

Czech Trade Focus

News from the Czech Commercial Offices in the United States / Fall 2010

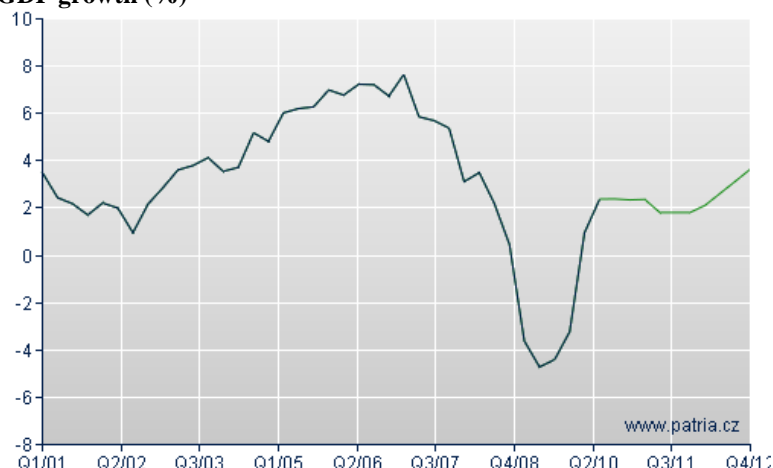
□ Macroeconomic Data of the Czech Republic □ Economic Briefs □ Investment Briefs □ Companies and Businesses □ Economic Policy Brief □ Czech Companies Looking for US Partners □ Jobs □ Tradeshows and Exhibitions □ Czech Commercial Offices in the United States □ Business and Trade Websites □ Subscription Information □

MACROECONOMIC DATA OF THE CZECH REPUBLIC

INDICATORS	2008	2009	2010
GDP (% , y-to-y)	2.3	-4.0	2.4 (Apr-Jun '10)
Inflation (% , y-to-y)	6.4	1.0	0.8 (Jul '10)
Unemployment (% , y-to-y)	6.0	9.2	8.6 (Aug '10)
Industrial Production (% , y-to-y)	-1.5	-13.4	7.8 (Jul '10)
Trade Balance in Millions of USD	3,948	7,731	321 (Jul '10)
Exchange Rate CZK/EUR (average)	17.0	19.4	19.2 (Aug '10)

Source: Czech Statistical Office

GDP growth (%)



ECONOMIC BRIEFS

The Czech National Bank (CNB) expects Czech gross domestic product (GDP) to grow by 1 to 2 percent this year. In 2011, GDP growth should accelerate further. The European Commission estimates the Czech economy will expand by 1.6 percent this year and by 2.4 percent in 2011.

One in every four homes in the Czech Republic is a single-member household. Official statistics show

that 275,800 more people were living alone in 2009 than in 2002, or a total of 1.18 million. It is thought that a large rise in pre-retirement and retirement-age individuals living on their own accounts for much of the increase. However, significant rises in other age groups were also recorded.

Municipal debt fell 16.5 percent in Prague to 26.8 billion CZK (\$1.5 billion) between 2006 and

2009, according to data from the City Council and the Czech Statistical Office. The current data means debt is at 21,451 CZK (\$1,185) per capita. In 2010, however, debt in Prague has increased 1.6 billion CZK (\$88.4 million). In 2010, Prague borrowed 225 million euros (\$288 million / 5.6 billion CZK) from the European Investment Bank, 2.5 billion CZK (\$138.1 million) of which will be used to cover

investment by the Prague Public Transit Company.

Czech average wage increased by 2.4 percent or 542 CZK (\$30) to 23,513 CZK (\$1,298) in Q2 yr/yr, in real terms it added 1.2 percent, according to the the Czech Statistical Office.

Railway construction projects can continue as Transport Minister Vit Barta has lifted the ban on them after receiving price cuts from building companies. All railway construction projects were halted at the beginning of August.

Prague's outer-ring highway system almost doubled in length with the opening of 23 kilometers of new concrete roads, tunnels and bridges at the cost of \$1 billion, after planning that lasted 80 years and four years of nonstop construction.

Nearly 11,000 cars were damaged by a hail storm in Prague on August 15. One-third of them were totaled by the damage. According to insurance estimates, damages from the storm cost more than the floods in north Bohemia, at 1.6 billion CZK (\$88.4 million) and 1.5 billion CZK (\$82.8 million), respectively.

Unemployment in the Czech Republic fell by 0.1 percentage point to 8.6 percent in August against July, according to the Labor and Social Affairs Ministry.

Public spending cuts may lower 2011's forecasted GDP. The cuts, however, are needed to prevent a too-large deficit from pulling down the economy.

