

Czech Trade Focus

News from the Czech Commercial Offices in the United States / Spring 2010

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ECONOMIC BRIEFS

According to a Czech National Bank's forecast, a **GDP growth** of 1.4% can be expected in 2010 and 2.1% in 2011. A chart capturing the uncertainty surrounding the future evolution of the seasonally adjusted GDP growth may be found at: www.cnb.cz/en/monetary_policy/forecast/index

Morgan Stanley expects a shift in the **performance of Central European stock markets**, and the firm recommends buying shares listed in Prague. Analysts said the Prague Stock Exchange is considered to be the safest stock exchange in Central Europe.

The Czech trade surplus exceeded analysts' expectations for the month of January, with exports growing faster than imports thanks to greater demand abroad for vehicles and machinery. The surplus grew to 13.1 billion CZK (\$700 million), up from 2.8 billion CZK (\$149 million) in December. Exports grew an annual 9.1 percent, and imports were up 3.5 percent.

The public and non-profit sector enjoys higher wages than the private sector, the difference between the two sectors amounted to as much as several thousand crowns, depending on the region. The only exception was Prague, where private companies pay more than the non-business sector.

The average monthly wage in the Czech Republic grew nearly 5 percent on the year in the final quarter of 2009. Some estimates even rose to 8 percent because of end-of-year bonuses. The rise was due in part to layoffs of employees who earned lower wages. The average wage was 23,350 CZK (\$1,200) per month in the third quarter of 2009.

Czech household debts to banks have grown eight times since 2000 and reached 973.5 billion CZK (\$52 billion) at the end of 2009. In 2000, household debt was at 121.5 billion CZK (\$6 billion). The relative household debt, the ratio of loans to gross household incomes, is only half the level of household debt in the eurozone.

The government paid 844 million CZK (\$45 million) in wage compensation on behalf of insolvent companies in 2009, nearly six times the amount the government paid in 2008. Under Czech law, labor offices can provide wage compensation for up to three months to employees whose companies have declared bankruptcy.

According to the Czech Statistics Office, **average inflation** totaled 1% in 2009; this is the second lowest value reported since 1989. Inflation was only lower in 2003 when it totaled 0.1%. In 2008 average inflation totaled 6.3%

The Czech Soccer Association lost 30 million CZK (\$2 million) to bad contracts over the past three years, according to an audit commissioned by the organization's new management. According to the report, the organization's marketing and trading company, STES, misused sponsors' money, which totaled 385 million CZK (\$20 million) between June 2006 and June 2009. The audit may result in criminal charges.

Czech cinemas posted record sales of 1.251 billion CZK (\$66 million) in 2009, the recession notwithstanding. Sales were up 31 million CZK (\$2 million) from 2008, boosted by rising ticket prices, as cinema visits were actually down 428,000 visitors in

2009. The average price per ticket broke the 100 CZK (\$5.30) ceiling at the end of 2009, hitting 100.33 CZK (\$5.30). In 2000, the average price was 68.02 CZK (\$4).

CEZ energy company announced that it foresees selecting a winner in its tender to complete the Temelin nuclear power plant in 2012. The project could be worth up to 500 billion CZK (\$26 billion). The company expects bid submissions and subsequent negotiations to take place in 2011. Three companies are currently in the running: U.S. firm Westinghouse, Russia's AtomStroyExport and France's Areva.

The largest Czech firms all posted drops in sales for 2009 with the exception of energy giant CEZ, which had its sales rise in 2009. CEZ, RWE Transgas, O2 Telefonica and Cepro were the only ones to see profits increase. Unipetrol and Skoda Auto experienced lower profits in 2009.

Retailers posted one of the biggest losses in sales in 2009, and analysts do not expect any real improvement this year because of rising unemployment. Seasonally adjusted retail sales including the auto segment fell 4.3 percent on the year in 2009.

The population of the Czech Republic currently stands at 10,506,813.

Czech households spent most on housing and energy in Q4 2009, with costs related with these items making 20.2 percent. The second most expensive item in households' budgets was food and non-alcoholic drinks which accounted for 19.4 percent of the money spent. Housing has been the most costly item of households' budgets since the beginning of last

year. Before that, households spent most money on food and non-alcoholic drinks.

