Czech Trade Focus

News from the Czech Commercial Offices in the United States / Spring 2013

☐ Macroeconomic Data of the Czech Republic ☐ Newly Elected President of the Czech Republic ☐ Czech Minister of
Industry and Trade and a Trade Mission visit the US □ Contact-Contract 2013-2014 □ Economic Briefs □ Czech
Delegation visits Nuclear Power Plant Construction Site in Georgia Wall Street Technology & Exchange Investment
Briefs Change in Law on Investment Incentives Prompts Inflow of Projects to the Czech Republic Disrupt, Innovate,
Collaborate. Win. Repeat New Visual Educational Application Released by Corinth Companies and Businesses
Czech Companies Looking for US Partners Tradeshows and Exhibitions Czech Commercial Offices in the United
States □ Business and Trade Websites □

MACROECONOMIC DATA OF THE CZECH REPUBLIC

INDICATORS	2010	2011	Latest available data	
GDP (%, y-to-y)	2.6	1.7	-1.7	Q4 '12
Inflation (%, y-to-y)	1.5	1.9	3.0	last 12M
Unemployment (%, y-to-y)	9.6	8.6	8.1	Feb '13
Industrial Production (%, y-to-y)	10.2	6.9	-4.1	Jan '13
Trade Balance (millions of USD)	6,344	10,825	1,581	Jan '13
Exchange Rate CZK/USD (average)	19.1	17.7	19.9	Mar '13

Source: Czech Statistical Office

NEWLY ELECTED PRESIDENT OF THE CZECH REPUBLIC



The Czech Republic held its first ever direct presidential election in January 2013. As a result of the popular vote, Milos Zeman assumed office as the Czech Republic's third President on March 8.

The newly inaugurated President has promised to promote Czech businesses on his foreign trips. China, Russia, India and Brazil are among the emerging economies that the President hopes to visit. He is also looking to attract foreign investment to the Czech Republic, continuing a trend that has been key to the country's growth. The United States remains among the Czech Republic's priority countries for export.

Milos Zeman led the left-leaning Czech Social Democratic Party in the 1990s and served as Prime Minister from 1998 to 2002. He took over from the conservative Vaclav Klaus.

CZECH MINISTER OF INDUSTRY AND TRADE AND A TRADE MISSION VISIT THE US



Czech Minister of Industry and Trade Martin Kuba visited the United States on February 25 - March 1. He was accompanied by a group of representatives of more than 20 Czech companies who are interested in partnering with their US counterparts. The delegation visited Chicago, Charlotte and Washington, DC.

The main goal of the visit was to promote and strengthen the relationships between Czech and US companies. In each of the cities that the delegation visited, the Czech business representatives had an opportunity to meet their US partners at events co-organized with local chambers of commerce or trade promotion institutions. These events included opening remarks by Minister Kuba, presentations on trade and investment climate in the Czech Republic and the respective US states (Illinois, North Carolina, Virginia) and also the opportunity for participants to organize one-on-one meetings.

Minister Kuba also held several bilateral meetings to discuss both Czech-US economic relations and, in a broader context, transatlantic economic relations in light of the recent announcement to launch negotiations of the Transatlantic Trade and Investment Partnership. In Chicago, the Minister had lunch with

Deputy Mayor Koch, and in Charlotte he met with Mayor Foxx. In Washington, DC, the Minister held meetings with Secretary of Energy Chu, Secretary of Commerce Blank, Undersecretary of State Hormats, and Assistant and Deputy National Security Advisor for International Economic Affairs to the President Froman. He also met with Sen. Casey (D-PA) and Sen. McCain (R-AZ) on Capitol Hill.

Minister Kuba also traveled to Jenkinsville, SC, where he visited the V.C. Summer nuclear power plant construction site, one of the two sites in the US where new nuclear reactors are currently being built using the Westinghouse AP 1000 technology that is also being offered in the Temelin tender in the Czech Republic.