Another 545 solar power plants were established in the country in August, bringing the total to 10,145 plants with a total output of 694 megawatts as of September 1.

The Czech banking sector would not be jeopardized even in the case of very unfavorable economic and

financial sector development, according to the central bank.

Savings of Czech households have increased fourfold to over 1.5 billion CZK (\$82.8 million) since the foundation of the independent Czech Republic in the year 1993, according to a report published by the Ministry of Labor and Social Affairs.

The Expat Expo, at the Vystaviste Holesovice exhibition grounds, features companies, services and products that may help limit culture shock for newcomers, and provide some useful information for even the most seasoned of expat veterans. The event is organized by ReloCare, a company dedicated to helping individuals and companies relocate to the Czech Republic. But the expo won't be all business, with stage performances, a playground for children, a market for handcrafted goods and a food court.

Beekeepers in the Czech Republic got a sweet boost from the European Commission (EC) with funding of almost 4 million euros (\$5.3 million / 98.9 million CZK) over the next three years. The funds come amid an alarming decline in the world bee population, which experts say could affect pollination rates and therefore harm overall food production. A number of studies have found that the bee population has been rapidly declining over recent years - by as much as 50 percent in some EU countries.

Czech exports to Slovakia grew by 2.5 percentage points to 44 billion CZK (\$2.4 billion) in the first five months of 2010. Slovak exports to the Czech Republic grew 30 percent on the year to 62 billion CZK (\$3.4 billion). Slovakia had a trade balance surplus of almost 18 billion CZK (\$1.0 billion) in trade with the Czech Republic during this period.

Prague City Council voted to change the city's prostitution law. Under the changes, prostitution would be decriminalized, paving the way for the introduction of income tax and the enforcement of mandatory health check-ups for sex workers. To come into effect, the rules require Parliament to withdraw the Czech Republic from a 1950 UN convention on human trafficking.

The Czech Republic will return 20 percent of the projected 176 million CZK (\$9.7 million) cost of shooting *Mission: Impossible 4*. Two other films are planning to film in Prague: a sequel to *XXX* and a film called *Red Tails*. The three films are expected to generate revenues of 600 million CZK (\$33.1 million) for local producers and hotels.

The Anti-Monopoly Office has fined six leading television manufacturers a total of 52 million CZK (\$2.9 million) for creating a cartel to fix prices of flat screen televisions between the years 1998-2004. Technicolor received a 13.9 million CZK (\$0.8 million) fine, the largest. The office also fined Chunghwa, Philips, Panasonic, MT Picture Display and LG Electronics. Samsung cooperated with the investigation and was not fined. There is no evidence that the cartel originated in the Czech Republic.

The global economic crisis may have led to the wane of luxury spending, but car manufacturers and local luxury vehicle importers report a stable **market for luxury cars** in the Czech Republic and even anticipate growth in the years to come.

The Galileo navigation system is to be based in one of the new European Union Member States and, of these the Czech Republic is probably the one with the best chance.

The coalition government's program calls for a 20 percent **tax on lottery and gambling companies**. The companies so far

haven't paid income taxes but have been required to donate 6 percent to 20 percent to good causes. Sazka pays the money to its shareholders,

which are sports unions, who use the money to fund the costs of the O2 arena.

INVESTMENT BRIEFS

The inflow of foreign direct investment (FDI) into the Czech Republic increased by 17.3 billion CZK (\$1.0 billion) to 53.3 billion CZK (\$2.9 billion) in the first quarter of 2010. This primarily includes FDI in the form of other capital (31.5 billion CZK / \$1.7 billion) and reinvested profits (19 billion CZK / \$1.0 billion). The largest volume of funds came from the Netherlands and Great Britain, followed by Cyprus, German and Austria. These five countries accounted for almost 84% of all FDI to the Czech Republic.

Stachema Kolin plans to build a new production facility to produce regular dry sanitation materials and to fill them into valve bags in the municipality of Cervene Pecky. The planned capacity of the production facility is a maximum of 23,000 tons per year. Implementation, which should take 7 to 8 months, should begin in the second quarter of 2011. A total of 15 jobs will be created. The Central Bohemian regional authority is assessing the environmental impact of the plan.

Software company Red Hat Czech plans to expand its technology center in Brno. It will open a new floor and offer about 100 new jobs, especially to engineers and Linux production programmers.

VTP at Milovice plans to build the science park Vedeckotechnický Park Milovice at the location of a former military area. The area will serve for science and experimental purposes related to the technology of the aerodynamic tunnel, transport vehicle testing and technologies of alternative and renewable resources. The total area

of the park is nearly 197,000 square meters. Construction will likely begin in March 2011.

