

Permanent Representation of France to the European Union / Pôle Entreprises & Coopération

- Permanent Representation of the Federal Republic of Germany to the European Union
- Germany Trade & Invest
- Association of German Chambers of Industry & Commerce

Permanent Representation of Italy to the European Union / Italian Trade Commission

## SEMINAR "PRIVATE SECTOR DEVELOPMENT AND SME SUPPORT IN EU EXTERNAL AID PROGRAMMES" *Draft programme (as of 1.3.2011)*

Hotel Le Plaza Brussels, Boulevard Adolphe Max 118-126, 1000 Bruxelles  
26 May, 2011

Moderator: *Geoffrey LIPMAN, Schuman Associates*

08h30 – 09h00	Registration & welcome coffee
09h00 – 09h45	<b>Guidelines on Participation in EU External Aid Programmes</b> <i>Raphael ZAYAT, COWI Belgium</i>
09h30 – 10h00	Registration & welcome coffee
10h00 – 10h15	<b>General Introduction</b> <i>Fokion FOTIADIS, Director General, DG DEVCO, European Commission (to be confirmed)</i>
10h15 – 10h40	<b>Opportunities for the Private Sector</b> <i>Jan Ten BLOEMENDAL, Head of Unit, DG DEVCO E4, European Commission (to be confirmed)</i>
10h40 – 11h10	Coffee break
11h10 – 11h35	<b>Opportunities for the Private Sector in ACP countries</b> <i>Luis RIERA FIGUERAS, Director, DG DEVCO I, European Commission (to be confirmed)</i>
11h35 – 12h00	<b>Opportunities for the Private Sector in Pre-Accession countries: The case of Turkey</b> <i>Javier MENENDEZ BONILLA, Head of Section, Financial Co-Operation, Infrastructural, Social &amp; Regional Projects, EU-Delegation in Ankara, Turkey (to be confirmed)</i>
12.00 – 12.25	<b>Company Case Study</b> <i>Luigi VARGIU, AGRICONSULTING Europe</i>
12h25 – 14h15	Lunch
14h15 – 18h00	<b>Individual meetings between participating companies</b>
14h15 – 16h15	<b>Information desks:</b> - Agneta LINDQVIST, DG DEVCO G7 (Financial and contractual matters, and legal affairs), European Commission - European Commission, Information desk about Investment Facilities - European Investment Bank (EIB) - European Bank for Reconstruction and Development (EBRD)

### Other national institutions co-organizing the event:

- Permanent Representation of Austria to the European Union /Wirtschaftskammer Österreich  
Belgian Foreign Trade Agency
- Permanent Representation of the Czech Republic to the European Union / Czech Trade / CEBRE
- Permanent Representation of Denmark to the European Union
- Permanent Representation of Greece to the European Union
- Embassy of Hungary to Belgium / Office of Economic Affairs
- Enterprise Ireland- The Irish Trade and Technology Board
- Permanent Representation of Lithuania to the European Union
- Permanent Representation of the Netherlands to the European Union
- Permanent Representation of the Republic of Poland to the European Union
- Permanent Representation of Portugal to the European Union / Portuguese Business Development Agency
- Embassy of the Slovak Republic
- Permanent Representation of Spain to the EU / Spanish Institute for Foreign Trade (ICEX)
- Permanent Representation of Sweden to the European Union / Swedish Trade Council
- Permanent Representation of the United Kingdom to the European Union