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# Proexportní podpora podnikatelským subjektům ze strany Krajské hospodářské komory Moravskoslezského kraje

Ostrava 28.2.2017

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KRAJSKÁ HOSPODÁŘSKÁ KOMORA  
MORAVSKOSLEZSKÉHO KRAJE



# Krajská hospodářská komora Moravskoslezského kraje



Komora slouží k podpoře podnikatelských aktivit, k prosazování a ochraně zájmů svých členů.

## Poskytuje zejména následující služby:

- Poradenské a konzultační služby
- Podpora zahraniční spolupráce firem
- Vzdělávací činnost
- Informační servis profesního vzdělávání
- Služby pro veřejnost (exportní služby, CzechPoint, Mýto)
- Navazuje a rozvíjí styky s komorami a odbornými institucemi

# Sít' Enterprise Europe Network



Největší světová síť na podporu podnikání pro malé a střední firmy:

- více než 60 zemí světa
- více než 600 organizací
- více než 3000 lokálních expertů

Poslání sítě:

Pomoc malým a středním firmám v mezinárodní spolupráci a inovacích.

## Hlavní služby:

- Poradenství pro vstup na zahraniční trhy
- Vyhledávání zahraničních obchodních technologických a výzkumných partnerů
- Podpora komercializace inovačních nápadů

# Poradenství pro vstup na ruský trh

## **Zastoupení EEN v Rusku:**

1. Russian Agency for Small and Medium Enterprises Support

<http://www.euroinfocenter.ru/>



2. Foundation for Assistance to Small Innovative Enterprises

<http://www.fasie.ru/>



# Vyhledávání nabídek a poptávek

<http://www.khkmsk-registrace.cz/inzeraty.html>

<http://een.ec.europa.eu/>

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## Partnering Opportunities

Search:   Any word  All words Compact View

<b>Profile type(s):</b> <input type="checkbox"/> Business Offer <input type="checkbox"/> Business Request <input type="checkbox"/> Research & Development <b>Request</b> <input type="checkbox"/> Technology Offer <input type="checkbox"/> Technology Request	<b>Profile country of origin:</b> Albania, Republic of Armenia Austria Belgium Bosnia and Herzegovina Brazil, Federative Republic of Bulgaria Canada Chile China	<b>Client requested:</b> Albania, Republic of Armenia Austria Belgium Bosnia and Herzegovina Brazil, Federative Republic of Bulgaria Canada Chile China
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# Vyhledávání nabídek a poptávek

Title of Profile	Country	Type	Publish Date
Russian producer of equipment for the physical rehabilitation, is looking for partners for cooperation under commercial...	Russia	Bus. Offer	2017-02-22
A Russian producer of logs, crossbow blocks is looking for partners to conclude distribution services agreement.	Russia	Bus. Offer	2016-02-04
A Russian company is specializing in manufacturing of sawn timber, wooden mouldings is looking for buyers and companies...	Russia	Bus. Offer	2016-01-28
A Russian producer of confectionary is looking for partners under a distribution services agreement.	Russia	Bus. Offer	2016-01-29
Russian producer of optical instruments for use in science and industry is looking for customers.	Russia	Bus. Offer	2017-02-13
A Russian engineering company is looking for manufacturers of utility system materials in EU countries to conclude...	Russia	Bus. Request	2016-01-28
Russian manufacturer of self-adhesive materials is looking for agents and distributors	Russia	Bus. Offer	2017-02-01
The technology of water purification by the method of recrystallization for various industries	Russia	Tech. Offer	2016-02-15
Russian manufacturer of reagents for immunoassay is looking for distributors	Russia	Bus. Offer	2017-02-20
Manufacture of lamps for houses and public buildings, lamps for outdoor and street lighting is offering its products to...	Russia	Bus. Offer	2015-08-14
A Russian company is specializing in production of natural cosmetics is looking for distributors in EU.	Russia	Bus. Offer	2016-02-04
A Russian producer of wide range of materials for outside/inside finishing is looking for distributors.	Russia	Bus. Offer	2016-02-02
Russian producer of lightweight metal-composite high-pressure cylinders is looking for distributors	Russia	Bus. Offer	2017-01-30