The firm KM Beta will launch the production of dry mortar and plaster mixes in the new production plant in the Bzenec-Privoz location in the Hodonin district. Some 25-35 new jobs will be created. The implementation price of the projects totals around 273 million CZK (\$15.1 million).

The Karlovy Vary Region plans to build a science-technology park in Karlovy Vary. The project includes a technology center for research and the application of new equipment and technology in practice with a capacity of 300 individuals, an information center for roughly 250, and a conference room for roughly 250. The investment should commence in October 2010 and be completed five years later.

Weba Olomouc, which presses metal and acts as a supplier for the automotive industry, has started to build a new hall in Bystrovany, Olomouc district. The company will invest EUR 5.75 million (roughly 145.73 million CZK / \$8.1 million) into the production area extension. The completed and modernized production hall will likely offer 60 jobs.

The Bohumin-based Bonatrans Group is expanding its production by a new thermal wheel processing line. The company has already agreed the line's delivery with the German-based Andritz Maerz. To be launched in 2012, the line will allow the railway wheel and wheel set producer to increase its production capacity by more than 20%. Implementation of the project

including extensive construction work will require an investment of several hundreds of millions of Czech crowns.

German utility giant RWE Transgas plans to invest 30 billion CZK (\$1.7 billion) in the Czech Republic over the next five years to grow its operations here. Part of its expansion plans includes greater underground storage space for natural gas, and improving pipeline connections between the Czech Republic, Poland and Austria.

CzechInvest and Taiwan agreed cooperation in the areas of research and development, for example in form of Czech – Taiwan technology days or via program financing cooperation of the Czech and Taiwanese scientists and researchers.

The project of the Regional Center of Advanced Technologies and Materials on the premises of the Faculty of Science of the Palacky University in Olomouc has been approved within the Operational Programme Research and Development for Innovations. The grant totals 544.8 million CZK (\$30.1 billion). Some 463.1 million CZK (\$25.6 billion) will be paid from the EU funds and 81.7 (\$4.5 billion) million CZK from the national budget of the Czech Republic.

Trigema launched construction of a science-technology transfer in Roztoky near Prague. Implementation costs will total almost 500 million CZK (\$27.6 million). Up to 150 experts will be employed on the site.

The firm LentiKat's, which produces the lentikats biocatalyser,

wants to move its production to CTPark Hranice at the end of this year. The firm is interested in 2,000 square meters of area. Even though the company's production does not involve high staff requirements, 50 job positions might be formed within a few years. Production will likely start in early 2011.

The Czech company MITAS, a manufacturer and seller of tires for industrial and construction machines, forklifts and motorcycles, is planning to invest more than CZK 1 billion (\$55.2 million) and create up to 550 new jobs at the Holesov strategic industrial zone, where it will produce primarily tires for agricultural machines. MITAS has

signed a Memorandum of Understanding with the Zlin region and wants to begin construction next year. The new Czech enterprise should be in full operation by 2014. The Holesov strategic industrial zone covers a total of 360 hectares and thus ranks among the biggest developed sites in the country.

Flat screen manufacturer AU Optronics plans to build a plant for the assembly of television sets in Europe and America. The Czech Republic is also being considered as a site.

Gerresheimer Horsovsky Tyn wants to build a hall for the production of pressed plastic pieces, an assembly and

completion line in its medical equipment plant in Horsovký Tyn. The new facility will process polypropylene. The operation will require up to 140 employees. Construction should begin in December of this year and it should be completed by November 2011.

The Zlin regional authority has approved the environmental impact of DF Partner's plan to build a new production facility in the Neubuz municipality. The building will be used for the production, storage and distribution of auto cosmetics and auto chemistry products. A total of 176 jobs will be created on site. The project will be implemented between January and December of next year.

COMPANIES AND BUSINESSES

Czech companies have firmed their position among 500 firms with the highest sales in Central and Eastern Europe, according to Deloitte's CE TOP 500 chart. A total of 73 Czech companies have placed among the top 500. Two Czech companies, namely car maker Skoda Auto and power producer CEZ, are among the top 10.

Avast Software is looking at going public in the near future. The company recently sold a minority stake to private equity firm Summit Partners for \$100 million (\$5.5 million). Avast Software makes anti-virus software and provides it for free, a model it doesn't intend to change. Last year, the company posted profits of 278 million CZK (\$15.4 million) on 566 million CZK (\$31.3 million) in revenues.

Pressol, which manufactures lubrication and garage technology equipment, has rented out an area of roughly 12,000 square meters at CTPark Bor. The manufacturer

plans to employ between 100 and 200 people on the site.