The Czech Republic loses up to 8 billion CZK (\$424 million) in **unpaid fuel taxes** per year, more than the state anticipated, according to a report that petrol station chain Benzina prepared for the state. Benzina said the Czech state lost up to 3.5 billion CZK (\$185 million) in seven months due to illegal fuel imports from Linz, Austria, alone, which the police uncovered. Untaxed fuel is also imported from Poland and Germany.

Revenues of travel agencies and guides in the Czech Republic sank by a fifth to 36.5 billion CZK (\$2 billion) in 2009, mainly due to the economic crisis. Roughly 2 million tours were sold in the Czech Republic in 2009, some one fifth less than in 2008. In particular small travel agencies report a fall in client numbers, while the large ones mostly talk about stagnation.

The Czech Republic's state debt rose by over 178 billion CZK (\$10 billion) to 1.178 billion CZK (\$62 billion) in 2009. Per capita debt thus exceeds 112,000 CZK (\$6 000). The state debt consists of the debts of the central government and is created above all by the accumulation of state budget deficits. It is financed by treasury bills, state bonds, direct loans and loans from the European Investment Bank (EIB), for example.

Czech entrepreneurs Petr Kellner, Zdenek Bakala and Andrej Babis are on the list of the world's richest people for this year made public by US magazine Forbes. Petr Kellner had already been in the Forbes ranking of billionaires in the previous years, but Bakala and Babis are new on the list. Kellner, co-owner of the PPF group, ranked the 89th richest man in the world with estimated fortune of 142.3 billion CZK (\$8 billion). Kellner's fortune increased by 30 billion CZK (\$1.6 billion) compared with 2009. However, he dropped in the billionaire list by 13 spots from last year's ranking at 76. Zdenek Bakala, co-owner of mining company OKD, was the 828th

richest man with estimated fortune of 23 billion CZK (\$1.2 billion). Andrej Babis, who controls company Agrofert, ranked 937th.

Unemployment in the Czech Republic reached 9.9 percent in February, a record level since July 2004 when the current method of jobless rate calculation started to be used.

The number of private pension scheme members reached 4.39 million last year, a year-on-year rise of 187,000 people or 5 percent, which is a slower pace compared with the previous years. A total of 525,000 new private pension contracts were signed in 2009, down by 65,000 on the year. State contributions to the scheme reached 5.34 billion CZK (\$283 million) in 2009, up by 260 million CZK (\$15 million) from 2008. Contributions by the scheme members stood at 22.96 billion CZK (\$1 billion) in 2009, 1.08 billion CZK (\$57 million) more on the year.

Czech bank fees are the highest in Central Europe.

The number of overnight stays at Czech collective accommodation establishments fell by 6 percent year-on-year in 2009 and the number of guests dropped by 5.7 percent on the year.

Chinese shoe imports to the Czech Republic fell by nearly a third to 100 million pairs in 2009, according to estimates of the Czech Footwear and Leather Producers Association (COKA). According to COKA, the fall is due to anti-dumping duties imposed by the EU on footwear from China and Vietnam. Czech shoe production fell 10 percent to 4.5 million pairs.

The 1 billion CZK (\$53 million) market for language instruction fell between 20 percent and 40 percent in 2009, depending on the regions in which the schools were located and the courses offered. Companies that are typically language schools' biggest clients have cut back on classes, and some language schools have even launched a price war. The Bell School,

the country's 17th-largest school, will pull out of the Czech Republic.

The national pension account posted a 30 billion CZK (\$2 billion) deficit in 2009, and a pension commission found that, without legal changes, the account will always post a deficit. If it continues unchanged, the pension account will post a 120 billion CZK (\$6.3 billion) deficit in 2050.

Office rents in Prague are the highest in Central Europe, despite an 8 percent year-on-year fall in prices. One square meter of office space in Prague costs approximately 10,452 CZK (\$554) per year. An increasing number of available offices combined with a decrease in demand should lead to further price decreases.

Meat production in the Czech Republic dropped 7.2 percent year on year in 2009, down to 556,066 tons of slaughter weight. Pork fell the most, down 10.2 percent on the year to 284,572 tons. Beef and poultry production were both down 3.7 percent. Milk purchases also dropped 3.2 percent to 2.292 billion liters, and cereal harvest was down 6.4 percent. The drop was due primarily to price developments.

The government approved subsidies worth 800 million CZK (\$42 million) to **Czech milk producers** until 2012 per a proposal by the Agriculture Ministry. Dairy producers have been hit by low purchase prices for milk. The transfer of money within the subsidy package earmarked for the agriculture sector was enabled by an EU decree in 2009 that said up to 3.5 percent of money from EU direct payments could be spent on economically sensitive agriculture sectors.

