Profiles of the Czech Companies

ADAMEK CONSULTANT CZECH REPUBLIC, s.r.o.

<u>Business Line:</u> Czech translations, Interpretation, Job agency (mechanical industry), natural stone (granite imports), visa assistance in India and Czechia.

<u>Profile</u>: With our establishments in New Delhi and Prague we provide the easy and time saving solutions, thus our mission of making an easier approach to the Czech Republic for the people of India, Bangladesh, Nepal, Bhutan and Sri Lanka With our highly experienced team and associates in Czechia, we provide support services in translations and interpretation services from Hindi, English, Bengali to Czech Language and assist in all types of Visa processes, newly we assist the job-seekers in searching a job in Czechia and Czech employers looking for new recruitments with Consultancy and information activities in the field of employment. Nevertheless also employing persons for the purpose of carrying out of their work for our contractual partners.

<u>Seeking for cooperation:</u> Looking for manpower agencies to provide welders, CNC operators and people fit for other posts in mechanical industries. We are also looking for suppliers of Granite slabs, blocks & monuments.

Represented by: Mr. Vijay Bakshi

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AMSP ČR - Association of Small and Medium-sized Enterprises and Crafts of the Czech Republic

AMSP ČR (NNO) provides an open, apolitical platform for small and medium-sized enterprises, self-employed persons and their organisations across the Czech Republic. The Association provides 260.000 members with information regarding subsidy offers, banking products, education, support of export, research and innovation, European Union, statistics, legislation etc. It comments on proposals of the government, ministries, or other authorities.

AMSP ČR has therefore decided to build the first private incubator for our businesses in Bangalore. This follows on the successful MeoHub project, which we put together two years ago with Meopta for our companies in New York (in the present in Florida). The Czech business incubator in India was launched on the occasion of the Czech business mission to India, which AMSP ČR organised in 2017 and where representatives of companies negotiated a number of orders with Indian partners.

The new project - Czech Industrial Cluster (CIC) is located in Jalahalli, right next to Peenya, which is the largest production hub in South Asia. AMSP ČR has organised the project with the support of an Indian partner, Pushpak, CzechTrade, Ministry of Industry and Trade of the

Czech Republic, CzechInvest, Czech Development Agency, Technology Agency of the Czech Republic, Ministry of Foreign Affairs of the Czech Republic, Tým Česko (The Czech team), Indian Institute of Management Bangalore, Dayananda Sagar Institutions, Government of Karnataka, National Small Industries Corporation, Peenya Industries Association, University of Economics Prague, Technical University of Liberec, University of Finance and Administration and the Czech company LIKO-S.

Represented by: Ms. Eva Svobodová

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BEZNOSKA, s.r.o.

Business Line: Orthopaedic implants and instruments.

<u>Profile</u>: BEZNOSKA is a classical Czech family company that has been operating without a single share of foreign capital for all of the 40 years of its existence. During these past 40 years we have been successfully fulfilling requirements in the field of world orthopaedics. Nowadays BEZNOSKA has high quality products, that compete with world finest. BEZNOSKA is also dedicating huge amount of its time and resources for research and development of new range of products. However the main goal of company is still bringing joy of movement back into people's lives.

CUSTOMIZED IMPLANTS - A separate line of our production is targeted to custom-made replacements. This is a highly specialized area of activity requiring application of CT/MRI. The implants thus made are designated for patients with extreme damage (congenital, tumorous etc.) of a joint, where customized implants are the only chance how to solve the patient's problem. The whole procedure - from preparation through manufacture to surgery performance itself - is realized in a tight collaboration with designers and attending physicians.

<u>Seeking for cooperation</u>: We look for distributors or agents, joint-venture partners, production co-operation.

Represented by: Mr. Petr Milata E-mail: petr.milata.jr@beznoska.cz

Web: www.beznoska.com

ČEB - Czech Export Bank

<u>Business Line</u>: Export finance.