The first three Czech firms to participate in the CzechAccelerator programme administered by the Czech investment agency CzechInvest have returned from their three-month stay in the Silicon Valley. **BoldBrick**, **Cognitive Security** and **ImageMetry** spent a quarter of a year at the Plug And Play Tech Centre, one of the world's most successful business incubators.

Billa supermarkets posted profits of 357.6 million CZK (\$19.7 million) in 2009 and sales grew by 2.7 billion CZK (\$149.1 million) to 20.1 billion CZK (\$1.1 billion). The company added 23 new stores in 2009 as well, for a total of 196. Billa took a strong position at the beginning of 2008, when it took over 97 supermarkets from Delvita, who left the Czech Republic because of losses.

Four managers of Skoda Transportation (ST) and Appian

are buying ST from Appian, a move meant to make ownership more transparent. The company is worth an estimated 10 billion CZK (\$552.2 million) and receives public tenders.

Energy company CEZ is looking at a partnership with a large company from the energy sector to enter the nuclear plant building market. Countries in the CEE region are beginning to look at their own prospects for increasing nuclear power, and the company would like to capitalize on the opportunity.

Prague Municipal Court has ordered a Czech firm to destroy all books by Adolf Hitler. The case was taken by the state of Bavaria, which has copyright over Hitler's works, including the infamous *Mein Kampf*, until 70 years after his death, or 2015. The case concerned copies of *Mein Kampf*, excerpts and commentaries on it and a manuscript by Hitler edited by Gerhard L. Weinberg, all in

Czech translations. Publisher KMa s.r.o. can appeal.

The Czech IT firm ET Netera has developed a smart-phone application called the "Virtual Taximeter," which allows passengers to track their cab journeys on their mobiles and displays the maximum legal price passengers can be charged for the ride.

Czech soft-drink company Kofola a.s. was first introduced to the market in 1962, after a Czechoslovak company had been tasked with creating an alternative to western soft drinks. After the Velvet Revolution, foreign brands such as Pepsi and Coca-Cola were grabbing up market shares as Kofola's sales declined, even prompting predictions that the domestic drink will end. Celebrating its 50th year, the company, however, has reinvented itself and produced a record net profit of 443 million CZK (\$24.5 million) in 2009. It is now second only to Coca-Cola and trailed by Pepsi in the Czech Republic. The unique soft drink contains a mixture of herbs, licorice and caffeine - a total of 14 ingredients. Fruit extracts include apple, cherry and currant. It contains almost one-third less sugar than ordinary cola drinks.

A cooperation of 16 companies and research institutes have

formed Nanoprogres, a body that will seek to develop equipment for commercially producing nano textiles in the Czech Republic. The idea was helmed by Sindat, one of its investors, and the group has a budget of 105 million CZK (\$5.8 million) for the next three years.

The IAG Group, which produces insulation boards for the automotive industry, plans to expand the production of polyurethane foam in its factory in Nove Zakupy. IAC would like to raise the production levels from current 18,000 cubic meters of foam to 55,000 cubic meters per year by 2012. Construction launch is planned for this year, completion for 2012. The firm will recruit 40 new employees. There will then be 460 people working at the plant. The project is undergoing an environmental impact assessment.

The firm Procter & Gamble-Rakona plans to boost the production of Lenor in Rakovnik by 105,000 tons to 210,000 tons per year and relocate the color agent preparation facilities. Both the changes will be implemented in the existing Procter & Gamble-Rakona production facility. The staff numbers required for Lenor production will drop by roughly 30% due to the removal of the old lines.

Google has again been blocked from expanding its Street View mapping service to more cities in the Czech Republic over data collection concerns. The Office for Personal Data Protection (UOOU) denied a second request from the Internet giant, citing concerns over the legality of Google's service.

Google's market share in the Czech Republic has been climbing since it launched Google.cz in 2006, but the company that dominates elsewhere in the world has had to take the number 2 spot here, to homegrown favorite Seznam.cz.

Martin Rimán of the Civic Democratic Party has been appointed the supervisory board chairman at **energy company CEZ**. Former Finance Minister Eduard Janota was appointed deputy chairman of the supervisory board.

Czech company Aero Vodochody will help produce the Brazilian KC-390 transport aircraft, meant to replace the United States' C-130 Hercules in 2018. Aero Vodochody will manufacture the rear fuselage, the door, entering edges and parts of the wings. The prototype will be finalized in 2014 as part of a cooperation among four countries including Portugal and Chile.

ECONOMIC POLICY BRIEFS

The government of Prime Minister Petr Necas was confirmed in Parliament August 10. The new administration won the vote easily with 118 seats in the 200-seat chamber. All 82 opposition deputies voted against the new government, but failed to halt the confirmation.