Recent revelation from the industry research organization Bioinstitut showed **organic farms** now cover almost 400,000 hectares of Czech land, representing 9.38 % of the total agricultural area in the country. That meant a nearly 50 % growth in 2009.

The Czech Republic ranks among the absolute leaders in terms of the inflow of investments in business services in Central and Eastern Europe. The countries of the Visegrad Four grouping, i.e. the Czech Republic, Poland, Hungary and Slovakia, jointly attract a full **70% of all investments** in business services in the CEE region. The top investment destination in absolute numbers is Poland, whereas **the Czech Republic and Hungary have achieved outstanding results** in terms of per capita investment. This is according to long-term research conducted by the Economy and Society Trust and the University of Herefordshire in Great Britain and sponsored by the International Visegrad Fund.

The Czech Republic received 17 billion CZK (\$900 million) worth of investment from the **agency CzechInvest** in 2009, a fall of 10 billion CZK (\$530 million) year-on-year. The number of new projects fell by a tenth on the year to 186. In 2009, there were 84 new investment projects into research and development, 67 into strategic services and 35 into production. New projects employed around 6,000 people. Investors have decided to start the highest number of new projects in Central Bohemia Region (some 20 percent of the total number). Karlovy Vary Region attracted only one percent of the investments and South Moravia Region saw the highest number of new jobs at nearly 2, 600.

Microsoft has opened its second innovation centre in the Czech Republic. The new center is located in Hradec Kralove.

KSK Bono plans to build a new production hall at the Hermanice nad Labem facility. The goal is to increase the production capacity of the existing canning plant. Annual capacity is to increase from 10,000 to 40,000 tons of cans as a result of the plan. Costs will total roughly 123 million CZK (\$7 million). The proposed structure will have a production area of ca. 2, 900

square meters, including integrated coolers, freezers and warehouses for additives, cans and packaging materials. The structure was designed in a manner enabling expansion of the discharge and cooling premises in the future. A new entrance into the canning plant from the adjacent panel road has also been proposed.

A new industrial zone should be built on an area of 80 hectares near the municipality of Bochov. The project is currently in the zoning plan preparation phase. The municipal leadership expects the zone to create several hundred new jobs.

The project of Flabeg Czech for the construction of a production line for silvering and varnishing mirrors for thermosolar power stations has successfully passed the environmental impact assessment procedure. The envisaged capacity of the line, which is to be situated on Flabeg Czech's grounds in the Olovi municipality in Sokolov district, reaches 2.2 million square meters a year. The investment will facilitate creation or preservation of roughly 60 jobs. The thermosolar plants do not produce electricity directly from sunshine. Solar energy heats steam which then propels a turbine.

The Zlin Region Office has approved the plan of Roxalaner for the construction of a new production hall for the firm Forschner in the Uherske Hradiste-Jaktare industrial zone. Construction launch is planned for Q2 2010, completion and opening for Q4 2010. Forschner wants to move its production of cable systems and injection presses for the automotive industry to the new hall. The built-up size will reach 7,728 square meters. The plan includes a parking lot for 90 passenger vehicles and four trucks.

A science and technology park opened in Rumburk. It has replaced the dilapidated former Bytex textile company grounds in the municipal core. Construction of the park cost almost 100 million CZK (\$5 million), more than 73 million CZK (\$4 million)

of which came from European Union sources.

Zlin Region has launched an online map and a database of 114 identified brownfield localities exceeding 0.5 hectare on its territory. The map and the database are important outputs of the brownfield Usage Strategy in Zlin Region and they provide investors with relevant information about unused localities. The region has allocated 4 million CZK (\$212,000) for the preparation of project regenerating brownfields.

Packaging manufacturer Pokart wants to build a facility worth more than 40 million CZK (\$2 million) and employ 70 people on site in the Holesov industrial zone.

The Cetocoen center for researching toxic materials and their effects on human health will be built on the Masaryk University campus in Brno-Bohunice. The center should employ fifty experts, some of whom are already conducting research in Brno. The university wants to recruit more specialists especially by enabling Czech experts to return from abroad. The university secured CZK 636 million (\$34 million) to implement the project. The building should open its doors in January 2012.