CONTACT-CONTRACT 2013-2014

The Brno Regional Chamber of Commerce is once again organizing a B2B event Contact-Contract this year. The event will take place twice a year (April 24-25 and October 8-9, 2013) at the Brno Fair Grounds. The main focus of this project is to help entrepreneurs increase their competitiveness and find new business partners. Via a web portal, one may register for the event and create a profile in order to find partners in a similar field of business. More information about this project may be received by e-mailing prilezitosti@rhkbrno.cz or contacting Mr. Petr Bajer (Director of Brno Regional Chamber of Commerce) at rhkbrno@rhkbrno.cz

ECONOMIC BRIEFS

The Czech economy stayed in recession at the beginning of this year but a slight revival might come in the second quarter of this year. For the entire 2013, analysts expect the domestic economy to stagnate or decrease slightly. According to data released by the Czech Statistical Office, Czech gross domestic product fell by 1.2 percent last year. The GDP also fell in the Q4 of 2012, by 1.7 percent year-on-year and by 0.2 percent against the previous quarter.

Unemployment in the Czech Republic grew to 8.1 percent in February from 8 percent in January, with employment offices registering 593,683 jobless persons, 7,874 more month-on-month,

according to the Labor and Social Affairs Ministry.

The dependence of Czech exporters on EU countries fell slightly in 2012, when 80.8 percent of the exports went to EU countries, compared with 83 percent in 2011, according to the Industry and Trade Ministry.

The Czech Republic received CZK 73.8 billion (\$3.7 billion) more from the EU budget than it paid to it in 2012, which is CZK 43 billion (\$2.2 billion) more than a year earlier and the highest amount since the country's entry in the EU in 2004, according to the Finance Ministry.

The Finance Ministry expects to keep **public finance deficit** below the planned 3 percent of GDP this year on the condition that the economic situation in Europe does not worsen dramatically, according to Finance Minister Miroslav Kalousek in reaction to estimates released by the European Commission. The EC expects in its new forecast that the Czech public finance deficit reaches 3.1 percent of gross domestic product (GDP) this year. The Finance Ministry reckons with a 2.9 percent deficit.

Czech passenger car production dropped by 1.7 percent to 1.174 million units in 2012, which is still the second best result after the record year

2011 since the establishment of the Czech Republic and Czechoslovakia, according to the Automotive Industry Association. It is the first drop since 2003.

Tests in the Czech Republic have shown the presence of **undeclared horsemeat** in meatballs designed for the Swedish furniture chain IKEA and in Polish beef burger.

Nuclear tourism in southern Bohemia is experiencing a boom for a 3rd year running. An exposition on nuclear energy production on the nuclear plant Temelin's premises attracted a record number of over 34,200 people in 2012. Since the opening of the exposition 21 years ago, it has been visited by 460,917 people, 28,066 from abroad. Tourists also came last year, for example, from Mongolia, Singapore, Kuwait, New Zealand and Congo.

The Czech government will not set a target date for **euro adoption** for the time being.

Profit of Czech agriculture sector fell by CZK 1 billion (\$50.6 million)

year on year to CZK 16.1 billion (\$814.5 million) in 2012, according to preliminary data made public by the Czech Statistical Office. Despite the moderate decrease, this is the second best result since the year 1998 when the statisticians started monitoring this indicator. The value of agricultural production in basic current prices rose by some 2 percent to CZK 121.8 billion (\$6.2 billion). In particular plant production grew, reaching CZK 71.6 billion (\$3.6 billion). Animal production was worth CZK 45.1 billion (\$2.3 billion).

Czech household debt at banks and financial institutions dropped in January by CZK 2.6 billion (\$131.5 million) to CZK 1.160 billion (\$58.7 million), the first month-on-month fall since September 2001, and it grew by CZK 42 billion (\$2.1 billion) year-on-year, according to the Czech National Bank.

The volume of granted mortgage loans in the Czech Republic rose by 3 percent to CZK 122 billion (\$6.2 billion) in 2012.

Nearly four fifths of Czechs think the **debt rate of households** is high and 83 percent of respondents think the state debt is high, according to the latest poll conducted by the Public Opinion Research Centre. A total of 29 percent of respondents consider the debt rate of citizens very high and 4 percent of respondents consider the state debt very high.

