

# Czech Trade Focus

*News from the Czech Commercial Offices in the United States / Winter 2009*

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## ECONOMIC BRIEFS

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**The Czech Republic**, Slovakia, Slovenia, Poland and Russia are the pillars of the CEE region and will most effectively cope with the current economic crisis, according to the latest PricewaterhouseCoopers study.

**The OECD predicted a 2 percent growth** in the gross domestic product in the Czech Republic in 2010, after a decline this year of 4.4 percent. In the eurozone, the OECD forecasted a 0.9 percent growth and a 2.5 percent growth in the United States. The OECD also predicted the jobless rate to grow to 8.4 percent in 2010 in the Czech Republic, up from 6.4 percent in 2009.

**Passenger volume** was down 10 percent in the first three quarters of 2009 at Prague Ruzyně Airport, clearing 9 million passengers during that time. The slump was due in part to a downturn during the summer season. In the first half of the year, the decline in passengers was nearly 14 percent.

**Czech agricultural subsidies** will be cut 200 million CZK (\$11 million) to 900 million CZK (\$49 million) next year, compared with 2009's total of 1.1 billion CZK (\$60 million). National subsidies make up only a small percentage of total subsidies available to the agriculture sector, which are more than 30 billion CZK (\$2 billion) at the moment. The cut is part of the overall reductions being made in the state budget.

**Construction of new flats** was down 5.7 percent year on year in the third quarter of 2009. Building companies began construction on 11,234 flats during that period. The total value of construction orders was down 26.4

percent on the year during the same period.

The Czech government is trying to boost its **trade with Iraq**. A 12-member business mission with the Industry and Trade minister visited Iraq in October. The last time a Czech state official visited Iraq was five years ago. Czech exports to Iraq grew three times to 1.2 billion CZK (\$65 million) year on year for the span of January to August.

**A recent survey** conducted by the Czech Chamber of Commerce shows that the number of Czech companies that have a positive view of their future overall economic situation has increased since February of 2009: 28.5 percent of companies were optimistic, up from 10.2 percent in February, while the number of companies that are pessimistic about the coming months has fallen.

**Confidence in the Czech economy** rose again in December, adding 2.1 points against November owing to higher confidence of both businesses and consumers, according to the Czech Statistical Office (CSU).

**Czech car makers** Skoda Auto, TPCA Kolin and Hyundai Nosovice sold 1.125 million passenger cars this year, the biggest amount in the country's history. Year-on-year, the companies raised passenger car sales by 11.3 percent in 2009 despite the impacts of the global economic recession.

**Czech bankruptcy** filings rose 71 percent year on year in the January to October period, according to data released by research firm Creditreform. A total of 7,458 insolvencies were filed

between January and Oct. 31, of which 4,290 were firms and the rest were private individuals. Creditreform said it expects the number to rise to 9,000 by the end of 2009.

**Sales of new passenger cars** exceeded imports of used cars in the Czech Republic for the first time since the Czech Republic entered the EU in 2004. Carmakers raised new car sales by 10,000 units in the first 10 months of the year, while imports dropped nearly 80,000 in the same period, putting the number of new cars at 131,000 and imports at 123,000.

**Credit card transactions** in the Czech Republic rose 20 percent in 2009. The rise may be due in part because of rising overdraft rates that banks are charging, which could encourage people to use credit cards over debit cards.

**Prague hotels** are the least profitable in Europe, according to a report by Deloitte. Revenues per available room were down 26 percent on the year to 1,160 CZK (\$68/ 46 euros) in the January-September period. The European average is 58 euros. The market fall is due to growing hotel capacity rather than falling tourist numbers.

**Sales of Czech travel agencies** were down in the high season between July and September, showing a 13 percent drop year on year in the third quarter of 2009. Sales dropped initially for the sector in March 2008. Since that period, agencies have laid off a fifth of the work force because of falling sales.

**Czech import prices** were down 7.2 percent year on year and 0.6 percent

month on month in August. Export prices were down 2.7 percent on the year and 0.5 percent on the month. Import prices were down for the fifth month in a row in August.

**The five largest banks in the Czech Republic** posted a net profit of 31 billion CZK (\$2 billion) in the January-September period, growth of 16 percent year on year. The profit was pulled up mainly by 230 percent growth in profit by CSOB, because of a reappraisal last year of the bank's risk assets to zero.

**The Czech Republic's industrial production** in November grew year-on-year for the first time since September 2008 - by 0.2 percent, while in October it sank by a revised 7.2 percent, according to the Czech Statistical Office (CSU).

**The Road and Motorways Directorate in Prague** has unveiled plans for the extensive renovation of the D1 motorway. Within the year, 160 km of highway should be repaired and widened by one metre. The cost of renovation is estimated at CZK 18 billion (\$978 million).

Between January and October this year, 20,515 **vacancies for foreign workers** that were registered at job offices were canceled, according to the Labor and Social Affairs Ministry. Demand for foreign employees fell in 2008, even before the crisis

exacerbated the problem. Between January and September of 2009, more than 40,000 foreigners lost their jobs in the Czech Republic.

**Foreign tourists** spent CZK 31.4 billion (\$2 billion) in the Czech Republic this summer, down by 6 percent against 2008, which is the lowest figure since 2004. This is a result of the crisis which caused an outflow of foreign tourists and shortened the length of their stay.

**Prague** is the thirteenth most attractive location for retail in Europe and number one in Central Europe, according to a recent ranking which the real estate consulting firm Jones Lang LaSalle and the company Experian compiled based on consumer data and rental rates in the best locations of European capital cities. London placed first overall in the survey, followed by Paris and Rome. Prague has long been a popular tourist destination and, from the retail perspective, has a well organized center.

**Czech agriculture** will post only a very moderate profit in 2009 which will be far below the results from the previous years, according to the Institute of Agriculture Economics and Information.

**Foreign investment**, one of the most significant macroeconomic indicators for the Czech economy, has been significantly dampened by the

recession, but the stage is set for a marked increase, meaning better times could be ahead for the economy in 2010.

The 2010 budget passed by Parliament increases **excise taxes** on hard alcohol, which will result in consumers having to pay more for spirits. The tax hike requires distilleries to pay an additional 20 CZK (\$1.11) per liter of pure alcohol sold, a price tag that will be passed on to consumers. At retail, a 1-liter bottle of liquor containing 40 percent alcohol will increase an estimated 6 CZK (\$0.3). Set to take effect in 2010, the tax hike has angered producers and distributors, who say the higher prices will weaken demand and lower sales.