United States-based **Solar Turbines**, a subsidiary of **CaterpillarInc.**, has signed a letter of intent which could lead to the establishment of a high-tech repair center for its turbines in the ZatecTriangle zone. If the plans are finalized, the new facility would be Solar's only facility in the region to provide remanufactured core components that will be used in the overhaul process of its gas turbines. The components would be used in Europe, the Middle East and Africa. The planned investment, when completed, could eventually create approximately 450 new skilled jobs.

Czech Technical University (CVUT) is preparing to build the Czech Institute of Cybernetics and Informatics in Prague 6- Dejvice. Costs for the so-

called Centrum of Excellence Antonina Svobody should not exceed 800 million CZK (\$42 million). Operations should commence by the end of 2011. CVUT received a subsidy of 104 million CZK (\$6 million) from the Education Ministry and is discussing further contribution from the ministry. The aim of the Centrum is to integrate Czech research, now scattered around CVUT faculties, in the Institute of Chemical Technology, Prague, West Bohemian University in Plzen, the Brno University of Technology, VSB-Technical University of Ostrava and the Liberec Technical University.

The firm APB Plzen plans to build a new logistic complex in Prague-Malesice. Beside warehouses, APB intends to build also offices, a boarding house, garages and washing lines. The firm plans to launch construction in 2010 and finish it in December 2012.

In December, the municipality of Kralupy nad Vltavou approved changes to the building permit previously granted to Prague-based **company Decci**, which plans to build one of the Czech Republic's largest photovoltaic power plants north of

Kralupy nad Vltavou. The plant shall have a total capacity of 32.5MW.

Up to 150 new jobs are to be created at the planned **Gemtek facility** in Kremice near Stribro in Tachovsko. The company plans to begin production of components for broadband WiMAX networks and set-top-boxes on site. Production will likely commence in April of this year. It is the first production plant of Gemtek located outside of Taiwan. The investment will likely reach only 20 million CZK (\$1 million) as the new factory will be located in a leased hall.

COMPANIES AND BUSINESSES

Production at Heineken's Czech breweries dropped 5.2 percent in 2009 on the year to 2.62 million hectoliters. Domestic beer sales dropped 1 percent, and exports were down 4.9 percent. Nevertheless, Heineken representatives said the company estimates its market share rose to 12.4 percent in 2009, up 0.4 percent from 2008. Still, Heineken will close its Louny brewery in the Czech Republic because of a drop in demand for beer in the country and as part of the company's overall strategy to cut costs. As many as 59 people will be laid off.

State-run rail company Czech Railways had 162.9 million passengers in 2009, the lowest number in the company's history. Year on year, passenger volume in 2009 was down 12 million, or 7 percent.

Skoda Auto will cut production of its best-selling model, the Octavia, from 574 per day to 441 beginning in March. The cut affects the factory in Mlada Boleslav. In 2009, Skoda sold 684,226 cars, including 273,590 Octavias. The company has cut production of smaller models in the first quarter after a drop in demand as car-scrapping subsidies abroad came to an end.

Five forestry firms from Bohemia merged into Wotan Forest, a firm that plans to generate earnings worth more than 2.9 billion CZK (\$154 million) and log 1.2 million cubic meters of timber this year. Holding LESS, the current market leader, generates earnings of 4 billion CZK (\$212

million) per year. Wotan Forest is made up of Forest Ceska Lipa, Lesy Tabor, Lesy Cesky Rudolec, Forest Svitavy and Lesni spolecnost Hradek Kralove.

Czech liquor producer Jan Becher-Karlovarska Becherovka (JBKB) had profits drop 26 million CZK (\$1.4 million) year on year to 226.8 million CZK (\$12 million) in the 2008/2009 financial year because of the crisis. In 2009, JBKB expanded to several new markets, including Ukraine, Russia, Hungary and Germany, as well as China.

GE Money Bank, which currently has 221 outlets in the Czech Republic, plans to add an additional 20 in 2010 and another 50 outlets in 2011. The expansions are part of a strategy to boost the company's corporate market share.

Kimberly-Clark, which produces children's diapers and female sanitary pads and tampons, is expanding its facility in Jaromer. The expansion began in September 2009 and should be completed at the end of this summer. The facility currently employs 440 and additional jobs in support services have been created in the near vicinity. Many new job positions will be formed due to the expansion of the operation. Their exact number will depend on the firm's current requirements during the recruitment period in mid- 2010.