Vegetable harvest in the Czech Republic dropped by 16 percent to 233,000 tones in 2012.

Czech agriculture sector may possibly get up to EUR8.2 billion (\$10.6 billion) in EU subsidies between 2014 to 2020, around 10 percent more compared to the current seven-year financial perspective which ends this year, according to the Agriculture Ministry.

Average performance of **mutual funds** in the Czech Republic was higher than average inflation in the last ten years except for funds of funds, shareholders of equity funds gained 26 percent on average and of bond funds 27 percent, according to the Capital Market Association.

CZECH DELEGATION VISITS NUCLEAR POWER PLANT IN GEORGIA

The Czech Republic is currently running a tender to build two new nuclear reactors in Temelin in the region of Southern Bohemia. Preliminary ranking is to be published at the end of March 2013. This project is part of a long term strategy aimed at reducing the share of electricity generated by coal and replacing it with nuclear, wind, solar or other clean energy sources.

One of the companies bidding for the project is the Pittsburgh-based Westinghouse with its AP 1000 reactor. This new reactor type is currently under construction in China and in two locations in the US; in Georgia and in South Carolina. The decision on the tender winner is expected later this year.

In late January, the Czech government plenipotentiary charged with overseeing the tender Mr. Vaclav Bartuska visited one of these US sites – plant Vogtle near Waynesboro, GA. He was accompanied by the Deputy Chief Mission of the Embassy in Washington, DC, Mr. Jaroslav Zajicek. They held meetings with the construction consortium led by Westinghouse and Shaw Group and the investor Southern Energy and also had the chance to tour the construction site itself. The following day in Atlanta, they met with representatives of Georgia Public Service Commission, the body overseeing the project for the state of Georgia.

This was one of the many visits that Mr. Bartuska has taken in the last couple of years to nuclear construction sites around the world in order to witness the progress achieved there and also the challenges that arise in such complex projects.

WALL STREET TECHNOLOGY CONFERENCE & EXCHANGE



The Consulate General of the Czech Republic in NYC hosted at the historical Bohemian National Hall another exciting technology-oriented event - Wall Street Technology Conference & Exchange (WSTC) which was organized by The Outsourcing Institute in association with Forbes on Wednesday, March 13, 2013.

The main topic of the WSTC were the Top-5 technology trends which are driving change in the Financial Services organizations today: Sourcing, Cloud, Mobility, Big Data and Security/Compliance. The common focal point in each of these T5 factors is information and access to real time data. As employees and consumers become increasingly mobile and transact through social networks and non-corporate channels, they want ubiquitous access to data, thereby driving demand for higher security and Big Data analytics.

More than 160 participants of the WSTC enjoyed presentations and panel discussions with representatives of companies like Google, Oracle, UBS, Bank of America, Reuters, Deloitte, Morgan Stanley, Ernst&Young, Bank of Tokyo or NYSE Technologies, as well as presentations of two leading Czech IT companies Javlin and OKsystem.

The intense full-day program of the conference was concluded by a networking reception.

INVESTMENT BRIEFS

Czech Prime Minister Petr Necas and representatives of Germany and Russia launched in March the operation of the 166-km-long gas pipeline Gazela connecting the Czech Republic to gas flowing from new Russian sources to Europe via the Nord Stream pipeline. The capacity of the new pipeline with a diameter of 1.4 meters will be up to 30 billion cubic meters of gas annually, which is approximately 3.5 times more than the Czech Republic's consumption. The construction of the pipeline worth almost CZK 10 billion (\$505.9 million) is currently the biggest energy project in the Czech Republic. The investment should return in ten years.

Baumer, a Swiss manufacturer of industrial sensors, is planning to open a new research and development center in Brno in March this year. Over the next three years, 20 to 30 jobs will be created for software and testing engineers. CzechInvest assisted in mediating the investment.

Pension funds in the Czech Republic saw their profit rise by 6 percent year-on-year to CZK 4.83 billion (\$244.4 million) last year, according to the Association of Pension Funds. Pension funds registered a record number of 5.15 million clients, over half a million more than at the end of 2011.