**The majority of Czech companies** are not planning lay-offs and do not expect worse results in 2010, according to a survey by the Economic Chamber. Ninety percent of firms surveyed are expecting to make a profit in 2010.

**Czech households** spent the majority of their budget on housing and energy in the third quarter of this year. The amount of these two items made up 21.8 percent of total household expenditures. The second-most expensive category in household budgets was food and non-alcoholic drinks, at 19.1 percent.

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## CZECHINVEST LAUNCHES INCUBATOR FOR CZECH FIRMS IN THE US

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CzechInvest, the Investment and Business Development Agency of the Ministry of Industry and Trade of the Czech Republic, has opened a Technology Accelerator at one of the world's most highly recognized business incubators, PlugandPlayTechCenter in Sunnyvale, California, along with a new foreign branch office. Through this amazing project, Czech firms or even university initiatives can receive three to six months of rent and services free of charge in California. Entrepreneurs will gain easy access to potential strategic partners and first rate advisers, and they will participate in regularly scheduled networking events with investors and other people who can help them in their business endeavours. The project focuses primarily on concepts from the areas of information and communication technology, biotechnology and clean technology. For more information, please visit [www.czechinvest.org](http://www.czechinvest.org) and [www.plugandplaytechcenter.com](http://www.plugandplaytechcenter.com).

Via the new branch office, CzechInvest also seeks to enhance the inflow of American investments to the Czech Republic. Since its establishment in 1992, CzechInvest has brought to the Czech Republic 138 projects from the United States in the total value of CZK53.359 billio (\$3 billion). These investments have resulted in the creation of 27,996 jobs. CzechInvest also has an office in Chicago.

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## INVESTMENT BRIEFS

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**More than 90 percent of Central European investors** expect the economic environment to remain the same or to improve, according to Deloitte's latest Private Equity Confidence Index, reflecting the mood

of leading investment firms in the region. Companies are again beginning to place greater emphasis on new investments, which 68 percent of firms stated as a priority. Nearly 40 percent of investors are dedicating

particular interest to firms that were seriously effected by the crisis.

**Saint-Gobain Vertex** is planning to build a new manufacturing facility for the production and processing of

fibreglass and woven textiles. The plant's capacity will total 30 million m<sup>2</sup> of fibreglass wallpaper and 25 million m<sup>2</sup> of fibreglass tissue. The firm plans to use 160 employees in four shifts.

**The largest Czech carmaker Skoda Auto** is planning to manufacture an inexpensive family sedan to compete with low-priced large cars. The new model will cost approximately 300,000 CZK (\$16,000) and will be introduced to the market within two to three years.

**The global industrial giant DuPont**, owner of Retrim-CZ, has begun construction of a new factory in the Moravian town of Holesov for the production of films for laminated glass. The total investment in the plant, which should begin operation in October 2010, amounts to 238 million CZK (\$13 million) and will create 15 new jobs. DuPont, which employs 111 people in the Czech Republic, has been operating on the domestic market for more than twenty years. In the spring of 2009, the company launched a structural demonstration centre in Prague.

**The Taiwanese company Foxconn**, which currently employs roughly 830 people in the Czech Republic, is planning to build another new production facility in Kutna Hora by May 2010 and create hundreds of new jobs. In order to attract employees, the company is also planning to build a new city district with flats, a nursery school and a health centre.

**The first facility for the production of Blu-ray discs** in Central Europe will be constructed in Lodenice, near Beroun. The Czech company GZ Digital media will invest more than 250 million CZK (\$14 million) in the purchase of the necessary technology. The company is also planning to increase existing capacity for pressing DVDs and expanding the production of cases and printed inserts. Around 30 new jobs will be created. Full operation of the plant will start in January 2012 at the latest.

**The new Holesov Strategic Industrial Zone** is now open to potential investors after five years of preparation and one year of infrastructure construction. The 360

hectar zone should be attractive especially for companies operating in the automotive, aerospace and engineering industries.

**Hyundai Motor Manufacturing Czech** has begun production of a new passenger-car model in Nosovice. The multi-purpose Kia Venga is the third model to enter production since the plant began operation in November. Due to expanded series production, in September Hyundai began two-shift operation in which it will employ 700 additional workers.

**The Japanese company Olympus** is centralizing development and production of endoscopes from Germany and Southeast Asia to the Czech town Prerov and thus creating 150 highly skilled jobs. Out of the total amount of EUR 6 million (158 million CZK/\$9 million), the firm invested EUR 3 million (79 million CZK/\$4 million) in the construction of a facility, EUR 1.7 million (45 million CZK/\$3 million) in ecological technologies and the remainder in robots. The centre represents an investment in the future and in the region, which has a long tradition of medical-instruments manufacturing.

**The Polish energy group Tauron** has announced its entry into the Czech market. It wants to do business both on the wholesale market supplying electricity to end customers. The Czech Republic is the first country into which the group is expanding from Poland.

**Poldi Hutte** has opened a new forge worth over 1 million CZK (\$54 thousand) in Kladno. The new forge will make it possible to raise the capacity of the steelworks from the current 40,000 tonnes of steel a year to 90,000 tonnes.

**The D1 highway** linking Prague, Brno and Ostrava- the Czech Republic's three largest cities- has been completed. With a new thirty-kilometer section costing 7.6 billion CZK (\$413 million) now in operation, drivers can travel the 385 kilometers from Prague to Ostrava in relative comfort on the highway. The Czech network of highways and expressways now covers 1,111 kilometers, having grown by roughly

50 kilometers annually over the past five years.

**Hennlich Industrietechnik** of Litomerice will invest more than 100 million CZK (\$5 million) in the expansion of its complex, in which it will also establish a new research and development centre. Research and development will be focused on products in the areas of environmental protection and utilization of renewable energy sources. The project will be completed in 2011.

**Inter IKEA Centre Group**, which builds and operates Avion Shopping Parks around the world, is planning to invest up to 5 billion CZK (\$272 million) in the Czech Republic in the next three to five years, resulting in two new shopping centres in the Hradec Kralove and Pardubice regions. The company already operates shopping centers in Prague, Brno and Ostrava.

