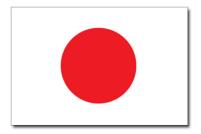


Business Opportunities for Czech Companies on Japanese Market



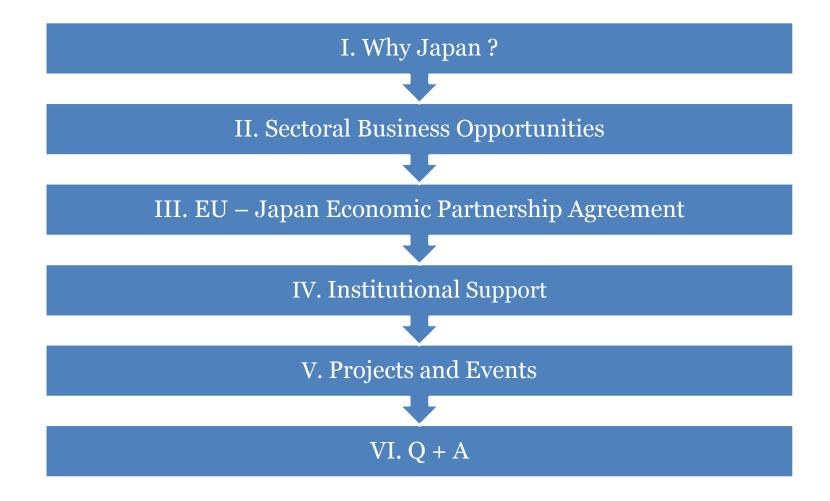
Stanislav Beneš

Commercial Counsellor

MFA Prague, 17th April 2018

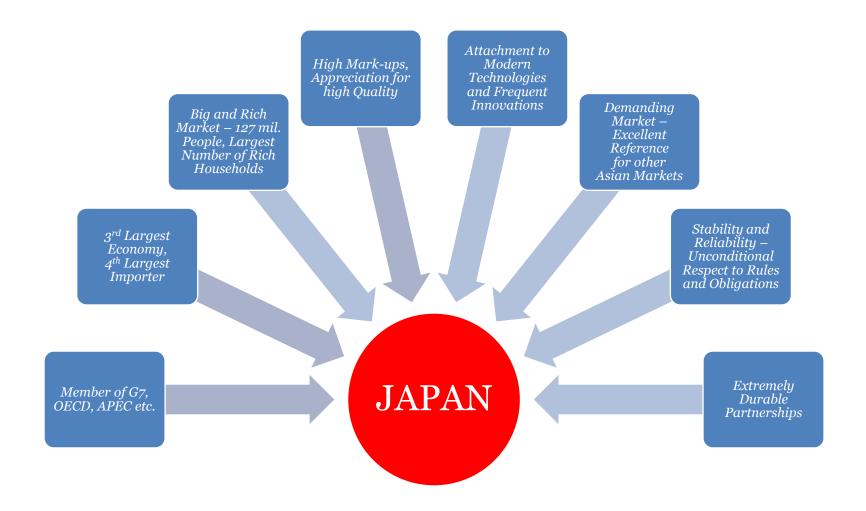


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I. Why Japan?





I. Japan and the Czech Republic

Traditional
Partner
in East Asia,
Similar
Democratic
Values

Important
Investor,
mainly in High
Value-added
Industries
(Automotive,
Electronics)

Long-term Relations in Many Areas:

- •Culture
- •Architecture
- •Business
- •Sport
- •Tourism

Mutual Trust – Very Important!







II. Sectoral Business Opportunities



Agri-food

- · Beer & Wine
- Dairy Products
- Processed Meat Products
- · Cereals, Chocolate



Energy

- Small & Medium-sized Hydro Powerplants
- Renewable Energy Projects
- · Hydrogen Technologies



Hi-Tech Sectors

- Nanotech
- · Biotech and Life Sciences
- Optics and Photonics
- Research & Development



ICT

- Cyber Security
- · Network Monitoring
- Translation Programs
- Computer Games



Industry 4.0, Robotics and Automation

- Smart Factories
- "Robot Revolution"
- Internet of Things
- Society 5.0



Medical Devices

- Aging Population
- Long Life Expectancy
- Diagnostics
- Hospital and Home Care Equipment



III. Economic Partnership Agreement

EU and Japan - Almost 30% of World GDP, Approximately 37% of World Trade

Potential of 32.7% Increase in EU Exports to Japan and 23.5% Increase of Japanese Exports to the EU

Immediately after Entering into Force - Removal of Customs Duties on 90% Exports from the EU, and later on almost 97% (Industrial Products - 100%)

New Opportunities in Agri-food (now Average JP Tariff of 16,5%) – Lower or Zero Tariffs on Meat, Wine, Dairy, Processed Food etc.

Opening of Services Markets, in particular Financial Services, E-commerce, Telecommunications and Transport

Removal of Number of Regulatory Barriers - Cars, Textiles, Chemicals, Electrical Machinery, Food Safety, Processed Food, Medical Devices, Pharmaceuticals

Protection of Geographical Indications (GI's)



IV. Institutional Support

- ✓ Czech Government Institutions Czech Embassy, CzechInvest, CzechTourism, Czech Centre
- ✓ CCCIJ Czech Chamber of Commerce and Industry in Japan
- ✓ EU Japan Centre for Industrial Cooperation
- ✓ JETRO (Prague & Tokyo)

















IV. Economic Diplomacy

- > Trade Shows and Exhibitions (Nanotech, FOODEX, Japan Aerospace, JATA, Bio Japan, Japan IT Week)
- Matchmaking Seminars
- Business Missions
- Individual Company Presentations



 Czech Festivals (multi-layered – business, culture and tourism - cooperation with CzechTourism Japan and Czech Centre Tokyo)



V. Economic Diplomacy Projects





Czech Defense Technology Day

チェコ防衛技術デー

3rd October, 2017







Czech ICT Seminar 2017 チェコICTセミナー2017



9th May, 2017









V. Year of Czech Business in Japan























Flowmon

Driving Network Visibility

www.yearofczechbusiness.jp



VI. Questions?



Thank you for your Attention. どうもありがとうございます。

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