Skoda Auto's net profits were down 68 percent in 2009 to 3.46 billion CZK

(\$183 million), and sales dropped 6.2 percent to 187.8 billion CZK (\$10 billion). However, the actual number of sold cars increased 1.4 percent to a record 684,226 cars. The fall in profits was due to economic and market pressure, which drove prices down. Despite its drop in profits, the company was still in the black for the year.

The Olomouc Region Office has approved the expansion of aviation parts production in Hlubocky near Olomouc. **Honeywell Aerospace Olomouc** will hire 191 new employees thanks to the expansion. The new premises will be used for the production and repair of aircraft turbine engine components. Honeywell currently employs 879 persons in the plant.

AGC Automotive Bilina plans to boost its production of complete side window glass for cars, including PVC frames, within the coming five years. In this period, the company will add four new production lines. The TPA/PVC line will be used for the application of plastic profiles to the side rear glued glass for several types of passenger vehicles. When all the lines are launched into operation, about 3.2 million pieces of side window glass will be processed each year.

The largest natural gas suppliers in the Czech Republic, including RWE, Prazska plynarenska and E.ON, will raise prices for households by April. The RWE group, the largest gas supplier on the Czech market, which

sells gas to more than 2.3 million customers, plans to raise prices of gas for households by 2.9 percent. Prazska plynarenska will raise prices 2 percent on average. E.ON is to raise its prices to similar levels. The main reason is an increase in world oil prices and the weakening of the crown against the U.S. dollar.

Benteler Aluminium Systems Czech has started manufacturing aluminium car bumpers in Ostrov near Tachov. It hired 30 employees for its trial operations.

Telecom T-Mobile Czech Republic is focused on grabbing at least a 20 percent share of the market for integrated fixed and mobile services.

T-Mobile is currently the largest mobile operator in the country by clients, and is the second operator in the country to offer both mobile and landline networks, after Telefonica O2. T-Mobile expects revenue from fixed-line services to rise in the next four or five years, possibly boosted by acquisitions of small operators.

ECONOMIC POLICY BRIEF

The Czech Republic could adopt the euro by 2015 at the very earliest, but only if the public deficit is cut to levels required by the European Union to join the eurozone. To adopt the euro, a member state must have a deficit below 3 percent of its gross domestic product (GDP). The deficit in the Czech Republic was 6.6 percent of its GDP in 2009 and is projected to be 5.3 percent this year.

The citizens of the Czech Republic will vote in **elections** on May 28 and 29, 2010, which may significantly change the distribution of the political power in the country. The people will elect their representatives to the Chamber of Deputies of the Parliament of the Czech Republic.

CZECH COMPANIES LOOKING FOR US PARTNERS

Bohemian Productions

Company Bohemian Productions was founded in 2005 as an exporting wholesale company with crystal glass nail files. During the first two years, they have established a stable distributing net in South America, but their customers come from around the world. They have established their own designer's studio, thanks to which they can offer you their own unique decorations of crystal glass nail files, some of which you will not find anywhere else. Further with your purchase, you will get the nail files with the velvet nail sleeves/pouches, which is a great offer.

As the company was contacted by many people who wanted to buy only one or two Bohemia crystal glass nail files, the wholesales company decided to open an on-line shop in 2008, via which it can attend to all the individual persons' wishes.

At the same time, the company decided to offer its clients around the world all different kinds of unique exclusive products of Bohemia Crystal – such as crystal glasses, vases, decorative items, costume jewelry – crystal pearls, the ever so popular and world known Czech strass, as well as luxurious cut crystal jewelry and the Czech treasure – luxurious jewelry made from the Bohemian precious stone called Garnet.

Bohemian Productions

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E-mail: info@skloprozeny.cz

www.cristalonline.com, www.skloprozeny.cz

Attn.: Andrea Homolova - Client Service CristalOnLine

Cervinka-Czech Republic s.r.o.

Company Cervinka - Czech Republic, s.r.o. is able to arrange complete fire-fighting security from processing fire documentation, fire-fighting security of buildings to all real agents of fire prevention.

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Attn.: Monika Malinova - Manager

Hanna Maria Therapy s.r.o.*AROMATHERAPY FOR PROFESSIONAL AND HOME AROMATHERAPY CARE OF THE BODY, SPIRIT AND SOUL*

Hanna Maria Tomaskova (company name Hanna Maria) is engaged in the composition of pure natural essential oils for balancing life energy. Based on Eastern studies, she uses the energy of plants, and her own experiences in the field of developing scents. Also she uses knowledge of energy centres of human beings, esotericism, feng shui, and astrology. She allows herself to be inspired by her own comprehension of the nature. Her work is based mainly on intuition and extra-sensory perception. She senses people's aura. She gets inspired by her long stays in foreign countries. She also works with scents and fragrances for marketing use. Her mixtures are used by renowned companies and banks and they are part of cultural events.