One of the successes of Czech scientists in the area of **nanotechnology** is the cultivation of new cartilage from cells obtained from waste bags following transplantation of bone marrow. Tissue is grown in a prepared matrix of hyaluronic acid and the material is actively formed into cartilage tissue. The method is aimed at treatments prepared to meet the particular needs of specific patients.

The Czech Republic is set to take part in the European Union's colossal **Extreme Light Infrastructure (ELI)** project, whose implementation will cost 13 billion CZK (\$707 million). In cooperation with Hungary and Romania, three large, state of the art laser centres will be built under the ELI brand. The Czech centre in Dolni Brezany will concentrate on cross-sector applications with broad significance extending beyond the boundaries of physics. Among other things, the centre will help to make it possible to manufacture materials with completely new properties, to acquire more information on the structure of proteins in the human body and perhaps to treat cancer with proton beams.

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## COMPANIES AND BUSINESSES

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**CD Cargo** has returned to profits in the third quarter with a 6 million CZK (\$327,000) pretax profit, compared with a 371 million CZK (\$20 million) pretax loss in the first half of the year. CD Cargo is a subsidiary of national rail operator Ceske drahy that runs freight transport.

**Czech Airlines** is expected to post losses of up to 400 million CZK (\$22 million) in 2010. The airline expects to post a record loss of 3.2 billion CZK (\$174 million) this year and is not expected to show any profit until 2011. The airline discontinued all of its long haul service effective October of 2009 including its sole year-round trans-Atlantic route, Prague (PRG)-New York (JFK). It also appears the carrier's summer service to Toronto (YYZ) will not return in 2010.

**Czech petrochemical group Unipetrol** lost 35 million CZK (\$2 million) in the third quarter of 2009, compared with a profit of over 500 million CZK (\$28 million) in the third quarter of 2008. Sales were down 37 percent on the year in the same period as the company was affected by the recession and low demand for fuel.

**Czech oil group Unipetrol** posted a 35 million CZK (\$2 million) loss in the third quarter of 2009, the fourth consecutive quarterly loss for the company.

**Czech auto manufacturer Skoda Auto** will release a new low-cost sedan to compete with Renault's Logan model. The new model is expected to cost between EUR 10,000 and 12,000 (264 thousand CZK/\$14,000), and will launch in the next two or three years. Analysts said the new car will likely be between the Octavia compact model and the Fabia subcompact model.

**Volkswagen's Czech unit Skoda Auto** saw car sales rise 26 percent in November year on year thanks to a strong performance in Germany and China. Overall, Skoda, the country's largest company by sales, sold 55,460

vehicles. In the Czech Republic alone, Skoda sold 5,403 cars, up 10.6 percent on the year.

**Ceska zbrojovka and MPI Group**, two arms makers, have shown interest in a tender for assault rifles for the Czech military. The Defense ministry has announced a tender for almost 8,000 assault rifles and 400 grenade launchers to replace the MAG-58, an old machine gun model the military has used since the 1950's.

**Czech rail operator Ceske drahy** posted an operating loss of 501 million CZK (\$27 million) in the January to September period of 2009. During the same period in 2008, the state-owned company lost 3.2 billion CZK (\$174 million). The improvement was thanks to state funding, as regions received money this year to cover losses. Additionally, the company made cost-saving measures such as cutting staff costs by 2 billion CZK (\$109 million). However, sales were down to 9.7 billion CZK (\$528 million) during the period from 12.8 billion CZK (\$700 million) during the same period in 2008.

**The Liberec-based firm Elmarco**, which introduced the world's first machine for industrial production of nanofibers, has begun cooperation with Akron University, in the American state of Ohio. Elmarco has thus become a member of a global consortium working on the research and development of effective filters capable of capturing smoke, vapour, mist and aerosols with high concentrations of dangerous substances.

**South Korean carmaker Hyundai** has completed a 28 billion CZK (\$2 billion) manufacturing plant in the Czech Republic. The plant is part of the firm's strategy to boost sales in Europe. The company began mass production at the plant in November 2008 and has been producing the i30 and i30cw compact models. The plant will also produce a sports utility vehicle, as well.

**The Austrian mobile-telephone manufacturer Empora Telecom** has decided to enter the Czech market. The company focuses on telephones for elderly people and plans to sell over 30,000 units within the first year.

The state is planning a tender worth 2 billion CZK (\$109 million) after 2011 for using satellite technology to collect highway tolls. **Kapsch**, a potential bidder, has been testing a hybrid microwave/satellite system for the past 18 months under a contract with the state.

**Czech securities dealer Atlantik Group** is up for sale. Parent company KKCG Finance addressed several investors, offering the firm for 900 million CZK (\$49 million). The Atlantik Group includes Atlantik FT, which holds accounts for 6,000 clients and is the fourth-largest broker on the Czech market by trading turnover.

**The Anti-Monopoly Office approved the takeover** of Czech turbine power producer Skoda Power by South Korean company Doosan Heavy Industries. Doosan will pay 11.5 billion CZK (\$626 million) for the company, and the sale is expected to be completed by the end of 2009.

**Gas company CEZ** announced it will cut baseload electricity prices for households in the Czech Republic 15.3 percent in 2010. The company cited dropping wholesale power prices for the reason behind the cut.

**Power company CEZ** will buy an additional 19 percent stake in Romanian power distributors CEZ Cistritie and CEZ Vanzare for EUR 145 million (3.7 billion CZK/\$213 million). The purchase makes CEZ the full owner of both companies.

**Czech Railways** is planning a tender for choosing a taxi service in Prague, Brno and Ostrava that will deliver train passengers to their doors for an extra fee as of mid-2010. Since no taxi company operates in all three locales, a consortium will have to be created to place bids.

**Internet communications company R3Tel** announced it will launch .tel domains in the Czech Republic. The domains will be translated locally by R3Tel and implemented globally by Telnic, a registry operator. The domain is dedicated exclusively to communications and used by businesses to store, update and publish contact information. Czech is the latest language to be added to the 11 available on the domains.

**Power producer CEZ** has earned the biggest profit of all energy companies in the world in the past five years for its shareholders. In the overall ranking, which included companies from all sectors, CEZ ranked ninth. The average shareholder return on CEZ shares was 43.9 percent.