Prime Minister Petr Necas, President Vaclav Klaus and

Foreign Minister Karel Schwarzenberg met to divide up foreign affairs duties. Necas and Klaus announced that the prime minister would attend all EU summits that deal with inner-EU issues, while the president would travel to summits concerning EU's relations with other nations.

Thousands of workers have taken to the streets of Prague to

protest against the government's plans to cut the public wage budget by 10 percent next year under its financial austerity measures. The September 21 march from Letna to Jan Palach Square included police, firefighters, soldiers, civil servants, healthcare workers, education staff and financial workers, among other professions and trades. Police estimates of the turnout for the

demonstration ranged from 25,000 to 30,000.

Innovation will be the only part of next year's budget that will not see funding cuts. The country should aim to be a leading innovator, and funding will be distributed on a competitive basis, rather than simply handed out as it has been in the past.

The Culture Ministry will have up to 300 million CZK for its **film incentive program** in 2011, 50 million CZK (\$2.8 million) more than this year's amount. Under the program, the government will reimburse Czech and foreign producers a portion of the money they spend on films shot in the country. The new program will be assessed in the middle of next year.

State budget revenues are overly dependent on the Czech Republic's

economic development, according to Prime Minister Petr Necas. Necessary tax reforms will put a greater emphasis on indirect taxation without increasing the tax burden. Czechs have to restructure public finances so as to make them as a whole more resistant to fluctuations.

Finance Minister Miroslav Kalousek will at the beginning of next year submit a new income tax bill in which he will propose the abolition of most tax reliefs and exemptions. If the government approves the bill, the changes could come into force at the beginning of the year 2012 at the earliest.

Hundreds of billboards are set to disappear from the country's roads as part of ongoing efforts by the Transport Ministry to make driving

in the Czech Republic safer, even if it means smaller profits for the ministry. It is thought that about 400 billboards will be pulled down next year and another 500 in 2012. Advertising companies that make use of the billboards wouldn't comment, but citizens' groups are vocally backing the project.

The government has approved a 1.9 billion CZK (\$104.9 million) subsidy for **agriculture projects**, 1.5 billion CZK (\$82.8 million) of which will be allocated to the Farming and Forestry Support and Guarantee Fund and 300 million CZK (\$16.6 million) of which will be distributed as commercial loans from banks. The Czech Republic will be able to receive up to 100 billion CZK (\$5.5 billion) from EU funds between 2007 and 2013 for rural development.

CZECH COMPANIES LOOKING FOR US PARTNERS

Jihlavan Airplanes

- Producer of Ultralight and LSA Airplanes; also assembles aircraft structures and supplies components for aeronautical manufacturers
- The company is looking for a trustworthy distributor of their products in the USA and offers an assembly of aircraft structures

Contact:

Mr. Miroslav Boubela, Sales Manager - Team Leader
Address: 826/64 Znojemska, 586 01 Jihlava, Czech Republic
Phone: +420-567-115-312, Fax: +420-567-115-323, Cell: +420-774-449-024
E-mail: miroslav.boubela@skyleader.aero
Web: www.skyleader.aero

EMP s.r.o. Slavkov u Brna

- Producer of asynchronous motors and electric pumps.
- The company founded in 1994 (former MEZ Brno) and has 120 employees
- Looking for importers in the USA (previous cooperation with the US company Monroe in Connecticut)

Contact:

Mr. Vladimir Mogis, CEO
Address: Nadrazni 394, 684 01 Slavkov u Brna, Czech Republic
Phone: +420-544-423-013, Cell: +420-602-737-183
E-mail: mogis@emp-slavkov.cz
Web: www.emp-slavkov.cz

SFI Group - Zbrojovka ZTM, a. s. Slusovice

- Producer of air jet weaving machines
- Looking for customers in the USA

Contact:

Mr. Josef Muzik

Address: Nam. Svobody 57, P.O. Box 12, 763 15 Slusovice, Czech Republic

Phone: +420-577-101-443, Fax: +420-577-101-443, Cell: +420-733-504-314

E-mail: muzik@zbrojovkaztm.cz

Web: www.zbrojovkaztm.cz, www.sfias.net

KOVOBEL

- Producer of demountable containers
- Looking for a dealer, sales representative and importer in the USA

Contact:

Mr. Emil Beber, CEO

Address: Cihlarska 503, 344 11 Domazlice, Czech Republic

Phone: +420-379-724-441, Fax: +420-379-722-552, Cell: +420-602-419-834

E-mail: kovobel@kovobel.cz

Web: www.kovobel.cz

PRECIOSA, a. s. Jablonec nad Nisou

- Producer of crystal jewelry and crystal figures
- Experience with exports to the USA – Miller Imports (former exclusive importer to the USA)
- Looking for new partners – distributors and wholesalers