A growing number of Czechs consider it unacceptable to burden their **households** with debts, and they are particularly unwilling to take loans to finance vacations and consumer goods, while loans for housing, running business or studies are more acceptable.

Group CEZ has started international arbitration against Albania due to the failure to protect its investment into energy distributing company CEZ Shperndarje.

CHANGE IN LAW ON INVESTMENT INCENTIVES PROMPTS INFLOW OF PROJECTS TO THE CZECH REPUBLIC

The Czech Republic adopted an amendment to the Investment Incentives Act, which has prompted an inflow of projects. From its effect in July 2012 to the end of the same year, CzechInvest, the investment and business development agency of the Czech Republic, has received forty-one investment-incentives applications. In contrast, the agency received seven from January through July 2012.

According to Minister of Industry and Trade Martin Kuba, "this shows that the amendment to the Investment Incentives Act was a step in the right direction and that the Czech Republic is competitive. The investment projects received last year represent CZK 20 billion and nearly 5,500 new jobs, the greater part of which in regions with high unemployment, such as the Usti, Moravia-Silesia and Olomouc regions."

The largest numbers of investment projects submitted in 2012 were in the automotive industry (19), plastics and rubber sector (7) and mechanical engineering and the metalworking industry (6). These generally involve manufacturing projects, whereas two investors are planning to construct technology centers in the Czech Republic and two projects involve shared-services centers. In the event of approval, the largest number of investment projects will be located in the Usti (9), Moravia-Silesia (7), Central Bohemia (7) and Olomouc (5) regions.

CzechInvest is currently in negotiations with an additional five investors that are considering submitting investment projects during the first two months of 2013.

According to the amendment, both existing and newly incoming investors in the manufacturing industry, business support services and technology centers can receive tax relief for a period of ten years instead of five years. The possibility to draw tangible aid for job creation, training and retraining, and the investment incentive in the form of transfer of land and related infrastructure for a favorable price remain unchanged.

A completely new aspect consists in the introduction of the institution of strategic investment events. This means that, besides standard investment incentives, designated projects can receive tangible aid for capital investment in the amount of 5% of costs. This support pertains to the manufacturing industry and technology centers. The Government of the Czech Republic issues decisions on support for individual projects that fulfill the relevant conditions.

For more information please contact the CzechInvest's spokesperson Adela Tomickova at <u>adela.tomickova@czechinvest.org</u>.

DISRUPT, INNOVATE, COLLABORATE. WIN. REPEAT...

VIP networking event titled "Disrupt, Innovate, Collaborate. Win. Repeat..." took place at the Bohemian National Hall on Thursday, January 31, 2013. The goal was to celebrate technology & a new wave of start-up partnering for growth in local & global markets under the auspices of a leading-edge accelerator project called OKstartLAB.

Put together by the leading Czech IT company OKsystem (voted a top-100 company in the Czech Republic), BK Advisory Group and the Consulate General of the Czech Republic in NYC, the event attracted over 80 participants who had a chance to hear from nine start-ups (Elluva, Gamma, MediaJobs, Follr, Rawporter, Mazeltov, MsGlocal, DomainSkate, Dilligence Engine) and five panelists/advisers (D. Kinnear, D. Meachin, D. Klein, T. Cohen, K. McCormack) and to interact with investors and market-makers. The Office of the Mayor Bloomberg was represented by Mr. Carlton Vann, Director of the Division of International Business.

Based on the overall positive response from the participants, there is quite a high likelihood that the next round of OKstartLAB will follow in the near future. Stay tuned: http://www.okstartlab.com

NEW VISUAL EDUCATIONAL APPLICATION RELEASED BY CORINTH

Czech startup Corinth Investment has recently released a new application for Windows 8 that was developed for the interface of Microsoft's new operation system. Corinth has become one of the partners of Microsoft's educational program. The app is called "Corinth Micro Plant" and is the result of Corinth's stay in the Silicon Valley, provided by US Market Access Center.