The company offers a unique collection of energy aromatherapy that has not only a soothing effect but mainly a care effect. This essential care therapy is excellent not only for home use but in the professional care of the body and soul. The aim of these products, which have been created just for you, is to give you the feeling of joy and happiness to get your body and soul into perfect harmony and to enter the inner nature of a person due to natural essences. Let yourself be inspired by naturalness and beauty but mainly by the incredibly pure power that is present in these essential oils.

Products: 100% pure natural essentials oils, essential oils in room spray, aroma-lamps – hand work, ceramic cubes, ceramic dishes, natural cosmetics with essential oils, KIDS line aromatherapy under the Chinese system of five elements, herb teas created with the knowledge of old Chinese medicine.

Hanna Maria Therapy s.r.o.

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Attn.: Hana Tomaskova

TRADESHOWS AND EXHIBITIONS IN THE CZECH REPUBLIC/ SUMMER 2010

05.06. – 05.08. 2010

**MARATHON SPORT EXPO
4th port facilities and equipment fair**

Organizer: INCHEBA EXPO PRAHA
A PIM
Attn.: Jakub Forejt
Phone: +420 220 103 498
Fax: +420 233 371 517
E-mail: marathon@incheba.cz
www.incheba.cz/marathon

Attn.: Jindrich Volf
Phone: +420 257 090 191-4
Fax: +420 257 090 195
E-mail: agentura@viaco.cz
www.viaco.cz

Organizer: Trade Fairs Brno a.s.,
Vystaviste 1, 647 00 Brno
Attn.: Jana Ostra
Phone: +420 541 152 888
Fax: +420 541 152 889
E-mail: jostra@bv.v.cz
<http://www.bv.v.cz/envibrno-gb>

05.13. – 05.16. 2010

**BOOKWORLD
16th international book fair**

Organizer: Svet knihy
Attn.: Michaela Mecerovala,
Andrea Tacheci
Phone: +420 224 498 236
Fax: +420 224 498 754
E-mail: info@svetknihy.cz
www.svetknihy.cz

05.25.- 05.27. 2010

**URBIS TECHNOLOGY
International Fair of Communal
Technology and Services**

Organizer: Trade Fairs Brno a.s.,
Vystaviste 1, 647 00 Brno
Attn.: Jana Ostra
Phone: +420 541 152 888
Fax: +420 541 152 889
E-mail: jostra@bv.v.cz
<http://www.bv.v.cz/urbistechnology-gb>

06.05. – 06.10. 2010
**AUTOTEC & AUTOSALON BRNO
2010**

**International Trade Fair of
Commercial Vehicles and Passenger
Cars, Parts and Repair Equipment**
Organizer: Trade Fairs Brno a.s.,
Vystaviste 1, 647 00 Brno
Attn.: Jiri Cíkl
Phone: +420 541 152 915
Fax: +420 541 153 042
E-mail: autosalon@bv.v.cz
<http://www.bv.v.cz/autotec-gb>

05.16. – 05.19. 2010

**Annual Congress of the Czech
Society of Cardiology**

Attn.: Jana Ticha
E-mail: ticha@kardio-cz.cz
<http://www.kardio-cz.cz/>
Phone: + 420 724 803 389

05.25.- 05.27. 2010

**VODOVODY- KANALIZACE
International Water Management
Exhibition**

Organizer: Trade Fairs Brno a.s.,
Vystaviste 1, 647 00 Brno
Attn.: Jana Ostra
Phone: +420 541 152 888
Fax: +420 541 152 889
E-mail: jostra@bv.v.cz
<http://www.bv.v.cz/vodka-gb>

06.08. – 06.09. 2010
**MOTORSPORTEXP
International Fair of Parts and
Equipment for Professional
Motorsport**

Organizer: Trade Fairs Brno a.s.,
Vystaviste 1, 647 00 Brno
Attn.: Jiri Cíkl
Phone: +420 541 152 915
Fax: +420 541 153 042
E-mail: autosalon@bv.v.cz
<http://www.bv.v.cz/motorsportexpo-gb>