Contact:

Mr. Jan Budina, Director of Sales

Address: Prumyslova 18, 466 69 Jablonec nad Nisou, Czech Republic

Phone: +420-488-115-491, Fax: +420-488-115-658, Cell: +420-739-520-226

E-mail: jan.budina@preciosa.com

Web: www.preciosa.com

MOSER a. s. Karlovy Vary/Praha

- Producer of stem and barware, hollowware, accessories, giftware and art glass
- Interested in new US partners for Czech glass promotion

Contact:

Ms. Alma Kazaziova, Marketing and Sales Director, Mr. Stanislav Wiener, Area Sales Director – Prague

Address: Kpt. Jarose 46/19, 360 06 Karlovy Vary, Czech Republic

Phone: +420-353-416-123, Fax: +420-353-416-199, Cell: +420-724-255-691

E-mail: kazaziova@moser-glass.com

Web: www.moser-glass.com

AZD Praha s.r.o.

- Producer of transportation, signaling telecommunications, automation and information technology
- Previous experience with export to the USA (Otto Mask, Chicago)
- Plans to attend tradeshow APTA in New Orleans in 2011
- Interested in cooperation with US companies to be involved in railroad modernization projects

Contact:

Mr. Peter Liska, Deputy Export Director

Address: Zirovnicka 2/3146, 106 17 Praha 10, Czech Republic

Phone: +420-267-287-633, Fax: +420-272-656-159, Cell: +420-724-361-419

E-mail: liska.vladimir@azd.cz

Web: www.azd.cz

LABIO, a.s.

- Producer of chromatographs HPLC, GC, sorbents, analytical and preparative columns, pumps (1000 bar), intelligent pH meters, water baths, drying chambers, shakers, lyophilizers and tailor made products (shock chamber for breweries, chamber for analysis of relieved formaldehyde from the chipboard, cross gradients tables, etc.).
- The company is looking for customers or production cooperation in the USA

Contact:

Mr. Vladimir Bazant, CEO

Address: Heyrovského nám. 2, 162 01 Praha 6, Czech Republic

Phone: +420-23- 360-074, Fax: +420-235-363-723, Cell: +420-603-570-456

E-mail: bazant@labio.com

Web: www.labio.cz

ZDB Group a.s.

- Producer of steel cords
- The company is looking for customers in the USA

Contact:

Mr. Jiri Volny, Sales Manager

Address: Bezručova 300, 735 93 Bohumin, Czech Republic

Phone: +420-59- 085-466, Fax: +420-596-085-850, Cell: +420-604-228-398

E-mail: volny@zdb.cz

Web: www.zdb.cz

Brain Logistics

- Consulting company founded in 2003
- Seeking contacts in technology incubators
- Regions of interest – Virginia, New Jersey

Contact:

Mr. Viliam Gracz, Managing Partner

Address: Brain Logistics, Spálena 51, 110 00 Praha 1, Czech Republic

Phone: +420-736-682-823

E-mail: gracz@brainlogistics.cz

Web: www.brainlogistics.cz

Czech Fashion Praha

- Non-profit organization, helps Czech fashion designers, promotes Czech design and fashion
- Founded in 2009, 50 associates
- Interested in sales and marketing opportunities in the USA

Contact:

Ms. Libka Safrankova

Address: U Rájské zahrady 18, 130 00 Praha 3, Czech Republic

Phone: +420-222-230-044, Cell: +420 724 232 111

E-mail: libka@fashionstars.com

Web: www.fashionstars.cz/czechfashion

Geolink Group Praha a. s./TCTM Limited

- Know-how for crude oil extraction (thermodynamic technique)
- Looking for partners in the USA

Contact:

Mr. Zdenek Koller, Chairman
Address: Milady Horakove 103/66, 106 00 Praha 6, Czech Republic
Phone: +420-224- 318- 805, Fax: +420-224-316-760,
E-mail: z.koller@geolink.cz

PSP CLC - Progressive Logistics Zdiby

- Offers customs services, logistics, tax and economic consulting, storage, warehousing.
- The company was founded in 1990 and has 190 employees.
- Offers their services to US companies that export their products to the Czech Republic

Contact:

Mr. Dalibor Sosna - Commercial Director, Mr. Rudolf Maly - Managing Director
Address: Prazska 180, 250 68 Zdiby u Prahy, Czech Republic
Phone: +420-286-000-563, Fax: +420-286-000-209, Cell: +420-606-768-786
E-mail: dalibor.sosna@pst-clc.cz, rudolf.maly@pst-clc.cz,
Web: www.pst-clc.cz