<u>Profile</u>: ČEB focuses on financial services related to exports. ČEB has many years of experience in financing major export transactions of Czech exporters, as well as financing export contracts for smaller units or partial deliveries. Currently, it is foreign buyers - Czech exporters' partners - to whom most ČEB's products are being disbursed, and for whom Czech goods and services are becoming attractive, not only due to their quality and reasonable prices. All ČEB's activities are in full compliance with the rules of WTO (World Trade Organisation), the relevant recommendations of OECD (Organisation for Economic Cooperation and Development) and EU directives.

<u>Seeking for cooperation</u>: We are looking for projects related to export of Czech companies to India.

Represented by: Mr. Petr Križan E-mail: petr.krizan@ceb.cz

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Czech Brewmaster, s. r. o.

<u>Business Line</u>: Brewery equipment, brewery raw material, brewmaster outsourcing, and consulting for breweries and malting houses.

<u>Profile:</u> We have been providing technology consulting services for large and medium-sized breweries and, recently, for minibreweries, as well. Our brewers have worked in over fifty breweries. Since 2007, we have been setting up breweries; small ones ourselves, larger ones in cooperation with our partners. Czech Brewmasters cooperate with other companies and specialists in the brewing industry and related fields (equipment manufacturers, raw material suppliers, hotel/restaurant/catering and gastronomy specialists), therefore, we are capable of responding to any of our clients' requirements. We have expanded to meet our customers' needs, such as sourcing malt, hops, used equipment and remanufactured kegs. We have also trained our customers' brewmasters at minibreweries.

We are brewmasters and operate our own breweries. That is our advantage. We have experience with difficulties that our clients encounter, and we know how to eliminate them.

<u>Cooperation:</u> We are seeking to cooperate with customers, distributors or agents. We offer brewery equipment, brewery raw material, brewmaster outsourcing, and consulting for breweries and malting houses.

Represented by: Mr. Jindřich Chejn, Ms. Svitlana Chejnová

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Web: www.czechbrewmasters.com

CzechInvest

Business Line: Consulting services.

Profile:

CzechInvest is the Investment and Business Development Agency of the Czech Republic assisting foreign companies in establishing and doing business in the Czech Republic by providing them with comprehensive project implementation services package encompassing:

- business intelligence,
- identifying suitable business properties and industrial zones,
- identifying suitable suppliers as well as R&D partners,
- tailoring fact-finding visits to the Czech Republic,
- aftercare services for already established companies in the Czech Republic,
- consulting on financial support for investment projects.

All of CzechInvest's services are free-of-charge.

<u>Seeking for cooperation</u>: We look for companies considering expanding business activities to Europe.

Represented by: Mr. Petr Heczko E-mail: petr.heczko@czechinvest.org

Web: www.czechinvest.org

EBAS, spol. s r.o.

Business Line: Mouldings parts, welded parts production.

<u>Profile</u>: We are a family company based in Benešov u Prahy. From the year 1992, EBAS is concentrating on moulding and welding of metals. EBAS manufactures a wide range of mouldings, extracts and stainless weldments, zinc metal plates, steel and brass. Price calculations are dealt with within 3-5 working days after receiving drawings. Due to our flexible production machines, we manufacture a series of products from a couple of hundreds to a couple of million. We produce a wide range of stampings, weldments, and extracts made of stainless steel, tin, steel and brass. We provide complete supply of parts and recommend shape, deliver prototypes, develop technology and arrange delivery of parts.

<u>Seeking for cooperation</u>: We offer mouldings parts, welded parts of smaller size from 0.1 kg to 2 kg, in series from 5.000 to 500.000 pieces per year. We look for customers and suppliers. We are interested in co-operation in area of springs, steel, stainless steel and aluminium including surface finishing.

Represented by: Mr. Antonín Sahula

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Web: www.ebas.cz

ECOPOD ENTERPRISE ECOLOGY

<u>Business Line</u>: Water management projects, environmental advisory.