**The gas supplier RWE Transgas** will receive more than 900 million CZK (\$50 million) in subsidies from the EU toward constructing gas storage tanks in the Czech Republic. The funds are part of EU spending approved this year to build new energy infrastructures in the wake of the Russian Ukraine gas crisis in early 2009.

**Anheuser-Busch InBev** has sold its central European business subsidiary to private equity firm CVC for (53 billion CZK/\$3 billion), including Staropramen and breweries in nine countries. InBev, the largest brewer in the world, is trying to reduce debts it incurred when InBev bought Anheuser Busch last year for 956 billion CZK (\$52 billion).

**Starbucks coffee company** has won a lawsuit against a Czech company that had registered the name Starbucks to sell tobacco products and horse-riding gear. Attack Media's Starbucks Hand Crafted Collection will only be allowed to sell the horse-riding gear after the court decision. Starbucks currently has nine cafes in Prague.

**Olympus Medical Products Czech** has opened in Prerov a new technology centre for development and production of healthcare instruments, primarily in the area of non-invasive surgery. The company is gradually centralising research and production in the Czech Republic. These activities have hitherto been conducted in Germany and Southeast Asia. Olympus invested

150 million CZK (\$8 million) in the centre's establishment and will create 150 new, highly skilled jobs.

**Archer Daniels Midland Company** (NYSE: ADM) announced the expansion of its European oilseed processing capabilities with the acquisition of ViaChem Group's oilseed processing assets in Olomouc, Czech Republic. This facility, in the Eastern part of the Czech Republic, consists of an oilseed crushing, refining and biodiesel plant that produces oil and meal for the food, feed and energy markets. This new site will support ADM's expansion of its rapeseed and sunseed origination network in Central Europe. In line with ADM's strategy to expand the size and global reach of its core model, this acquisition increases the Company's presence in the growing Eastern European market. For more information, please contact ADM Media Relations, Phone: 217 424-5413, E-mail: [media@adm.com](mailto:media@adm.com) or ADM Media Relations Europe, Phone: +41 21 702 8400, E-mail: [media-eu@adm.com](mailto:media-eu@adm.com).

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## CZECH CHEMICAL AND PHARMACEUTICAL INDUSTRY

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### Survey of Successful Companies operating in the Chemical and Pharmaceutical Industry Sector

**Lovochemie, a.s.:** It is the largest manufacturer of industrial fertilizers in the Czech Republic and its production program has greatly contributed to the development of Czech agriculture. Lovochemie is a member of Agrofert group. At present, its chief operations are the manufacture and sale of nitric and combined fertilisers in both solid and liquid form. Products in greatest demand include different types of saltpetre, ammonium sulphate, and special fertilizers. In organic chemistry, the company presents itself with the product LOVOSA (carboxymethyl cellulose), which is used in the food, textile and other industries. Number of employees: 626. Email: [info@lovochemie.cz](mailto:info@lovochemie.cz); web: [www.lovochemie.cz](http://www.lovochemie.cz).

**IVAX Pharmaceuticals, s.r.o.:** It is based in Opava-Komarov, member of the TEVA Group, is a major manufacturer of

pharmaceutical products. Its history goes back to 1883. Its broad range of products includes generic curative preparations- mainly antiasthmatics, cyclostatics, immunosuppressives, hypolipidemics, and antihypertensives- in the form of tablets, capsules, and liquids (sterile and non-sterile), and over the counter drugs, active pharmaceutical ingredients, and plant extracts. The products meet quality standards and are exported to many countries in the world, including the US and Western Europe. Number of employees: 834. Email: [public.relations@ivax-cz.com](mailto:public.relations@ivax-cz.com); web: [www.evax-cz.com](http://www.evax-cz.com).

**Chemotex Decin, a.s.:** It manufactures chemical auxiliary industrial products. At present, its main products are tenzids and detergents, and chemicals for engineering, construction, textile and paper industries. Its offer includes more than 200 types of products. Number of employees: 65. Email: [chemotex@chemotex.cz](mailto:chemotex@chemotex.cz); web: [www.chemotex.cz](http://www.chemotex.cz).

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## ECONOMIC POLICY BRIEF

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**President Vaclav Klaus signed the Lisbon Treaty** after the decision of the Czech Constitutional Court that the treaty is in line with the Czech constitution. The Czech President

signed the treaty with a promised opt-out from the European Union's Charter of Fundamental Rights.

**Czech ministries will each have 5 percent of their budgets frozen** in

2010, and will not be able to spend that amount without government approval. The aim of the measure is to keep the public spending deficit at 5.3 percent of the GDP next year.

**The state approved a program that allows farmers to use subsidies** to buy land not owned by the state. Farmers will receive subsidies up to 34 million CZK (\$2 million) for interest on loans for the purchase of land.

**The Czech Government approved a programme of support for the film industry.** The Ministry of Culture has proposed that film producers could ask

for the return of up to 20 percent of some of their expenses. The goal is to motivate domestic and foreign filmmakers to invest in the Czech Republic, with the aim of ensuring contracts for companies connected with services and production, while supporting the employment of quality specialists, creation of short term jobs and all directly connected sectors and professions.

**The 2010 Czech state budget** with a record-high deficit of 163 billion crowns will take effect as President Vaclav Klaus signed it into law.

The Czech government accepted a recommendation by the Finance Ministry and the Czech National Bank (CNB) and decided not to set a deadline for **adoption of the euro** for now.

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## CZECH COMPANIES LOOKING FOR US PARTNERS

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### **Moravia Sport Group, s.r.o.**

Phone: +420 597 570

Fax: +420 596 133 219

Cell Phone: +420 777 780 335

E-mail: [j.ehrenberger@envy-sport.com](mailto:j.ehrenberger@envy-sport.com)

Web: [www.envy-sport.com](http://www.envy-sport.com)

Attn.: Mr. Jiri Ehrenberger - Export Manager

Moravia Sport Group s.r.o. is a Czech Company, which has been successfully producing and selling sports, outdoors, fashion and ski clothes for the last fifteen years. Moravia Sport Group s.r.o. is number two in the Czech Republic in the sale of sports clothes and number one in the Slovak Republic. In these countries, it has about 30 own stores and 30 franchises. Last year, it successfully launched a project to develop export activities and, during the first year, it managed to successfully establish itself in Austria, Germany, Holland, Sweden, Switzerland, Ukraine, Poland and Russia. Moravia Sport Group s.r.o. offers great quality and price along with fresh and modern design. It is considered one of the most important companies producing and distributing sportswear and has become a strong and stable partner for our customers around Europe.

