicing.

Already engaged in Trans-National Co-operation: no

## 8. GF Machinery, s.r.o. (Key words: engineering, R &D)

*Complete solution for fiber and fabric glass processing, special machine for automotive industry*

The largest division of GF Machinery is an engineering and R&D department ready to meet any challenge from customers who are looking for the latest machinery and technology.

We are offering:

The company is engaged in the research, development, design and manufacture of special purpose machinery and equipment according to the customer with a focus on the preparation of technical fibers and fabrics (finishing machines, lines for processing glass fiber) and for the automotive industry (line for cutting fibers into car roofs, line for applying adhesive foil, etc.), electrical presses (10-100kN), production of working tables, conveyers from aluminum profiles.

We are searching for:

New customers

Already engaged in Trans-National Co-operation: yes

## 9. Ing. Ivo Bálský (Key words: fuel cell, battery, electrical energy)

*Energy Consultancy and Information*

Advice, Activities in the field of energy and information technology consulting

We are offering:

Alternative energy sources, smart home and home  
Energizers balance, energy storage  
Decentralized energy supply  
The independence of energy supply

We are searching:

Seeking a reversible fuel cell manufacturer  
Purpose-electricity storage

Already engaged in Trans-National Co-operation: yes

## 10. Jan Fiedler NC Steel (Key words: metalworking, cnc turning, milling)

*Accurate engineering production*

Accurate engineering customized production of metallic and non-metallic components.

We are offering:

We provide cnc turning, milling, metalworking, hardening, welding and cooperation. We also provide treatment services. Our advantage is to follow the pre-arranged time orders, accuracy and quality.

We are searching:

We are looking for cooperation with companies that want for themselves cooperators who are able to provide products or parts according to their criteria as soon as possible. We are focused on metal fabrication, we provide treatment services. All we can do is through personal contact or through sent drawings.

Already engaged in Trans-National Co-operation: yes

## 11. KOEXPRO OSTRAVA, a.s. (Key words: mining, petrochemical)

*Development, production, sales of tools and machinery for mining, petrochemical*

KOEXPRO OSTRAVA, a.s. was enrolled in the Business Register on the County Court Ostrava as a private joint stock company in May 1995. In the nascent company, former workers of the Research - Development Base of the Ostrava-Karviná Collieries were engaged, specialists and technologists participating for a long time in activities focused on accompanying mine activities, piping transport etc. The company's production and delivery program was concentrated on tools, equipment and machines manufactured according to own "know how". The company is known as a deliver of complete solutions in steps RESEARCH - DEVELOPMENT - MANUFACTURE - SALES - SERVICE for tools, machines and equipment of category M2 for using in potentially explosive atmospheres (DIRECTIVE ATEX 94/9/EC).

Already engaged in Trans-National Co-operation: no

## 12. KULIČKOVÉ ŠROUBY KUŘIM, a.s. (Key words: Ball screws)

*Engineering production*

KULIČKOVÉ ŠROUBY KUŘIM, a.s. is a traditional manufacturer of ball screws produced as per ISO and DIN standards. Additional activity is rental property, residential and non-residential premises.

We are offering:

The company manufactures precision ground ball screws, okružované ball screws, rolled ball screws, trapezoidal screws, cylindrical guide rods for linear roller guideways, linear actuators, telescopic ball screws, etc. The company also provides repairs and overhaul of ball screws from its own production program and such produced by foreign ball screw producers.

We are searching:

Subcontracting

Already engaged in Trans-National Co-operation: yes

## 13. MATEX PM s.r.o. (Key words: Processing of metals)

*Processing of metals by power laser*

MATEX PM s.r.o. is Czech company with two business premises in Plzen and in Ostrava.

Type of organisation - i.e. industry - subcontracting - processing of metals by power laser. Laser hardening of moulds, tools, gears and various machine parts. Laser cladding with wear resistant or corrosion resistant coatings. Laser welding. Chemical and microstructure analysis of materials. Consultancy and technology development services. Certificates: ISO 9001:2008, ČSN EN 15085-2 CL2, ČSN EN ISO 3834-2

We are offering:

We perform custom processing of metals by a power laser on a „job-shop“ basis. We were the first company in the Czech Republic offering this technology for: laser hardening of moulds, tools, gears, turbine blades and various machine parts; laser cladding with wear resistant or corrosion resistant coatings; laser welding of components for the transport, rail transport, automotive, power and building industries.