05.25. – 05.26. 2010

**ROADWARE
16th international road fair**

Organizer: AGENTURA VIACO

05.25. – 05.27. 2010

**ENVIBRNO
International Environmental Fair**

06.19. – 06.20. 2010

INTERCANIS

International Dog Show

Organizer: Trade Fairs Brno a.s.,
Vystaviste 1, 647 00 Brno
Attn.: Jan Kubena
Phone: +420 541 152 767
Fax: +420 541 153 068
E-mail: propet@bvvcz
<http://www.bvv.cz/propet-gb>

06.26. – 06.26. 2010

MODELLBRNO

**Modellshow and "Championship of
Czech Republic" in Plastic
Modelling**

E-mail: team2010@modellbrno.cz
<http://www.modellbrno.cz/en/>

07.15. – 07.18. 2010

RETRO PRAGUE

11th Bohemia rally historic

Organizer: Retro Prague
Attn.: Jiri Cap
Phone: +420 272 703 048
Fax: +420 272 702 255
E-mail: sekretariat@autostangl.cz
[Www.retroprague.cz](http://www.retroprague.cz)

08.24. – 08.26. 2010

STYL

International Fashion Fair

Organizer: Trade Fairs Brno a.s.,
Vystaviste 1, 647 00 Brno
Attn.: Gabriela Vargova
Phone: +420 541 152 951

Fax: +420 541 153 060

E-mail: gvargova@bvvcz

<http://www.bvv.cz/styl-gb>

08.24. – 08.26. 2010

KABO

**International Fair of Footwear and
Leatherware**

Organizer: Trade Fairs Brno a.s.,
Vystaviste 1, 647 00 Brno
Attn.: Gabriela Vargova
Phone: +420 541 152 951
Fax: +420 541 153 060
E-mail: gvargova@bvvcz
<http://www.bvv.cz/kabo-gb>

CZECH COMMERCIAL OFFICES IN THE UNITED STATES

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Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi,
North Carolina, Ohio, Oklahoma, South Carolina, Texas,
Tennessee, Virginia, West Virginia.
Phone: 202.274.9104, Fax: 202.244.2147
Contact: Mr. Josef Dvoracek
Assistant: Mrs. Andrea Krejci, eco_washington@embassy.mzv.cz

Consulate General in Chicago: Illinois, Indiana, Iowa, Kansas,
Michigan, Minnesota, Missouri, Nebraska, North Dakota, South
Dakota a Wisconsin.
Phone: 312.861.1037, Fax: 312.861.1944
Contact: Mr. Frantisek Gal, chicago@embassy.mzv.cz

Consulate General in Los Angeles: Alaska, Arizona, California,
Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico,
Oregon, Utah, Washington, Wyoming.
Phone: 310.473.0889 x.229, Fax: 310.473.9813
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Consulate General in New York: Connecticut, Delaware, Maine,
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Pennsylvania, Rhode Island, Vermont.
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Czech Center New York
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Director: Mr. Marcel Sauer
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Czech Tourism
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Contact: Michaela Palkova-Claudino, palkova@czechtourism.com
Explore: www.czechtourism.com
Book your trip: www.traveldeals.czechtourism.com

CzechTrade
Chicago Office
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The Czech Trade Promotion Agency/CzechTrade was
established by the Ministry of Industry and Trade of the Czech
Republic in May 1997. CzechTrade's main objective is to promote
international trade and cooperation between Czech and foreign
companies. CzechTrade's professional information, assistance and
consulting services accompany Czech exporters to foreign
markets. The agency is a contact partner for firms entering the
Czech market, seeking interesting and reliable business partners
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CzechInvest
CzechInvest was established in 1992 by the Ministry of Industry
and Trade and is the investment and business development agency
of the Czech Republic whose services and development programs
contribute to attracting foreign investment and to developing
Czech companies. CzechInvest provides the following services
free-of-charge: Comprehensive services for investors - full
information assistance, handling of investment incentives, business
property identification, location of Czech suppliers, aftercare
services; Business infrastructure development; Access to structural
funds.

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BUSINESS AND TRADE WEBSITES

General Information	www.czech.cz	CzechInvest	www.czechinvest.org
Czech Supplier	www.supplier.cz	Tradeshows	www.veletrhyavystavy.cz
CzechTrade	www.czechtrade.cz	Czech Embassy	www.mzv.cz/washington

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