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### **Pavol Floris-DOZEP**

Address: Levobrezni 8

190 00 Praha 9 - Vysocany

Phone/Fax: +420 226 066 708

Cell Phone: +420 724 840 937

E-mail: [p.floris@centrum.cz](mailto:p.floris@centrum.cz), [P.Floris@seznam.cz](mailto:P.Floris@seznam.cz)

Web: <http://p.floris.sweb.cz>

Attn.: Mr. Pavol Floris

Pavol Floris-DOZEP offers high quality wind mobile and hand pumps FLORIS. Pumps "FLORIS" offers a clever way to combine the simplicity and results in its products that will help you save year round for pumping water. The pumps are durable and are practically maintenance-free. Using mobile pumps prevents health problems caused by contamination of standing water by animals, especially in higher temperatures. The pumps can be used to pump drinking water or water used for agricultural purposes, such as providing a water supply to the stables for livestock, irrigation of gardens, reducing levels of ground water (the pump can work in depths up to 50m), or oxygenating water in aquaculture. A generator for producing electrical energy is attached to the wind turbine. Please visit the website above for visuals of such pumps.

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### **Vamberecka krajka CZ s.r.o.**

Zamberecka 380

517 54 Vamberk

Phone: +420 494 544 102

Fax: +420 494 541 233

E-mail: [info@vkrajka.cz](mailto:info@vkrajka.cz)

Web: [www.vkrajka.cz](http://www.vkrajka.cz)

Attn.: Ms. Katerina Broncova – Trade Manager

Vamberecka krajka CZ s.r.o. is the successor to a four-hundred year tradition of original handmade lace-making in the Vamberk area. Vamberecka krajka CZ s.r.o. offers hanging lace, bobbin lace tablecloths and mats, tablecloths with handmade bobbin lace edging, picture lace, jewellery, dress accessories, Christmas decorations, luxury social and evening dresses with handmade bobbin lace applications, as well as products containing machine-made bobbin lace such as tablecloths, mats, bed linen, handkerchiefs and so on.

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01.28. – 01.30. 2010

**ROOFS PRAGUE**

**All for roof building and renovation**

**12th specialised exhibition**

Organizer: STRECHY PRAHA

Attn.: Hana Bromova

Phone: +420 296 397 305

Fax: +420 296 397 307

E-mail: [streachy@streachy-praha.cz](mailto:streachy@streachy-praha.cz)

[www.streachy-praha.cz](http://www.streachy-praha.cz)

02.04. – 02.07. 2010

**HOLIDAY WORLD**

**19th central European tourism trade fair**

Organizer: INCHEBA EXPO PRAHA

Attn.: Libor Patočka

Phone: +420 220 103 325

Fax: +420 220 103 113

E-mail: [l.patocka@incheba.cz](mailto:l.patocka@incheba.cz)

[holidayworld@incheba.cz](mailto:holidayworld@incheba.cz)

[www.holidayworld.cz](http://www.holidayworld.cz)

02.04. – 02.07. 2010

**GOLF WORLD PRAGUE**

**3rd golf and golf tourism fair**

Organizer: INCHEBA EXPO PRAHA

Organizer: Pavol Hozlar

Phone: +420 220 103 311

Fax: +420 220 103 113

E-mail: [p.hozlar@incheba.cz](mailto:p.hozlar@incheba.cz)

[www.golfworldprague.cz](http://www.golfworldprague.cz)

02.04. – 02.07. 2010

**TOP GASTRO**

**4th annual gastronomic fair**

Organizer: INCHEBA EXPO PRAHA

Attn.: Vera Spalenskova

Phone: +420 220 103 307

Fax: +420 233 378 225

E-mail: [v.spalenskova@incheba.cz](mailto:v.spalenskova@incheba.cz)

[topgastro@incheba.cz](mailto:topgastro@incheba.cz)

[www.top-gastro.cz](http://www.top-gastro.cz)

02.05. – 02.07. 2010

**OPTA**

**International Fair of Eye Optics,**

**Optometry and Ophthalmology**

Organizer: Trade Fairs Brno

Address: Vystaviste 1

647 00 Brno

Attn.: Vera Mensikova

Phone: +420 541 152 806

Fax: +420 541 153 067

E-mail: [vmensikova@bvv.cz](mailto:vmensikova@bvv.cz)

<http://www.bvv.cz/opta-gb>

02.11. – 02.14. 2010

**PRAGOINTERIER NEW DESIGN**

**22nd international exhibition of furniture, floor covering materials, home textiles, light fittings and accessories**

Organizer: INCHEBA EXPO PRAHA

Attn.: Miroslava Hollanova

Phone: +420 220 103 480

Fax: +420 233 337 375

E-mail: [m.hollanova@incheba.cz](mailto:m.hollanova@incheba.cz)

[pragointerier@incheba.cz](mailto:pragointerier@incheba.cz)

[www.pragointerier.cz](http://www.pragointerier.cz)

[pragooffice@incheba.cz](mailto:pragooffice@incheba.cz)

[www.pragooffice.eu](http://www.pragooffice.eu)

02.11. – 02.14. 2010

**PRAGOOFFICE**

**5th office furniture and equipment fair**

Organizer: INCHEBA EXPO PRAHA

Attn.: Miroslava Hollanova

Phone: +420 220 103 480

Fax: +420 233 337 375

E-mail: [m.hollanova@incheba.cz](mailto:m.hollanova@incheba.cz)

[pragointerier@incheba.cz](mailto:pragointerier@incheba.cz)

[www.pragointerier.cz](http://www.pragointerier.cz)

[pragooffice@incheba.cz](mailto:pragooffice@incheba.cz)

[www.pragooffice.eu](http://www.pragooffice.eu)

02.11. – 02.14. 2010

**HOUSING**

**16th international exhibition of new housing possibilities**

Organizer: M.I.P. GROUP

Attn.: Monika Hrubalova

Phone: +420 267 315 585-8

Fax: +420 267 315 589

E-mail: [hrubalova@mip.cz](mailto:hrubalova@mip.cz)

[www.vystavabydleni.cz](http://www.vystavabydleni.cz)