We also offer:

chemical and microstructure analysis of materials

consultancy and technology development services

our own transport of moulds and other parts with mass under 1.4 tons; overhead crane with a 12.5 tons capacity;

mobile laserwork station

We are searching:

We are looking for a partner of the companies with a focus on mechanical engineering and metal working and producer of metal components, tools and machines. We offer co-operation in processing of metals by power laser on a "job-shop" basis. Laser welding of components for the transport, rail transport, automotive, power and building industries. Laser hardening of moulds, tools, gears, turbine blades and various machine parts. Laser cladding with wear resistant or corrosion resistant coatings.

Already engaged in Trans-National Co-operation: yes

## 14. Nemo&Selecta s.r.o. (Key words: Air tickets, traveling abroad)

*Airline tickets, hotel reservations, car reservations, visas, incentive events, trips to the whole world, golf holidays.*

We are offering:

Tickets; rent-a-car; hotels; programs for groups; golf holidays

Already engaged in Trans-National Co-operation: yes

## 15. **OptimSys, s.r.o.** (Key words: call center, telephony, dispatch systems, speech technologies)

*Call center, business telephony and voice dispatch systems*

OptimSys develops and provides technologies and solutions for call centers, business telephony and voice dispatch centers. We help companies with streamlining and innovating communication processes in the area of telephone customer care, sales and telemarketing, company internal communication and dispatch communication.

OptimSys successfully serves customers on four continents.

### We are offering:

OptimSys offers a comprehensive portfolio of software technologies, products and solutions together with an extensive know-how that help companies with streamlining and innovating communication processes in the area of telephone customer care, sales and telemarketing, company internal communication and dispatch communication. Our solutions bring simplification, higher efficiency of communication processes and possibility of their measurement and control.

Whether you wish to build a new, or just extend and innovate your existing call center, customer care line, dispatch system, or business phone system including integration with your information system, we have a solution for you.

### We are searching for:

- distributors and value added resellers (VARs) for distribution of our solutions.
- clients who are interested in consultation about how to improve their customer care.
- clients interested in dispatch control of voice communication. We are ready to offer you our expertise.
- partners, especially among information systems producers and providers, for long-term cooperation in development of tools for efficient customer care.
- partners for long-term cooperation in development of call center and voice dispatch solutions.

Already engaged in Trans-National Co-operation: yes

## 16. **ROmiLL, spol. s r.o.** (Key words: Industrial Microwave)

*Industrial microwave heating, microwaves, microwave technologies*

ROmiLL is a leading provider of microwave technologies for various industries, with its own research and development capability as well as ample manufacturing capacity in three locations. Our expertise and experience includes microwave applications for food and agriculture, rubber and ceramics, building materials, chemical industry, and more.

### We are offering:

ROmiLL offers microwave technologies for various industries, its own research and development capability as well as ample manufacturing capacity. Our expertise and experience includes microwave applications for food and agriculture (hygienization of food products, sterilization, pasteurization, enzymatic inactivation, effective thermo-sensitive drying, thermal processing, thawing, tempering, and more), rubber and ceramics (vulcanization, pre-heating, drying of ceramics, sintering), building materials, chemical industry (drying of chemicals), and more.

### We are searching for:

Customers in the food, rubber, ceramics, or other industries, with a basic understanding of what the advantages of microwave processing are (quality, time, efficiency); possible target customers include meat (fish, poultry) processing plants, milk/cheese processing plants, ready-to-eat packaged food producers, sanitary or special ceramics manufacturers, manufacturers in rubber and plastics industries.

- companies established as suppliers of advanced technological solutions for various industries and markets, interested to integrate our microwave technologies in their solution as a subcontract.
- individuals or companies with proven experience and contacts in one of our target industries to act as our sales representatives.