# Vyhledávání nabídek a poptávek

## Details

Title:	Russian producer of equipment for the physical rehabilitation, is looking for partners for cooperation under commercial agency agreement or distribution services agreement.
POD Reference:	BORU20161102003
Summary:	Russian company specializes in production equipment for the physical rehabilitation of people with cerebral palsy and for people who need the post-traumatic recovery is looking for partners in Belarus, Estonia, Latvia, Lithuania for the cooperation under commercial agency agreement or distribution services agreement.
Description:	Russian company from Novosibirsk produces rehabilitation exercise bike for people with disorders of the musculoskeletal system as cerebral palsy, post-stroke condition, traumatic brain injury, and other neurological diseases; for people who use amputation leg. The company is very young, it was founded in 2014, however, it has many achievements: regional award as the best small enterprise (2015) and international awards as a participant of different medical exhibitions. Main products: rehabilitation exercise bike for children, teens and adults with cerebral palsy, walkers, which may be easily converted into snowmobiles, wheelchair or chair. All products have its original shipping carton and operating instructions in English. The company does not use outsourcing production services and can produce about 1500 training devices with different modification per year. It has a design office with specialists who work on construction. 80% of product's components are made by the company's own production forces. The other components company buys from partners or in specialized stores. All company's products are guaranteed for 10 years and have medical registration certificate valid on the territory of the Russian Federation. The company is interested in expanding markets and seeking partners in Belarus, Estonia, Latvia and Lithuania. Potential partners may be: 1. Medical centers, medical equipment stores for commercial agency agreement. 2. Wholesalers, distributors of medical equipment for distribution services agreement. Under the commercial agency agreement the Russian company will develop and supply finished product, and the partner will enter into agreements on distribution and represent the interests of the company in foreign markets. As the result of agreement, the company will expand the geography of sales, and the partner will receive a new socially significant product to deliver on the market. In the framework of the distribution services agreement the Russian company will

## Keywords

Technology Keywords:	06001020 Physiotherapy, Orthopaedic Technology
Market Keywords:	05004006 Surgical instrumentation and equipment
NACE Keywords:	C.32.9.9 Other manufacturing n.e.c.

## Partner Sought

Type and Role of Partner Sought:	Type of partner: SMEs. Field of activity: medical equipment trade, medicine, orthopedics, post traumatic rehabilitation. In the framework of the commercial agency agreement the partner will enter into agreements on distribution and represent the interests of the company in foreign markets. In the framework of the distribution services agreement the partner will obtain the equipment for further distribution.
Type and Size of Partner Sought:	251-500 SME <10 SME 11-50 SME 51-250
Type of Partnership Considered:	Commercial agency agreement Distribution services agreement

## Client

Type and Size of Client:	Industry SME <= 10
Year Established:	2014
Turnover (euro):	<1M
Already Engaged in Trans-National Cooperation:	Yes



# Akce EEN Rusko

**29-30 июня 2017г., г. Москва**  
**29-30 June 2017, Moscow**

Здание Правительства Москвы - ул. Новый Арбат 36/9  
Premises of the Moscow Government - Novy Arbat Street 36/9



## 10. výroční B2B Forum „Rusko-Evropa: Spolupráce bez hranic“

- 3 kulaté stoly
- dvoustranná jednání
- registrace a účast zdarma

[www.regionomica-moscow.ru](http://www.regionomica-moscow.ru)



# Akce EEN

Exkluzivní dvoustranná jednání firem při mezinárodním průmyslovém veletrhu HANNOVER MESSE 2017

<http://www.b2fair.com/hannovermesse2017>

**Datum konání:** 24. – 28. 4. 2017

**Místo konání:** Hannover, Německo Global Business & Markets (Hall 3) - mezinárodní veletrh průmyslu a technologií HANNOVER MESSE 2017.

**Poplatky:**

Při registraci do 24. 2. 2017: účast na dvoustranných jednáních zdarma! V případě zrušení účasti bude účtován storno poplatek ve výši 150 EUR.



# EEN poradenství k ochraně duševního vlastnictví:

Bezplatné poradenství k ochraně duševního vlastnictví:

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# Děkuji za pozornost

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