INSPIRA - Wings of Travel Praha

- Congress and incoming tourism services, full-service incentive travel services
- Interested in direct cooperation with US companies

Contact:

Ms. Jana Urbankova, Project Manager
Address: Hvozdanska 3, 148 00 Praha 4, Czech Republic
Phone: +420-255-701-361
E-mail: jana.urbankova@inspira-travel.cz
Web: www.inspira-travel.cz

Alena Strakova

- The Czech company seeking US companies producing woodchips, especially in Texas, South and North Carolina and Utah

Contact:

Ms. Alena Strakova
Phone: +420-790-236-072
E-mail: alena.astra@volny.cz

JOBS

DELTA AIRLINES

Delta Airlines is currently hiring Czech speaking Flight Attendants in the United States.

Contact:

Mr. Michael Harmsen, Delta Recruiting Team
Phone: 312-915-5094
Fax: 312-840-6503

10.19. – 10. 22. 2010

MEDICAL FAIR BRNO

International Fair for Medical Technology, Rehabilitation and Healthcare.

Organizer: Veletrhy Brno, a.s.

Vystaviste 1, 647 00 Brno

Attn.: Vera Mensikova

Phone: +420 541 152 806

Fax: +420 541 153 063

E-mail: vmensikova@bvvcz

http://www.bvvcz/medicalfair-gb

11.02. – 11.05. 2010

GAUDEAMUS

European Educational Exhibition

Organizer: Veletrhy Brno, a.s.

Vystaviste 1, 647 00 Brno

E-mail: mp-soft@mp-soft.cz

Phone: +420 545 176 136-7

Fax: +420 545 176 218

http://www.gaudeamus.cz

11.04. – 11.06. 2010

PRAGOLIGNA / TOOLTEC

11th contracting and retail exhibition of machines, tools, equipment and materials for the wood-processing industry

15th specialized exhibition of machines, tools, implements and iron mongers' goods

Organizer: Incheba Expo Praha

Attn.: Monika Smatova

Phone: +420 220 103 464

Fax: +420 233 376 444

E-mail: m.smatova@incheba.cz

pragoligna@incheba.cz

www.pragoligna.cz

11.20. – 11.21. 2010

MINERALS BRNO

International Sales Exhibition of Minerals, Fossils, Jewels and Natural Products

Organizer: Veletrhy Brno, a.s.

Vystaviste 1, 647 00 Brno

Attn.: Veronika Kalibanova

Phone: +420 541 152 714

Fax: +420 541 152 542

E-mail: mineralybrno@bvvcz

www.bvvcz/mineralybrno

11.25. – 11.28. 2010

AGRI YIELD 2010

The Central and Eastern European agriculture yield and optimization summit.

Attn.: Annabel Helm

Phone: +44 (0)20 7375 7166

E-mail:

ahelm@agricultureupdate.com

www.agricultureupdate.com/yield-and-input

11.25. – 11.28. 2010

BRNO ART FAIR

International Fair of Art

Organizer: Veletrhy Brno, a.s.

Vystaviste 1, 647 00 Brno

Attn.: Radek Talafous

Phone: +420 541 152 945

Fax: +420 541 153 066

E-mail: rtalafous@bvvcz

http://www.bvvcz/baf

12.10. – 12.19. 2010

CHRISTMAS MARKET

Christmas Market

Organizer: Veletrhy Brno, a.s.

Vystaviste 1, 647 00 Brno

Attn.: Jan Kubena

Phone: +420 541 152 767

Fax: +420 541 153 068

E-mail: chrismar@bvvcz

http://www.bvvcz/chrismar

12.10. – 12.19. 2010

CHRISTMAS MARKETS

Traditional Christmas Markets

Retail exhibition of gifts, decoration, ceramics Organizer:

Incheba Expo Praha

Attn.: Pavla Bubenikova

Phone: +420 220 103 304

Fax: +420 220 103 462

vanoce@incheba.cz

www.incheba.cz/vanoce

01.13. – 01.16. 2011

GO

21st International Travel Trade Fair

REGIONTOUR

20th International Fair of Regional Tourism

Veletrhy Brno, a.s.

Vystaviste 1, CZ - 647 00 Brno

Tel.: +420 541 152 984

Fax: +420 541 153 062

E-mail: go@bvvcz,

regiontour@bvvcz,

meetingpoint@bvvcz

02.25 – 02.27. 2011

OPTA

International Fair of Eye Optics, Optometry and Ophthalmology

Veletrhy Brno, a.s.