The application's first release allows for a fascinating biological excursion into the microscopic world of a plant. It allows the user to dynamically move through a model of a tree or plant cell bacteria within the interactive and three-dimensional environment. The user can also share the information that he or she is working on with friends or work colleagues online.

Corinth is now negotiating with potential partners about further development of the platform. Corinth Investment is a Czech startup based in Brno, Czech Republic, developing innovations in interactive education. Despite the fact that it is a young company, it has rich experience with developing visual technologies, both on a national and global level. Corinth has cooperated with NASA and the Czech Institute of Egyptology. More information about this company can be found on www.ecorinth.com and the main contact person is: CEO Ondrej Homola, email: ondrej.homola@ecorinth.com.

COMPANIES AND BUSINESSES

Domain registrar and web services company GoDaddy has purchased mobile website builder startup **M.Dot**. The company M.Dot is based in the Czech Republic. GoDaddy notes that its decision to buy the startup was based on a desire to increase the number of mobile web service

available to its existing 11 million customers.

Penta Investments is a company with the highest average wage in the Czech Republic, CZK 389,000 (\$19,700), followed by EMC Czech Republic and Microsoft. Employees in 25 firms in the country earn more than CZK

100,000 (\$5,060) on average, according to a Mlada Fronta Dnes survey based on data in annual reports of almost 1,000 companies with over 50 staff. The 75 most generous employers have a workforce of 15,516 personnel. Their annual wages reach CZK 18 billion (\$910.6 million) in total, or over CZK 96,000 (\$4,850) per

employee on average. Those are primarily IT companies, investment banks and consulting companies which need highly qualified personnel.

The number of Czech companies whose owner is registered in a tax haven grew by almost 4 percent to 12,554 last year.

Czech brewer Budejovicky Budvar finally secured the right to the Budweiser name in Great Britain in a long-running row over the trademark with Anheuser-Busch Inbev (ABI). ABI had attempted to deprive Czech rival Budejovicky Budvar of its right to the Budweiser name in the UK, a long-term export market of Budvar. Global disputes over the Budweiser trademark started in 1907. For example, Budvar is not allowed to sell beer under the Budweiser name in the USA. Its US name is Czechyar.

Budejovicky Budvar output reached 1.34 million hectolitres of beer last year, an annual hike of 2 percent. Export was at its highest in the firm's 117-year history. Budvar sold 657,000 hectolitres of beer in 58 states throughout the world. Total sales grew by 5 percent to CZK 2.1 billion (\$106.2 million) last year.

The firm DHL Express has opened new headquarters in Ostrava. The office is situated in a reconstructed building in the city center. The company plans to continue with its plan for the development of its presence in Ostrava region, which it views as one of the key regions.

ABB is to invest CZK 650 million (\$32.9 million) to production expansion in Brno. The company wants to recruit approximately 450 new employees. The plant should launch operation in 2014.

Skoda Auto sold a record number of 939,200 cars last year, raising the sales by 6.8 percent year on year from 879,200 cars in 2011, and its supplies grew on all markets except for Western Europe.

Czech nuclear power plant Temelin produced 15.302 billion kilowatt hours (kWh) of electricity last year, surpassing the existing record-high output from 2011 by 1.388 billion kWh. Nuclear power plant Dukovany produced 15 terawatt hours (TWh) of electricity a year for the first time in its 27-year history in 2012. The older of the two Czech nuclear power plants covers roughly a fifth of the domestic electricity consumption. Its output in the last few years grew thanks to extensive modernization of equipment. CEZ operates both nuclear power plants.

Czech lorry maker Tatra was sold to Truck Development company for CZK 176 million (\$8.9 million).

The Italian company Comdata has opened its first branch in the Czech Republic, specifically in Ostrava. The company received the assistance of CzechInvest, the Czech government agency. Comdata will provide support for customers in the Czech Republic, particularly in the area of processes for the telecommunications sector. Its main customer will be Vodafone Czech Republic. Comdata anticipates that it will create up to 200 new jobs during the first year of operation.