Profile:

Participation and partnership on water management projects:

- Comprehensive environmental consulting
- Consultancy in the field environment
- Monitoring of current legislation, the interpretation of laws, regulations register for the full range of company activities
- Processing of applications and notification of changes to the competent state authorities in all areas of environmental law
- Keeping ongoing records and processing reports on production and waste management
- Preparation of documents under the law on the prevention of major accidents
- Monitoring the implementation of decisions of water management authorities
- Development and updating emergency plans
- Feasibility study
- Exercise regularly inspection activities in the field of corporate ecology
- Communication with state authorities, preparing for inspection
- Flood plans for municipalities and property owners
- Subsidies
- Training and lectures for corporate businesses, legal persons, family businesses

<u>Seeking for cooperation</u>: We look for customers, joint-venture partners, production cooperation, possibilities to work with organisations submitting water management projects and with providers of complex environment services. We would like to offer participation and partnership on water management projects and comprehensive environmental consulting.

Represented by: Ms. Jana Michálková, Mr. Pavel Suchý

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Web: www.ekopod.cz

EGAP - Export Guarantee and Insurance Corporation

<u>Business Line</u>: Export Credit and Investment Insurance with State Support.

<u>Profile</u>: EGAP is a credit insurance corporation insuring export credits connected with exports of goods and services from the Czech Republic against political and commercial risks uninsurable by commercial insurance and also Czech investments abroad.

EGAP insures in particular bank loans due in over 2 years, foreign investments and bank guarantees, intended to finance export of machinery, technological systems, investment projects, transport, constructions, power generating facilities etc. from the Czech Republic. EGAP is one of basic institutions of the government policy to support the Czech export and investments.

<u>Seeking for cooperation</u>: with customers – Czech investors and exporters to India. EGAP offers insurance for Czech companies intending to export or to invest in India.

Represented by: Mr. Michal Pravda

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IPSOS s. r. o.

Business Line: Consulting, market and media research.

<u>Profile</u>: At Ipsos we are passionately curious about people, markets, brands and society. We deliver information and analysis that makes our complex world easier and faster to navigate and inspires our clients to make smarter decisions.

Portfolio of our services:

- Market and media research
- Consulting
- Training
- SW Development
- Project and implementation management

<u>Seeking for cooperation</u>: to understand the local market and customers, implement products, forecast sales, develop applications, set sales process, train employees etc. IPSOS is searching for new customers.

Represented by: Mr. Arnošt Janeček E-mail: <u>Arnost.janecek@ispos.com</u>

Web: www.ipsos.cz

LIKO-S, a.s.

Business Line: Building construction, welding and machining of stainless steel.

<u>Profile</u>: LIKO-S is a family owned and operated company founded in 1992. It is divided into 3 independent business divisions. Division Interiors has in the past installed over 200 000 square meters of interior glass partitions and mobile walls. The metal production division produces demanding welded and machined parts from stainless steel for various industries. Our third division Energy deals with construction of environment-friendly office, warehouse and production buildings. LIKO-S operates in Slovakia, Hungary and India via our own branches and we have extensive export activities in most parts of Europe. We have also delivered projects to USA, MENA region, or Kazakhstan.

<u>Seeking for cooperation</u>: with dealers and partners to offer our glass partition and mobile wall systems— fit-out companies, installation companies, architects, interior designer, construction companies, as well as with welding companies able to work on demanding projects with stainless steel.

<u>Czech Industrial Cluster (CIC)</u>: LIKO-S promotes establishing of the CIC, which is an independent building concentrating multiple Czech companies at one place. The companies are leasing manufacturing, storage and office areas as per their needs. We are searching for an Indian real-estate developer who would become a partner in this project.

Represented by: Mr. Libor Musil, Mr. Jan Musil, Mr. Ivan Kupilík

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Retailys.com, s.r.o.

<u>Business Line</u>: E-commerce, consultancy, EU – ASIA business expansion.

<u>Profile</u>: Retailys.com® is the first Czech e-commerce solution from the new generation of e-commerce omnichannel systems. Our clients can administrate almost unlimited number of different e-shops and websites in various languages, currencies and fitting to local specifics, from one administration environment. Cross-border sale using multiple online sales channels is inevitable and logical step for Czech e-commerce retailers in order to increase their sales. We try to teach them how to profit from advantages of omnichannel tools and organize omnichannel sales strategies courses for our clients. With offices in London, Prague and Singapore, we focus not only on EU/USA markets, but also APAC region.