Already engaged in Trans-National Co-operation: yes

## 17. Šmeral Brno a.s. (Key words: forming machines, engineering production, castings)

*Development and production of forming machines, engineering production, castings*

Production program of our company is primarily focused in production of forming machines for hot die forging with parameters in accordance with concrete requirements of customers. We also offer the supply of turnkey automatized forging lines including transfers and robots. Šmeral Brno is the leading world supplier of cross wedge rolling machines for steel and aluminium alloys forming. Beyond of production of new forming machines we realize overhaul and modernization of forming machines of any brand, type or year of manufacture. The rest production capacities of the company are occupied with engineering and casting production to satisfy the individual requirements of our customers. Important part of production is being exported to advanced markets worldwide.

### We are offering:

FORMING MACHINES: Automatized forming lines for hot volume forming; Automatized forming lines for cold sheet forming; Mechanical presses for die forging; Cross wedge rolling machines; Special cross wedge rolling machines adjustable for rolling of Al alloys; Vertical forging presses; Horizontal forging presses; Trimming presses; Toggle stamping presses; Eccentric presses; Special hydraulic presses; Crank presses; Pneumatic-hydraulic drop hammers; Development and production of presses according to customer's demands

TOOLS: Tools for hot and cold metal forming; Development and production of tools for cross wedge rolling

OVERHAUL AND MODERNIZATION OF FORMING MACHINES: All types of forming machines of any origin or year of manufacture

ENGINEERING PRODUCTION ACCORDING TO CUSTOMER'S DOCUMENTATION: Large weighty products up to weight 125 tons

CASTINGS, PATTERNS: Production of steel castings up to weight 8000 kg (Produced types of steel: Structural steels, Corrosion-proof steels, Creep resisting steels, Heat resisting steels, Abrasion resistant steels); Production of nodular cast iron castings up to weight 1000 kg (Produced types of nodular cast iron: GGG - 40; 50; 60; 70)

Already engaged in Trans-National Co-operation: yes

## 18. STEELTEC CZ, s.r.o. (Key words: Metal stamping, press for PET bottles)

*Metal - stamping, welding, painting, assembly*

Stamping and Metal Forming

- Production of stamping tools
- semi-automatic, robotic welding
- Production Engineering
- Powder coating
- Assembly
- Production and sale of garden tools and hand lawnmowers

### We are offering:

- mass production of metal stamping
  - semi-automatic and robotic welding, painting, assembly
- Advantage: cost savings in high series and cheaper installation in the protected workshop.

### We are searching for:

- cooperators for subcontracting components of metal
- environmentally-focused companies to distribute our press for PET bottles - Ecopress

Already engaged in Trans-National Co-operation: yes



## 19. **Vítkovické slévárny spol. s r. o.** (Key words: Steel casting, rolls)

*Cylinders and foundry castings from ferrous and non-ferrous metals*

Cylinders and foundry castings from ferrous and non-ferrous metals. Production and centrifugally cast cylinders and stationary shaped castings for a wide range of industrial applications, production of wooden and metal patterns, production of prefabricated units.

We are offering:

Machined castings from steel, cast iron and non-ferrous metals for manufacture of pumps, turbines, compressors and other power equipment, equipment for extraction of raw materials, components for construction and repair of ships, for construction machinery and equipment for production of steel. Stationary and supplies centrifugally cast work rolls for rolling sheet metal, profiles, tubes and wire. Welded construction and supply of prefabricated units.

We are searching:

Companies involved in the production of energy equipment, equipment for the extraction of raw materials, components for construction and repair of ships, for construction machinery and equipment for production of steel. Manufacturer of steel sheet, profiles, wire, pipes.

Already engaged in Trans-National Co-operation: yes

## 20. **ZTS VVU Košice a.s.** (Key words: automatization, robots, manipulators)

*Research, Development, Design & Supply Company*

Research and development, engineering - supply company with manufacturing activities, delivery handling, automation and special equipment (manipulators, robotic workstations for industry), nuclear energy and defense components

We are offering:

Development and delivery of materials handling equipment, automation and special equipment

- Engineering and development, manufacturing and supply services
- Use industry, nuclear energy, defense service components
- Comprehensiveness of services

We are searching for:

- a person interested in automatization and rationalization of technology processes
- Industrial production, nuclear energy, defense components

Already engaged in Trans-National Co-operation: yes