The Czech government okayed the sale of 44 percent of the national air carrier CSA to Korean Air for CZK 67.5m (\$3.4 million). A contract is to be signed on April 9. Korean Air will guarantee CSA's future and employment levels and will also help

with the development of the Prague airport.

Vaclav Havel Airport Prague cleared 10.8 million passengers last year, down by 8 percent year-on-year. The number of landings and take-offs dropped by almost 13 percent.

U.S. company **Westinghouse**, a bidder in the tender to extend the Czech nuclear power plant of Temelin, wants to use Czech steel in the construction if it wins the tender.

Czech-American businessman John "Jan" Vanhara recently earned the distinction of having created the fastest growing private company in Los Angeles. His Eastbiz Corporation running mail and package forwarding business "shipito.com" has rapidly expanded since 2007. Shipito.com processes an average of over 50,000 packages a month. The company was recently named "Number 1 in Logistics and Transportation".

Cisco expressed their intent to acquire Cognitive Security, a privately-held company headquatered in the Czech Republic. This company is focused on taking cutting edge research in the field of network security and applying artificial intelligence techniques to detect advanced cyber threats. Cisco plans on continuing to expand on this relationship going forward. To find more about Cognitive Security, visit www.cognitivesecurity.cz

CZECH COMPANIES LOOKING FOR US PARTNERS

Delicatessen Snailex LLC

Delicatessen Snailex LLC has been a renowned European Union certified producer of "King" Snail (*Helix Aspersa Maxima*) Fine Gourmet Products – Meat, Caviar, Liver, Pate – since 1991. It is looking for a U.S. Fine / Gourmet Food Importer(s) / Distributor(s) which supplies(y) to the country's 4- and 5-star resorts, hotels, fine restaurants, catering companies, delicacy shops etc. for a credible win-win business cooperation and partnership in the distribution / sales of its products in USA or Canada.

Contact: Mr. Richard Vojna, CEO for Asia & The Pacific

Address: Cajkovskeho 1c, Brno, 601 600

Telephone: +421 907 588 333 Email: snailex-asia@seznam.cz Web: www.snailex-delicatessen.com

Softlink

Softlink was originally established in 1993. Softlink focuses on the telecommunication areas providing counseling services and information system development services and also spreads its services in the field of automated radio control and metering, which is currently Softlink's base domain. Another area is OSS (Operating Support Systems) in which the highest-rating product is a monitoring and control system. Among the most considerable products of the company are GPRS modems which are used in applications requiring high reliability and steadiness, for example in ATMs' (automatic teller machine) communications. The company is seeking new customers and distributors on the US market.

Contact: Mr. Jozef E. Kolodzej

Address: Tomkova 409, Kralupy n. Vltavou, 278 01

Telephone: +420 315 707 111 Email: obchod@softlink.cz Web: www.softlink.cz

Magazin Kazale s.r.o.

Magazin Kazale, L.t.d., is the producer and distributor of alcohol beverages Premium and Super Premium Quality. Its main directions of business are: a) production and distribution of alcohol beverages Premium Quality like Czech traditional beer, authentic absinthe, liquors and many others, b) production and development of the new trade alcohol brands by your order, and c) sale and installation of brewery equipment for restaurants and bars. The company is looking for business partners and distributors of alcohol in the US.

Contact: Mr. Cupin Viaceslav

Address: Sobeslavska 32, Praha, 130 00

Telephone: +420 724 057 653 Email: vodka@absinth.to Web: www.absinth.to

TRADESHOWS AND EXHIBITIONS IN THE CZECH REPUBLIC

INCHEBA PRAHA spol. s r.o. is one of the most important companies organizing exhibitions and fairs in the Czech Republic. Every year, Incheba Praha organizes about thirty exhibitions and fairs, all of them taking place at the Holesovice Fairground in Prague. For more information and a list of current exhibitions and fairs, please visit www.incheba.cz.

BVV Trade Fairs Brno is one of the most prominent trade fair organizers in Central and Eastern European countries. Its core business activity is organizing trade fairs and exhibitions at the Brno exhibition centre and providing exhibition services. For more information and a list of current exhibitions and fairs, please visit www.bvv.cz/en/.