<u>Seeking for cooperation</u>: We look for customers, suppliers, distributors or agents as well as joint-venture partners. We would like to offer cloud omnichannel solution Retailys.com for selling products across countries and continents via advanced international e-shops, global marketplaces (such as Amazon or eBay) and social networks. Currently, we are also looking for new partnerships in Europe and Asia with e-commerce / IT / marketing agencies who are willing to help their customers expand their online businesses globally. We are also looking for contacts from Indian marketplaces and big e-commerce companies for listing products

from our costumers and, on the other hand, we are also able to help to Indian retail companies to expand on European marketplaces.

Represented by: Mr. Petr Heller E-mail: heller@retailys.com
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SC&C partner, spol. s r. o.

Business Line: Consulting and education (Strategy, innovation and productivity).

<u>Profile:</u> The beginnings of our company date back to 1997. First, we offered our clients statistical data analysis in the areas of quality, productivity, marketing, sociological and psychological research. When the founder, Vilem Patloka, met with Martin O'Malley, who was at that time one of the first, in the Czech Republic to hold the title of Master Black Belt, we have included into our services the Lean Six Sigma and Lean Design methodologies. Since 2008 we focus also on innovation and strengthening a team of experts focusing on the management and support of development and production activities in international and indigenous companies.

<u>Seeking for cooperation:</u> with consulting companies for transfer/sharing of the knowledge (Strategy, Productivity, Innovation) and clients. We offer 21 years of experience and knowhow in the field of business strategy, innovation, productivity, new product/process development, quality, Lean Six Sigma and data analysis. We offer know-how in English with extensive materials, training-the-trainers, coaching and mentoring. We have a tried and tested customized approach for adding value to small & medium-sized businesses as well as large companies. We would be delighted to partner with a company looking to extended their services locally or are considering expanding into Central and Eastern Europe.

Represented by: Mr. Vilém Patloka E-mail: vilem.patloka@scacp.cz

Web: www.scacp.cz

SOLAR KIT

Business Line: Development, design, construction of photovoltaic power plant mounting structures.

<u>Profile</u>: SOLAR KIT India is specializing in manufacturing of advanced and innovative solar mounting structures.

Our designed & manufactured Solar Mounting Structures consists of:

- Ballasted type Structures damage free and easy install rooftop solar systems,
- Metal Roof for various types of metal rooftops.

With our Europe HQ we are experienced in the development, design, construction and operation of photovoltaic power plants since 1990.

<u>Seeking for cooperation</u>: We look for customers, suppliers, agents, distributors and production cooperation.

Represented by: Mr. Krisztian Farkas

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Web: www.solar-kit.in

STROS ESQUIRE ELEVATORS & HOISTS Pvt. Ltd.

Business Line: Production of construction hoists.

<u>Profile</u>: STROS ESQUIRE ELEVATORS & HOISTS is a reliable partner for construction, infrastructure and industrial projects including special branches supplied by STROS CZ – space, marine and offshore industry:

- Construction Hoists 2 10 Ton capacity for high-rise buildings up to 350 meters and bridges (Infrastructure projects),
- Industrial Elevators for maintenance and operation of power stations, refineries, cement plants etc.,
- Special Elevators (references: Royal Canadian Navy, United States NASA, Marine & Offshore renewable and offshore energy industry etc.).

Seeking for cooperation: We search for new customers.

Represented by: Mr. Jan Rott E-mail: <u>jan@stros-esquire.com</u> Web: www.stros-esquire.com

SULKO, s. r.o

Business line: Manufacturing and installment of windows and doors

<u>Profile:</u> SULKO has been specializing in manufacturing and installment of windows and doors since 1993. Since then, we have gained thousands of new clients both in the Czech Republic and abroad. SULKO is a Czech family-owned company with traditional values while simultaneously striving for top quality technological innovation of our products. We offer a comprehensive system of windows for family houses, apartments as well as office buildings in the Czech Republic, Germany, Belgium, and Switzerland.