02.11. – 02.14. 2010

**PANEL HOUSE AND FLAT**

**Regeneration, reconstruction, funding**

**4th special exhibition**

Organizer: INCHEBA EXPO PRAHA

Attn.: Monika Smatova

Phone: +420 220 103 464

Fax: +420 233 376 444

E-mail: [m.smatova@incheba.cz](mailto:m.smatova@incheba.cz)

[okna@incheba.cz](mailto:okna@incheba.cz)

[www.oknadvereschody.cz](http://www.oknadvereschody.cz)

[panel@incheba.cz](mailto:panel@incheba.cz)

[www.incheba.cz/panel](http://www.incheba.cz/panel)

02.11. – 02.14. 2010

**WINDOWS-DOORS-STAIRS**

**11th specialized exhibition of**

**windows, doors, stairs and staircases, their accessories, parts and construction elements**

Organizer: INCHEBA EXPO PRAHA

Attn.: Monika Smatova

Phone: +420 220 103 464

Fax: +420 233 376 444

E-mail: [m.smatova@incheba.cz](mailto:m.smatova@incheba.cz)

[okna@incheba.cz](mailto:okna@incheba.cz)

[www.oknadvereschody.cz](http://www.oknadvereschody.cz)

[panel@incheba.cz](mailto:panel@incheba.cz)

[www.incheba.cz/panel](http://www.incheba.cz/panel)

02.11. – 02.14. 2010

**PRAGOTHERM**

**36th Annual international trade fair of power engineering, heating and energy saving**

Organizer: INCHEBA EXPO PRAHA

Attn.: Monika Smatova

Phone: +420 220 103 464

Fax: +420 233 376 444

E-mail: [m.smatova@incheba.cz](mailto:m.smatova@incheba.cz)

[okna@incheba.cz](mailto:okna@incheba.cz)

[www.oknadvereschody.cz](http://www.oknadvereschody.cz)

[panel@incheba.cz](mailto:panel@incheba.cz)

[www.incheba.cz/panel](http://www.incheba.cz/panel)

02.16. – 02.18. 2010

**STYL**

**International Fashion Fair**

Organizer: Trade Fairs Brno

Address: Vystaviste 1

647 00 Brno

Attn.: Gabriela Vargova

Phone: +420 541 152 951

Fax: +420 541 153 060

E-mail: [gvargova@bvv.cz](mailto:gvargova@bvv.cz)

<http://www.bvv.cz/styl-gb>

02.16. – 02.18. 2010

**KABO**

**International Fair of Footwear and Leatherware**

Organizer: Trade Fairs Brno

Address: Vystaviste 1

647 00 Brno

Attn.: Gabriela Vargova

Phone: +420 541 152 951

Fax: +420 541 153 060

E-mail: [gvargova@bvv.cz](mailto:gvargova@bvv.cz)

<http://www.bvv.cz/kabo-gb>

02.16. – 02.18. 2010

**S1**

**International Trade Fair for Outdoor and Winter Sports**

Organizer: Trade Fairs Brno

Address: Vystaviste 1

647 00 Brno

Attn.: Gabriela Vargova

Phone: +420 541 152 951

Fax: +420 541 153 060

E-mail: [gvargova@bvvcz](mailto:gvargova@bvvcz)  
<http://www.bvvcz/s1-gb>

03.02. – 03.05. 2010

### **SALIMA**

**International Food Fairs**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Vera Mensikova  
Phone: +420 541 152 806  
Fax: +420 541 153 067  
E-mail: [salima@bvvcz](mailto:salima@bvvcz)  
<http://www.bvvcz/salima-gb>

03.02. – 03.05. 2010

### **MBK**

**International Milling Industry,  
Bakery and Confectionery Fair**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Vera Mensikova  
Phone: +420 541 152 806  
Fax: +420 541 153 067  
E-mail: [vmensikova@bvvcz](mailto:vmensikova@bvvcz)  
<http://www.bvvcz/mbk-gb>

03.02. – 03.05. 2010

### **INTECO**

**International Fair of Equipment for  
Retail Trade, Hotels and Catering  
Facilities**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Vera Mensikova  
Phone: +420 541 152 806  
Fax: +420 541 153 067  
E-mail: [vmensikova@bvvcz](mailto:vmensikova@bvvcz)  
<http://www.bvvcz/inteco-gb>

03.02. – 03.05. 2010

### **VINEX**

**Salon international du vin**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Vera Mensikova  
Phone: +420 541 152 806  
Fax: +420 541 153 067  
E-mail: [gh@bvvcz](mailto:gh@bvvcz)  
<http://www.bvvcz/vinex-gb>

03.02. – 03.05. 2010

### **Embax**

**International Trade Fair of  
Packaging and Packaging  
Technologies**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Vera Mensikova  
Phone: +420 541 152 806  
Fax: +420 541 153 067

E-mail: [vmensikova@bvvcz](mailto:vmensikova@bvvcz)  
<http://www.bvvcz/embaxprint-gb>

03.10. – 03.14. 2010

### **MOTORCYCLE**

**14th international motorcycle and  
accessories trade-fair**  
Organizer: INCHEBA EXPO PRAHA  
Attn.: Vladimir Janous  
Phone: +420 220 103 475  
Fax: +420 233 376 444  
E-mail: [v.janous@incheba.cz](mailto:v.janous@incheba.cz)  
[motocykl@incheba.cz](mailto:motocykl@incheba.cz)  
[www.motocykl-praha.cz](http://www.motocykl-praha.cz)

03.10. – 03.14. 2010

### **MOTOSALON 2010**

**International Fair of Motorcycles,  
Motorcycle Accessories and Clothing**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Eva Nogolova  
Phone: +420 222 755 404  
Fax: +420 222 755 400  
GSM: +420 602 717 394  
E-mail: [enogolova@bvvcz](mailto:enogolova@bvvcz)  
<http://www.bvvcz/motosalon-gb>

03.11. – 03.14. 2010

### **PRODITE**

**International Fair of Children's  
Products**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Milon Mlcak  
Phone: +420 541 152 520  
Fax: +420 541 153 066  
E-mail: [mobitex@bvvcz](mailto:mobitex@bvvcz)  
[www.bvvcz/prodejniveletrhy-gb](http://www.bvvcz/prodejniveletrhy-gb)