March 26 - 28, 2013

VODEX

Water management and water

installation tradeshow

Venue: Exhibition Ground Prague

Holesovice

Organizer: Terinvest Phone: +420 221 992 135 Email: obchod@terinvest.com Web: www.terinvest.com

April 4 – 6, 2013

Stavotech Olomouc

Engineering tradeshow Venue: Exhibition Grounds Flora

Olomouc

Organizer: Omnis Olomouc Phone: +420 588 881 444 Fax: +420 588 881 445 Email: omnis@omnis.cz Web: www.omnis.cz

April 4 - 8, 2013

Autosalon Brno

Vehicle tradeshow

Venue: Exhibition Grounds Brno Organizer: Veletrhy Brno Phone: +420 541 151 111 Fax: +420 541 153 070 Email: info@bvv.cz Web: www.bvv.cz

April 13, 2013

Motortechna Brno

Historical vehicles tradeshow Venue: Exhibition Grounds Brno Organizer: Veteran Auto Moto Club

Brno

Phone: +420 736 210 200 Email: lubomir.slavicek@email.cz Web: www.motortechna.cz

April 16, 2013

I.W.S.P. - International Wine

Festival

Wine tradeshow

Venue: Hilton Hotel Prague Organizer: KapWein Bohemia Phone: +420 732 382 854 Email: lucie.fink@hotmail.com Web: www.kapwein.cz

April 19 – 21, 2013

Ecoworld

Ecology and sustainable development

tradeshow

Venue: Exhibition Grounds Prague

Holesovice

Organizer: Felicius Media Phone: +420 222 544 304 Fax: +420 241 430 259

Email: veletrhy@feliciusmedia.cz Web: www.feliciusmedia.cz

April 23 – 26, 2013

Urbis Invest

International tradeshow on opportunities for investment, business

and region development

Venue: Exhibition Grounds Brno Organizer: Veletrhy Brno Phone: +420 541 151 111 Fax: +420 541 153 070 Email: info@bvv.cz

Web: www.bvv.cz April 24 – 26, 2013

Vino & Delikatesy

International gastronomy festival Venue: Exhibition Grounds Prague

Holesovice

Organizer: Vego Prag Phone: +420 222 584 589 Fax: +420 222 584 589 Email: vegoprag@vegoprag.cz Web: www.vegoprag.cz

May 9 - 11, 2013

Sport Expo

International Trade Fair of Sports Construction and Equipment Venue: Exhibition Grounds Prague Holesovice

Organizer: Incheba Praha Spol.

Phone: +420 220 103 111 Fax: +420 233 379 450 Email: info@incheba.cz Web: www.incheba.cz

May 9 - 11, 2013

European Helicopter Show 2013

One of the largest helicopter exhibitions in Europe. Venue: Hradec Kralove Organizer: DSA

Phone: +420 224 223 157 Email: roland@dsa.cz Web: www.eurohelishow.com

May 16 - 19, 2013

Book World Prague

Book fair

Venue: Exhibition Grounds Prague

Holesovice

Organizer: Svet Knihy Limited Phone: +420 224 498 236 Fax: +420 224 498 754 Email: info@svetknihy.cz Web: www.svetknihy.cz

May 24 - 25, 2013

Salima Trade Fair

Fair concerning the manufacture and

processing of food

Venue: Brno Exhibition Centre Organizer: Brno Trade Fairs and

Exhibition

Phone: +420 541 152 985 Fax: +420 541 153 067 Web: www.bvv.cz

June 27 - 30, 2013

National Show of Livestock & Agricultural Equipment

Features products in livestock production and agricultural accessories Venue: Brno Exhibition Centre Organizer: Brno Trade Fairs and

Exhibition

Phone: +420 541 152 985 Fax: +420 541 153 067 Web: www.bvv.cz

CZECH COMMERCIAL OFFICES IN THE UNITED STATES

Czech Embassy in Washington, D.C.