Vystaviste 1, CZ - 647 00 Brno

Tel.: +420 541 152 985

Fax: +420 541 153 067

E-mail: opta@bvvcz

03.2-03.4.2011

G+H

5th International Trade Fair for Gastronomy, Hotels and Catering

VINEX

16th International Wine Fair

G+H – biennial (odd years)

VINEX – since 2009 annual (odd years only wine, even years incl. technologies)

Brno Exhibition Centre, Czech Republic

Veletrhy Brno, a.s.

Vystaviste 1, CZ - 647 00 Brno

Tel.: +420 541 152 745

Fax: +420 541 153 067

E-mail: gh@bvvcz

03.10– 03.13. 2011

PRODITE 2011

International Fair of Children's Products

Veletrhy Brno, a.s.

Vystaviste 1, 647 00 Brno

Tel.: +420 541 152 945

Fax: +420 541 153 066

E-mail: rtalafous@bvvcz,

prodite@bvvcz

03.10- 03.13. 2011

RYBARENI 2011

International Exhibition of Fishing Tackle

Veletrhy Brno, a.s.

Vystaviste 1, 647 00 Brno

Tel.: +420 541 152 945

Fax: +420 541 153 066

E-mail: rtalafous@bvvcz,

rybareni@bvvcz

03.29- 4.1. 2011

Amper 2011

19th International Trade Fair of
Electrotechnics and Electronics
Brno Exhibition Grounds
Contact: kurdiovsky@terinvest.com
Web: <http://www.amper.cz/>

CZECH COMMERCIAL OFFICES IN THE UNITED STATES

Czech Embassy in Washington, D.C.

Territorial jurisdiction: Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Ohio, Oklahoma, South Carolina, Tennessee, Texas, Virginia, West Virginia.
Phone: 202.274.9104, Fax: 202.244.2147
Contact: Mr. Josef Dvoracek
Assistant: Ms. Lenka Slavinska
eco_washington@embassy.mzv.cz

Consulate General in Chicago

Territorial jurisdiction: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, South Dakota a Wisconsin.
Phone: 312.861.1037, Fax: 312.861.1944
Contact: Mr. Frantisek Gal, chicago@embassy.mzv.cz

Consulate General in Los Angeles

Territorial jurisdiction: Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming.
Phone: 310.473.0889 x.229, Fax: 310.473.9813
Contact: Mr. Petr Darmovzal, losangeles@embassy.mzv.cz

Consulate General in New York

Territorial jurisdiction: Connecticut, Delaware, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont.
Phone: 646.422.3303, Fax: 646.422.3311
Contact: Mr. Tomas Hart, newyork@embassy.mzv.cz

Czech Center New York

Phone: 646.422.3399, Fax: 646 422-3383
321 East 73rd Street, New York, NY 10021
Contact: Mr. Petr Fejk, info@czechcenter.com

Czech Tourism

1109 Madison Avenue, NY, NY 10028
Phone: 212.288.0830, Fax: 212.288.0971
Contact: Mr. Pavel Kosar, info-usa@czechtourism.com

CzechTrade

Chicago Office
Phone: 312.644.1790, Fax: 312.527.5544
Contact: Zuzana Pittnerova, chicago@czechtrade.cz
The Czech Trade Promotion Agency/CzechTrade was established by the Ministry of Industry and Trade of the Czech Republic in May 1997. CzechTrade's main objective is to promote international trade and cooperation between Czech and foreign companies. CzechTrade's professional information, assistance and consulting services accompany Czech exporters to foreign markets. The agency is a contact partner for firms entering the Czech market, seeking interesting and reliable business partners and suppliers.

CzechInvest

CzechInvest was established in 1992 by the Ministry of Industry and Trade and is the investment and business development agency of the Czech Republic whose services and development programs contribute to attracting foreign investment and to developing Czech companies. CzechInvest provides the following services free-of-charge: Comprehensive services for investors - full information assistance, handling of investment incentives, business property identification, location of Czech suppliers, aftercare services; Business infrastructure development; Access to structural funds.

Chicago Office

Phone: 312.245.0180, Fax: 312.245.0183
Contact: Mr. Bohuslav Frelich, chicago@czechinvest.org

West Coast Operations Office

Sunnyvale, California
Phone: 408.524.1690
Contact: Ms. Lenka Kucerova, california@czechinvest.org

BUSINESS AND TRADE WEBSITES

General Information	www.czech.cz	CzechInvest	www.czechinvest.org
Czech Supplier	www.supplier.cz	Tradeshows	www.veletrhyavystavy.cz
CzechTrade	www.czechtrade.cz	Czech Embassy	www.mzv.cz/washington

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