03.21. – 03.25. 2010

### **TECHAGRO**

**International Fair of Agricultural  
Technology**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Jan Kubena  
Phone: +420 541 152 767  
Fax: +420 541 153 068  
E-mail: [jkubena@bvvcz](mailto:jkubena@bvvcz)  
<http://www.bvvcz/techagro-gb>

03.21. – 03.25. 2010

### **ANIMAL VETEX**

**International Veterinary Fair**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Jan Kubena  
Phone: +420 541 152 767  
Fax: +420 541 153 068

E-mail: [jkubena@bvvcz](mailto:jkubena@bvvcz)  
<http://www.bvvcz/vetex-gb>

03.21. – 03.25. 2010

### **SILVA REGINA**

**International Forestry and Hunting  
Fair**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Jan Kubena  
Phone: +420 541 152 767  
Fax: +420 541 153 068  
E-mail: [jkubena@bvvcz](mailto:jkubena@bvvcz)  
<http://www.bvvcz/silva-regina-gb>

03.21. – 03.28. 2010

### **FISHING**

**International Exhibition of Fishing  
Tackle**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Milon Mlcak  
Phone: +420 541 152 520  
Fax: +420 541 153 066  
E-mail: [rybareni@bvvcz](mailto:rybareni@bvvcz)  
<http://www.bvvcz/rybareni-gb>

03.21. – 03.28. 2010

### **World Exhibition of Game Management and Hunting Development**

Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Jan Kubena  
Phone: +420 541 152 767  
Fax: +420 541 153 068  
E-mail: [jkubena@bvvcz](mailto:jkubena@bvvcz)  
<http://www.bvvcz/silva-regina-gb>

03.23. – 03.25. 2010

### **REKLAMA, POLYGRAF**

**17th international fair of advertising  
services, marketing, media  
17h international fair of polygraphy,  
paper, packaging and packaging  
technology**  
Organizer: M.I.P. GROUP  
Attn.: Zdenek Varecka  
Monika Hrubalova  
Phone: +420 267 315 585-8  
Fax: +420 267 315 589  
E-mail: [hruhalova@mip.cz](mailto:hruhalova@mip.cz)  
[www.reklama-fair.cz](http://www.reklama-fair.cz)

03.27. – 03.28. 2010

### **MINERALS BRNO**

**International Sales Exhibition of  
Minerals, Fossils, Jewels and  
Natural Products**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno

Attn.: Veronika Kalibanova  
Phone: +420 541 152 714  
Fax: +420 541 152 542  
E-mail: [mineralybrno@bvvcz](mailto:mineralybrno@bvvcz)  
<http://www.bvv.cz/mineralybrno-gb>

03.30. – 04.01. 2010

**JOB DAYS 2010**  
**International fair of job opportunities**

Organizer: INCHEBA EXPO PRAHA  
Attn.: Markus Klos  
Phone: +420 225 330 230  
Phone: +420 736 592 503  
E-mail: [info@jobdays.cz](mailto:info@jobdays.cz)  
[www.jobdays.cz](http://www.jobdays.cz)

04.09. – 04.11. 2010

**BIOSTYL**  
**International trade-fair of healthy nutrition, ecology and healthy lifestyle**

Organizer: INCHEBA EXPO PRAHA  
Attn.: Ctirad Hemelik  
Phone: +420 220 103 555  
Fax: +420 220 103 505  
E-mail: [ctirad.hemelik@triumf.cz](mailto:ctirad.hemelik@triumf.cz)  
[esoterika@incheba.cz](mailto:esoterika@incheba.cz)  
[biostyl@incheba.cz](mailto:biostyl@incheba.cz)  
[www.veletrhesoterika.cz](http://www.veletrhesoterika.cz)  
[www.biostyl.cz](http://www.biostyl.cz)  
[www.veletrhecoworld.cz](http://www.veletrhecoworld.cz)

04.09. – 04.11. 2010

**ECOWORLD**  
**Ecology and sustainable development trade fair**

Organizer: INCHEBA EXPO PRAHA  
Attn.: Ctirad Hemelik  
Phone: +420 220 103 555  
Fax: +420 220 103 505  
E-mail: [ctirad.hemelik@triumf.cz](mailto:ctirad.hemelik@triumf.cz)  
[esoterika@incheba.cz](mailto:esoterika@incheba.cz)  
[biostyl@incheba.cz](mailto:biostyl@incheba.cz)  
[www.veletrhesoterika.cz](http://www.veletrhesoterika.cz)  
[www.biostyl.cz](http://www.biostyl.cz)  
[www.veletrhecoworld.cz](http://www.veletrhecoworld.cz)

04.09. – 04.11. 2010

**ESOTERIKA**  
**Trade-fair of esotherapy, spiritual science, healthy life style, alternative medicine and ecology**  
Organizer: INCHEBA EXPO PRAHA  
Attn.: Ctirad Hemelik

Phone: +420 220 103 555  
Fax: +420 220 103 505  
E-mail: [ctirad.hemelik@triumf.cz](mailto:ctirad.hemelik@triumf.cz)  
[esoterika@incheba.cz](mailto:esoterika@incheba.cz)  
[biostyl@incheba.cz](mailto:biostyl@incheba.cz)  
[www.veletrhesoterika.cz](http://www.veletrhesoterika.cz)  
[www.biostyl.cz](http://www.biostyl.cz)  
[www.veletrhecoworld.cz](http://www.veletrhecoworld.cz)

04.13. – 04.17. 2010

**IBF**

**International Building Fair**  
Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Jana Ostra  
Phone: +420 541 152 888  
Fax: +420 541 152 889  
E-mail: [jostra@bvvcz](mailto:jostra@bvvcz)  
<http://www.bvv.cz/ibf-gb>

04.13. – 04.17. 2010

**SHK BRNO**  
**International Trade Fair for Sanitation, Heating, Airconditioning and Building Automation**

Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Jana Ostra  
Phone: +420 541 152 888  
Fax: +420 541 152 889  
E-mail: [jostra@bvvcz](mailto:jostra@bvvcz)  
<http://www.bvv.cz/shk-gb>

04.13. – 04.17. 2010

**MOBITEX**  
**International Fair of Living**

Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: Milon Mlcak  
Phone: +420 541 152 520  
Fax: +420 541 153 066  
E-mail: [mobitex@bvvcz](mailto:mobitex@bvvcz)  
<http://www.bvv.cz/mobitex-gb>