3900 Spring of Freedom St. NW, Washington, DC 20008

Consular jurisdiction: Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Ohio, Oklahoma, South Carolina, Tennessee, Texas, Virginia,

West Virginia.

Phone: 202.274.9104, Fax: 202.244.2147

Contact: Mr. Josef Dvoracek Assistant: Ms. Lenka Martinakova Email: eco_washington@embassy.mzv.cz

Consulate General in Chicago

205 N Michigan Ave, Suite 1680, Chicago, IL 60601

Consular jurisdiction: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, South Dakota a

Wisconsin.

Phone: 312.861.1037, Fax: 312.861.1944

Contact: Ms. Dana Hunatova Email: chicago@embassy.mzv.cz

Consulate General in Los Angeles

10990 Wilshire Boulevard, Los Angeles, CA 90024

Consular jurisdiction: Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming.

Phone: 310.473.0889 x.229, Fax: 310.473.9813

Contact: Mr. Michal Sedlacek Email: losangeles@embassy.mzv.cz

Consulate General in New York

321 East 73rd Street, New York, NY 10021

Consular jurisdiction: Connecticut. Delaware, Maine. Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont.

Phone: 646.422.3303, Fax: 646.422.3311

Contact: Mr. Martin Dvorak and Mr. Stanislav Benes

Email: newyork@ embassy .mzv.cz

Czech Center New York

321 East 73rd Street, New York, NY 10021 Phone: 646.422.3399, Fax: 646 422-3383

Contact: Ms. Pavla Niklova Email: info@czechcenter.com

Czech Tourism

1109 Madison Avenue, NY, NY 10028 Phone: 212.288.0830, Fax: 212.288.0971 Contact: Ms. Michaela Claudino Email: newyork@czechtourism.com

CzechTrade

505 North Lake Shore Drive, Suite 218, Chicago, IL 60611

The Czech Trade Promotion Agency CzechTrade was established by the Ministry of Industry and Trade of the Czech Republic in May 1997. CzechTrade's main objective is to promote international trade and cooperation between Czech and foreign companies. CzechTrade's professional information, assistance and consulting services accompany Czech exporters to foreign markets. The agency is a contact partner for firms entering the Czech market, seeking interesting and reliable business partners and suppliers.

Phone: 312.644.1790, Fax: 312.527.5544

Contact: Ms. Zuzana Pittnerova Email: chicago@czechtrade.cz

CzechInvest

CzechInvest was established in 1992 by the Ministry of Industry and Trade and is the investment and business development agency of the Czech Republic whose services and development programs contribute to attracting foreign investment and to developing Czech companies. CzechInvest provides the following services free-of-charge: Comprehensive services for investors - full information assistance, handling of investment incentives, business property identification, location of Czech suppliers, aftercare services; Business infrastructure development; Access to structural

USA - West Coast Operations Office

440 N Wolfe Rd., Sunnyvale, CA 94085

Phone: 415.794.0665

Contact: Mr. Roman Horacek Email: california@czechinvest.org **USA - East Coast Operations Office**

321 East 73rd Street, New York, NY 10021

Phone: 347.216.9355 Contact: Mr. Jan Fried

Email: jan.fried@czechinvest.org

BUSINESS AND TRADE WEBSITES

Ш	General information about the Czech Republic
	Trade promotion agency CzechTrade
П	Investment and business development agency Cz

☐ Investment and business development agency CzechInvest

□ Tradeshows

☐ Czech Embassy in Washington

☐ Ministry of Foreign Relations of the Czech Republic ☐ Ministry of Industry and Trade of The Czech Republic www czech cz www.czechtradeoffices.com www.czechinvest.org www.veletrhyavystavy.cz www.mzv.cz/washington www.mzv.cz www.mpo.cz

DISTRIBUTION INFORMATION

The Czech Trade Focus is distributed by the Commercial Office of the Czech Embassy in Washington, DC. Sources: CTK, The Prague Post, Financni Noviny, CzechInvest, CzechTrade, Czech Statistical Office

If you would like to receive the **Czech Trade Focus** © by e-mail, please submit your request to: eco_washington@embassy.mzv.cz.