<u>Seeking for cooperation:</u> We look for customers, suppliers, distributors or agents. We offer a system solution of windows and doors for buildings with higher demand for energetic efficiency, sound isolation, and overall life comfort.

Represented by: Mr. Libor Suchánek

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Web: www.sulko.cz

S.V.I.S. Trade, a.s.

<u>Business Line</u>: Production, wholesale and retail of iron and brass pipe fittings and welding fittings.

<u>Profile</u>: The company cooperates directly with manufacturers of cast iron and steel fittings and participates on their production at the stage of preparation of technical documentation, technological procedures, output checks and packaging. The company's staff consists of experts and specialists in the area of pipe fittings. S.V.I.S Trade exports fittings made of various material including tempered cast iron. It became largest importer of these products to the Czech Republic. With regular and increasing imports, the company gains larger market share and more stability on the domestic market. The company expands business activities and reaches out to other European countries through subsidiaries in: Switzerland, Italy, Poland, Romania, Slovenia, Hungary and Croatia.

<u>Seeking for cooperation</u>: We look for suppliers, distributors or agents and for production cooperation.

Represented by: Josef Sušeň E-mail: svis@svistrade.cz Web: www.svistrade.com

TECO, a.s.

<u>Business Line</u>: Development and manufacturing of control systems for Industry Automation, Building Automation, Home Automation, Machines Control, Traffic Automation, OEM.

<u>Profile</u>: Teco a.s. (join-stock company) as a Czech company offers you 40 years' experience with development and production of control systems for machines, processes, buildings and transport. Our control systems have been reliably working in more than 30 countries worldwide. Due to our constant

development in accordance with the newest technologies our products allow effective control and automation at the highest level. We are one of leading Czech producers of PLC control systems (Programmable Logic Controller). We develop, manufacture and test systems according to international standard

IEC EN 61131. We guarantee long-term lifetime of our products, compatibility

of control systems and full technical support. We manufacture spare parts for each system at least 10 years after finishing manufacturing of each control system generation.

<u>Seeking for cooperation</u>: We look for customers, distributors or agents for control systems for Industry Automation, Building Automation, Home Automation, Machines Control and Traffic Automation.

Represented by: Mr. Petr Ovčáček

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Technical University of Liberec

Business Line: Research Organization.

<u>Profile</u>: Top-level results in research and science, excellence in teaching and interdisciplinary collaboration have stood for the Technical University of Liberec since 1953. Around 7000 students study at seven faculties and one specialized institute.

In the field of technology transfer, the Technical University of Liberec has a tradition of research in close cooperation especially with the textile and automotive industries. This has guaranteed excellent placements to graduates. Furthermore, the University is involved in more than 100 research projects worth almost USD 3 million and in contract research.

While connected globally, the University understands its responsibility as an institution uniquely located in Central Europe and engages in cross-border projects.

Seeking for cooperation: We look for project partners.

Represented by: Mr. Michal Petrů

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UNICUT, s. r. o.

<u>Business Line</u>: Solid carbide end mills, drills, special tools in solid carbide.

<u>Profile</u>: UniCut tools are the result of gradual development and improvements, often on the basis of customers' requirements. Life itself is the best teacher and our development process matches this motto: customers' workpieces predetermine future final shapes of tools and their dimensions - different machined materials require their geometries - use of sintered carbide as an original material has its limits given by strength, elasticity as well as price. Our standard catalogue is periodically updated and extended. It currently contains 43 time-

tested types of milling and drilling tools. A prevailing majority of our customers is forced to respond to demanding requirements of mostly foreign clients on their production of engineering components. In these cases, we consider the joint design of tools with the customer in order to achieve maximum economy and productivity to be our primary task. As there is an endless number of variations, we as the manufacturers of tools also obtain valuable experience in this way.

<u>Seeking for cooperation</u>: We look for distributors or agents of solid carbide end mills, drills, special tools in solid carbide. We offer milling technology consulting as well.

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