04.15. – 04.16. 2010

**SVET ZABAVY**  
**18th international exhibition of entertainment industry**

Organizer: SVET ZABAVY  
Attn.: Olga Vaclavkova  
Phone: +420 224 933 349  
Fax: +420 224 933 915

E-mail: [info@svetzabavy.cz](mailto:info@svetzabavy.cz)  
[www.svetzabavy.cz](http://www.svetzabavy.cz)

04.20. – 04.22. 2010

**PRAGOMEDICA**  
**32nd international medical fair**

Organizer: INCHEBA EXPO PRAHA  
Attn.: Marcela Benesova  
Phone: +420 220 103 491  
Fax: +420 220 103 492  
E-mail: [m.benesova@incheba.cz](mailto:m.benesova@incheba.cz)  
[pragomedica@incheba.cz](mailto:pragomedica@incheba.cz)  
[www.incheba.cz/pragomedica](http://www.incheba.cz/pragomedica)

04.20. – 04.22. 2010

**NON-HANDICAP**  
**14th specialized exhibition for the handicapped people**

Organizer: INCHEBA EXPO PRAHA  
Attn.: Pavla Bubenikova  
Phone: +420 220 103 304  
Fax: +420 220 103 492  
E-mail: [p.bubenikova@incheba.cz](mailto:p.bubenikova@incheba.cz)  
[non-handicap@incheba.cz](mailto:non-handicap@incheba.cz)  
[www.incheba.cz/non-handicap](http://www.incheba.cz/non-handicap)

04.24. – 04.24. 2010

**MOTORTECHNA BRNO**  
**Exchange of oldtimers, spare parts and documentation, vintage cars exhibition**

Organizer: Trade Fairs Brno  
Address: Vystaviste 1  
647 00 Brno  
Attn.: [lubomir.slavicek@tiscali.cz](mailto:lubomir.slavicek@tiscali.cz)  
Phone: +420 736 210 200  
<http://www.motortechna.cz>

04.27. – 04.29. 2010

**WINE & SPIRITS**  
**13th international exhibition of beverages for gastronomy**

Organizer: VEGO PRAG  
Attn.: Frantisek Vesely  
Phone: +420 222 580 040  
Fax: +420 222 584 589  
E-mail: [vegoprag@volny.cz](mailto:vegoprag@volny.cz)  
[www.vegoprag.cz](http://www.vegoprag.cz)

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**CZECH COMMERCIAL OFFICES IN THE UNITED STATES**

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**Czech Embassy in Washington, D.C.:** Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Ohio, Oklahoma, South Carolina, Texas, Tennessee, Virginia, West Virginia.  
Phone: 202.274.9104, Fax: 202.244.2147  
Contact: Mr. Josef Dvoracek  
Assistant: Mrs. Andrea Krejci, [eco\\_washington@embassy.mzv.cz](mailto:eco_washington@embassy.mzv.cz)

**Consulate General in Chicago:** Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, South Dakota a Wisconsin.  
Phone: 312.861.1037, Fax: 312.861.1944  
Contact: Mr. Frantisek Gal, [chicago@embassy.mzv.cz](mailto:chicago@embassy.mzv.cz)

**Consulate General in Los Angeles:** Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming.  
Phone: 310.473.0889 x.229, Fax: 310.473.9813  
Contact: Mr. Petr Darmovzal, losangeles@embassy.mzv.cz

**Consulate General in New York:** Connecticut, Delaware, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont.  
Phone: 646.981.4061, Fax: 212.717.5064  
Contact: Mr. Tomas Hart, commerce\_newyork@mzv.cz

**Czech Center New York**  
Phone: 646.422.3399, Fax: 646 422-3383  
321 East 73rd Street, New York, NY 10021  
Director: Mr. Marcel Sauer  
Contact: info@czechcenter.com

**Czech Tourism**  
1109 Madison Avenue, NY, NY 10028  
Phone: 212.288.0830, ext. 105, Fax: 212.288.0971  
Contact: Michaela Palkova-Claudino, palkova@czechtourism.com  
Explore: www.czechtourism.com  
Book your trip: www.traveldeals.czechtourism.com

**CzechTrade**  
Chicago Office  
Phone: 312.644.1790, Fax: 312.527.5544  
Contact: Mr. Pavel Lacina, chicago@czechtrade.cz

**The Czech Trade Promotion Agency/CzechTrade** was established by the Ministry of Industry and Trade of the Czech Republic in May 1997. CzechTrade's main objective is to promote international trade and cooperation between Czech and foreign companies. CzechTrade's professional information, assistance and consulting services accompany Czech exporters to foreign markets. The agency is a contact partner for firms entering the Czech market, seeking interesting and reliable business partners and suppliers.

**CzechInvest**  
**CzechInvest** was established in 1992 by the Ministry of Industry and Trade and is the investment and business development agency of the Czech Republic whose services and development programs contribute to attracting foreign investment and to developing Czech companies. CzechInvest provides the following services free-of-charge: Comprehensive services for investors - full information assistance, handling of investment incentives, business property identification, location of Czech suppliers, aftercare services; Business infrastructure development; Access to structural funds.

**Chicago Office**  
Phone: 312.245.0180, Fax: 312.245.0183  
Contact: Mr. Bohuslav Frelich, chicago@czechinvest.org  
**West Coast Operations Office** in Sunnyvale, California  
Phone: 408.524.1690  
Contact: Lenka Kucerova, lenka.kucerova@czechinvest.org

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## BUSINESS AND TRADE WEBSITES

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|                     |  |               |  |
|---------------------|--|---------------|--|
| General Information | <a href="http://www.czech.cz">www.czech.cz</a>           | CzechInvest   | <a href="http://www.czechinvest.org">www.czechinvest.org</a>         |
| Czech Supplier      | <a href="http://www.supplier.cz">www.supplier.cz</a>     | Tradeshows    | <a href="http://www.veletrhyavystavy.cz">www.veletrhyavystavy.cz</a> |
| CzechTrade          | <a href="http://www.czechtrade.cz">www.czechtrade.cz</a> | Czech Embassy | <a href="http://www.mzv.cz/washington">www.mzv.cz/washington</a>     |

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## SUBSCRIPTION INFORMATION

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